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# U.S. Crop Export Drive Enriches Big Companies

# **Europeans Get Hefty Chunk of Payouts** Meant to Boost American Market Share

By Dean Baquet

New York Times Service
NEW YORK — The U.S. Agriculture Department's multibillion-dollar campaign to bolster crop exports, begun a decade ago to help beleaguered farmers, has instead enriched a small group of multinational corporations and done little to expand America's share of world agricultural markets.

Between 1986 and 1989, for example, a major Agriculture Department program to help the United States compete against European producers awarded \$1.38 billion — more than half of its payouts — to four multinational giants.

Two of them are based in Europe: Louis Dreyfus of France and Artfer, which is owned by the

Ferruzzi Group of Italy.

At the same time, a review of government documents, many of them classified, provides strong evidence that the department's export them involving some of the nation's biggest

Some large companies, including major to-bacco processors, used federal subsidy pro-grams designed to spur exports of American tobacco to instead buy cheap foreign commod-ities and ship them from the United States, thinly disguised as American exports. One gov-erament audit showed that of the \$208 million worth of tobacco shipped under an export program in the late 1980s, at least \$135 million worth, or 65 percent was in fact grown in foreign countries.

Other companies, including Mitsui Inc., a lapanese trading house, and Comet Rice, America's largest rice exporter, are accused by the government of using the program to finance improper payments to foreign officials and ex-The Agriculture Department's export-assis-

tance efforts began in the early 1980s, when it set out to promote international sales of American wheat, rice and other farm products

through a generous mix of loan guarantees and cash subsidies. The idea was to help struggling American farmers succeed in a world marketplace increasingly dominated by European and other foreign countries.

Yet for all their heavy subsidies, American rice farmers, for example, have seen their share of the world market slip. They now hold about 19 percent, a market share that has not budged since the subsidies began a decade ago and has actually dropped since the 1970s. The pattern is similar for other crops.

But if there is little proof that American farmers have benefited from the buildup in export programs, there is powerful evidence that major corporations have profited greatly. Four corporations — Cargill Inc., Continental Grain, Louis Dreyfus and Artfer — received nearly \$1.4 billion, or more than 60 percent, of the \$2.3 billion in cash subsidies dispensed through the Export Enhancement program, the most generous of the programs, during its first four years of operation.

An analysis of the other major program, the General Sales Manager program of the Commodity Credit Corp., showed that federally guaranteed loans to boost exports of more than two dozen major crops, from barley to wheat flour, were dominated by just six giant companies. nies: Cargill of Minneapolis; Continental Grain; Louis Dreyfus of France; Archer-Daniels-Midland of Decatur, Illinois; CAM U.S.A. of Greenwich, Connecticut, a subsidiary of a Paris-based company; and Pillsbury of Minno-apolis, owned by Grand Metropolitan PLC of

Agriculture Department officials said that oone of these companies were in violation of the rules, as long as they were selling American

Some of the biggest participants are oot See EXPORT, Page 10



U.S. soldiers taking up positions at Mogadishu airport to protect the arrival of reinforcements from the United States.

# **U.S. Admits Aidid Faction** Might Be Part Of Settlement

#### Clinton Pointedly Says That He Won't 'Tolerate People Messing With Us'

By John Lancaster

Washington Post Service
WASHINGTON — The Clinton administration indicated Friday that it was backing away from the pursuit of the fugitive Somali clan leader Mohammed Farrah Aidid and said it would consider including him or members of his clan in political discussions on Somalia's

At the same time, President Bill Clinton said At the same time, President Bill Clinton said U.S. forces were prepared to respond aggressively to any new provocations by General Aidid, possibly including air strikes on his arms depots in the interior of the country.

"We're not going to tolerate people messing with us," Mr. Clinton said at a White House photo session Friday, "But we need to state unambiguously that our job is not to decide

Bill Clinton backs his defense secretary's decision not to send armor to Somalia, Page 2.

who gets to play a role in postwar Somalia, that

we want the political process to work."

Defense Secretary Les Aspin said Washingtoo wanted to see a transitional national couocil in Somalia that included representatives of General Aidid, although he did not rule out further attempts to capture the warlord.

He also said that the Clinton administration had asked African presidents to take the lead in trying to revive negotiations among Somalia's

Mr. Aspin said the United States was prepared to accept whatever arrangement the Afri-can leaders might devise, even if it included General Aidid.

"We'll leave that up to them," he said, Madeleioe K. Albright, the U.S. delegate to the United Nations, said in the Security Council that the United States had asked President Meles Zenawi of Ethiopia to appoint an independent commission of African jurists to investigate attacks on UN peacekeepers. The United Nations has blamed the attacks oo General Aidid, and Mr. Meles has been requested to determine whether there were legal grounds for

prosecution. Such an approach would shift the United States toward a political solution after four months of unsuccessful and sometimes bloody

See SOMALIA, Page 2

# China Moves to Squelch Rise of the Global Village

BEIJING - In a move to preserve its monopoly on information, China announced rules Friday sharply limiting access to satellite dishes being used by millions here to capture foreign television broadcasts.

The regulations, signed into law by Prime Minister Li Peng, put tight restrictions on the manufacture, import, sale and installation of satellite equipment, including a virtual ban on purchases or installations by individuals, the official People's Daily reported.

The order said the oew rules were issued to tighten management over satellite dishes and promote building socialist spiritual enlighten-

Although announced Friday, the law was signed Tuesday and took effect immediately.

China has 41,000 satellite receivers, according to official counts, but the oumber of private installations is thought easily to be in the millions. There has been an explosion of foreign satellite television transmissions to China in the last two years, posing a serious threat to the Commuoist government's information monop-

Some remote villages where state television is not available are reported to have wired every household into sophisticated cable television networks that give viewers access to soap operas from Taiwan and Hong Kong, internation-

The strictest of the new rules apply to indi-

"Individuals are forbidden to carry or ship. satellite dishes into China," the regulations state. "Individuals may not install or operate satellite dishes.

"In special cases, individuals who need to install or operate satellite dishes and who meet the regulations of the Ministry of Radio, Film and Television must obtain permission from the relevant city and provincial broadcasting

authorities." The order also prohibits "work units" — which include all businesses, schools, official agencies and public otilities - from setting up satellite equipment without government ap-

It said individuals violating the order would be subject to fines of up to 5,000 yuan (\$860), while work units may be fined up to 50,000

Unauthorized manufacturers and retailers would be closed down. Owners of satellite equipment installed be-

fore the order was issued would have to apply for government approval, the order said. Department stores and other shops had taken advantage of a dearth of explicit regulations

See CHINA, Page 10

# Skeptics See a U.S. Policy Based on Tired Truths

By R.W. Apple Jr.
New York Times Service

WASHINGTON - The phrases resounded through political Washington all week in an insistent, Kissingeresque echo of

an era that had supposedly ended. "We can't just cut and run," the policymakers said again and again after last Sunday's bloody battle in Mogadishu. "It would send the wrong signal."

In his speech Thursday, President Bill Clinton joined the chorus. If the United States left Somalia now, be said, "Our leadership in world affairs would be undermined at the very time when people are looking to America to belp promote peace and freedom in the post-Cold War world, and all around the world, aggressors, thugs and terrorists will conclude that the best way to get us to change our policies is to kill our

The Chinton administration believes that the old verities,

bowever timeworn, retain their validity in the single-superpower age. That is the main reason there will be no quick pullont from Somalia. But many critics, in government and out, remain profoundly skeptical.

They ask: What signal would a pullout send? To whom, now that local conflicts no longer threaten to turn into East-West

#### **NEWS ANALYSIS**

showdowns? Does it matter enough to continue risking American soldiers' lives oo a murkily defined mission in a region where no one believes that the nation's vital interests are at

With many on Capitol Hill and in the nation demanding a quick exit from an enterprise that has strayed far from its mitial goals, Mr. Clinton offered something very different more troops and heavy weapons now, a much less ambitious set of goals than the one in the United Nations resolution that

drawal by March 31, and no explanation of why a withdrawal then would seem any wiser or any more practical than it seems

The president asserted oothing more than "a reasonable chance" of success, even under his revised policy. He disavowed any commitment to nation-building with this comment, so reminiscent of President Lyndon B. Johnson's statements about Vietnam: "It is not our job to rebuild Somalia's society or even to create a political process that allow Somalia's clans to live and work in peace. The Somalis must do that for

American officials speak confidently of handing responsibility over to other nations after establishing political stability. But imposing stability on a country with no political organiza-

See POLICY, Page 2

# **Major Manages** To Paper Over Party Fissures

By John Darnton

New York Times Service
BLACKPOOL, England — Prime Minister John Major's greatest achievement at the Conservative Party cooference here this week can

be summed up in a single word: survival.

From the opening speeches Tuesday morning to the rousing ovation given to Mr. Major's closing address Friday afternoon, it was clear that party leaders had been able to stave off any immediate challenge to his leadership and souff out signs of rebellion.

Mr. Major's hourlong speech was a call for a return to "the old core values" - discipline, decency, self-reliance and respect for the law and family. "It's back to basics," he declared. The prime minister laid out a roll call of

stands the party hopes to take over the coming year, including attacking crime and pornography. improving education, holding down taxes and pressing for "a strong Britain playing a leading role in o strong and growing Europe."

Virtually every minister and major party fig-ure who spoke to the 2,000 delegates in the ornate hall of the Winter Gardens pledged lovaity to Mr. Major.

The prime minister's rating has recently dropped to a historic low in opinion polls, lower even than Neville Chamberlain's in the war year of 1940, and Mr. Major has been the target of almost daily attacks to the press.

None pledged loyalty more pointedly than his chancellor of the Exchequer, Kenneth Clarke. An effective infighter and instinctive politician whose position formulating economic policy makes him the second most important figure in government, Mr. Clarke is widely seen as a potential rival.

"Any enemy of John Major is an enemy of mine." Mr. Clarke declared Thursday, glaring from the podium like a schoolmaster feigning umbrage before a room of mischiel-makers. "Any enemy of John Major is an enemy of the

See MAJOR, Page 2



Mr. Major motioning for quiet before he addressed the Conservatives in Blackpool on Friday. He sought a return to "old core values."

# **European Markets Surge** On Economic Optimism

Compiled by Our Staff From Dispatches
FRANKFURT — Share markets closed at record highs in Frankfurt. London, Zurich and

Stockholm on Friday as hopes for global economic recovery and easier credit tonk hold. The European component of the International Herald Tribune World Stock Index gained 1.44 percent, to 110.24.

The Frankfurt bourse closed at a record high for the fourth consecutive day, astonishing traders who had expected interest to peter out as the weekend approached. The 30-share DAX index ended up 7.97 points at 2,005.01, closing above the 2,000 barrier for the first time.

Analysts said the bull market in Frankfurt vas set off Tuesday after President Boris N. Yeltsin of Russia won victory against opponents in parliament. That spurred the DAX to a record of 1,973 points.

Over the past week, major institutional investors such as banks, investment funds and insuraccounting for the paradox of a strong German recession with high unemployment, but booming stock markets.

Swiss shares, meanwhile, hit their third record high of the week on Friday. The blue-chip SMI index added 5.8 points to close at 2,533.8. News that several banks had cut cash bond rates and were lowering mortgage rates brought

new money into the bourse.

In London, a late raily shook the market out of a directionless drift. The Financial Times-Stock Exchange 100-share index ended at its highest closing level so far, 3,108.6 points, up 16.2. Dealers said the gains arose from continued stock shortages and after a rally in FTSE

London analysts noted that the upward trend increased considerably as Prime Minister John Major began his address in the Conservative

See MARKETS, Page 18

# New South Africa: Now the Trimmings

By Bill Keller New York Times Service

JOHANNESBURG - As South Africa haggles over how it will be ruled, an almost equally ferocious debate has begun over how it will be decorated.

What flag should flap above the inaugura-tion of the country's first black president? What anthem can whites and blacks possibly sing with shared enthusiasm after centuries of hostility? What coat of arms will grace the buttons on the tunics of the post-apartheid

Like almost everything else about this country's future, these questions have been turned over to a multiparty commission, which is sorting through more than 1,500 public proposals for a new flag and contem-plating national hymns for a country of 11

The flag designs nominated by the citizen-ry are thumbtacked up in the oegotiating center that has become the seat of transition, and they make a semaphore of the country's moods: triumphal (a clasp of black and white hands), sentimental (twin doves, hearts), hopeful (a large black cat and small white monse, tails entwined), anxions (a splash of blood on a field of black and white), bitter (a hammer and sickle composed of a banana and an assault rifle), and silly (Bart Simpson at the beach).

Among South Africans who are uncertain what they have in common, the national symbols arouse nearly as much passion as the

wording of the future constitution.

This is, to be a little bit rhetorical, the birth of a nation that we are witnessing," said Elize Botha, the professor of Afrikaans who heads the commission on symbols.

For many whites, especially Afrikaners, the orange, white and blue flag that has flown for 66 years is a sacred testament of white conquest and union, and a lusty rendition of the anthem "Die Stem," ("The Cail of South Africa"), is a cry of pride.

These are all apartheid products, which

are reminiscent of the horrors of apartheid and colonialism." said Themba Sirayi, chairman of the subcommittee dealing with the new flag. South Africans spent some of their fury on

this subject last year, when South Africa was readmitted to international sports after years of ostracism and had to decide whether the old symbols should accompany the country's Olympic team to Barcelona or he displayed at international rugby matches.

The flag and anthem were retired from See SYMBOLS, Page 10

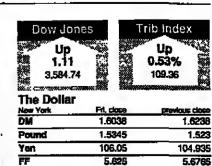
#### Kiosk

#### Rabin Picks Minister For Jerusalem Talks JERUSALEM (Reuters) - Prime Minis-

ter Yitzhak Rabin has appointed Moshe Shahal, the minister of police and of energy and infrastructure, to ocgooate with the Palestine Liberation Organization oo issues connected to Jerusalem, an Israeli official said Friday." Mr. Shahal's spokeswoman, Tami Paul-

Cohen, said that he would meet oext week with Faisal Husseini, who has been chosen by the PLO to negotiate oo the issues.

Mr. Shahal and Mr. Husseini are to discuss easing the Israeli closure on Arab East Jerusalem to allow Palestinians access for the purposes of trade, studies and medical services, she said.



#### **Business/Finance**

John Malone, the cable television titan, positioned himself for a key role io the fight for Paramount Communications.

Book Review Page 6.

# On Troops for Haiti, a Pentagon-State Dept. Tug-of-War-

By Elaine Sciolino
New York Times Service

WASHINGTON -- As the Clinton administration struggles to find a way out of Somalia, the Pentagon and State Department are locked in a last-minute dispute over the deployment of hundreds of American military trainers and engineers to Haiti over the next two weeks, according to senior administration officials.

Uoder a UN brokered agreement reached with Haiti's military leaders last summer to restore the exiled president, the Reverend Jean-Bertrand Aristide, to power by Oct. 30, the United States promised to send troops as part of a UN force. American and Canadian troops are to retrain Haiti's military, while police officers from France, Canada, Madagascar, Tunisia, Algeria and other French-speaking countries are to help create an independent police

But with increased violence in Haiti and after the troubled mission in Somalia, se
But the postponement surprised senior commander of the country's military positive that the has no intention of complying

troops into a potentially dangerous, unpre-dictable and hostile environment.

In Haiti, for example, plainclothes gumen aided by uniformed police officers brutally enforced a general strike on Thursday in Port-au-Prince, shooting at merchants and halting buses.

Last Wednesday, Secretary of Defense Les Aspin ordered the first deployment of 600 U.S. military engineers and military trainers to Haiti, and an advance team of 26 Americans arrived in the Haitian capital

But on Thursday, the Pentagou unex-pectedly postponed the scheduled departure of a ship carrying 250 American troops to Haiti from Puerto Rico.

"Several administrative prerequisites that they are unwilling to endanger Ameriwhich need to be accomplished before we can lives for a leader they consider highly deploy the UN mission in Haiti haven't erratic and unreliable.

nior Pentagon officials have begun to ques-tion the wisdom of putting more U.S. insisted that the troops would leave on with the internationally brokered pact that the troops would leave on calls for his removal.

partment officials said they felt that the Pentagon was putting up unnecessary roadblocks for a mission of which the U.S.

Only last month, members of a high-level State and Defense Department team States requesting the troops.

Some State Department officials spectroscopic spectrum of the United States and Defense Department team states requesting the troops. military is wary.

The troops were scheduled to arrive on Monday, and 300 more are to follow within two weeks. Uoder the international agreement to restore democracy to Haiti, the U.S. troops are supposed to leave Haid at the end of six months.

Other senior administration officials,

speaking on the condition that they not be identified, said Thursday night that the ship would leave Friday or Saturday. Despite President Bill Clinton's commitment to return Father Aristide to power as part of the restoration of democracy in

Hochne, a Pentagon spokesman. "We expect these to be worked out soon."

Pentagon officials are particularly concerned by the declaration of Colonel Joseph Michel François the salf-

visiting Port-au-Prince expressed optimism that Colonel François would comply with the accord.

At the end of a high-level meeting at the White House on Bosnia last Sanurday, Mr. Aspin and Admiral David E. Jeremiah, as acting chairman of the Joint Chiefs of Staff, presented Secretary of State Warren M. Christopher with a long list of condi-

the troops would have the airfield and port access they oeeded, whether the rules of engagement for the U.S. and foreign forces had been resolved with the United Nations and whether Haiti had signed a formal agreement defining the mission.

He also asked whether Haiti's Parlia-

lated that Mr. Aspin was trying in delay the

The questions, which would normally have been submitted at a much lower level, caught Mr. Christopher by surprise, a senior State Department official said.

Lawrence E. Pezznilo, the special State Department envoy to Haiti, sought to play tions that had to be met before they would down the significance of the Pentagon resend in troops to Haiti, senior officials quests and said the troops would arrive on or close to schedule.

Mr. Aspin asked, for example, whether the troops would have the airfield and port proportion," he said in a telephone interview. "Somebody's making it sound very dramatic. These are all minor issues. We're moving on course."

Over the weekend, Mr. Christopher, Mr. Pezzulio, and nther officials pulled together a response to the Pentagon. And Father ment had passed a law creating an inde- Aristide formally made an amnesty proclapendent police force, why Father Aristide mation oo Sunday, a step that paves the had not formally granted amnesty for po-way for the Parliament to create an inde-litical crimes, and whether the United Na-pendent police force.

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Fighting Flares on Bosnian Route

SARAJEVO, Bosnia-Herzegovina (AP) — Fighting has intensified important supply route io central Bosnia, and Serbian troops were leve in the east that is a UN-protected description of the discovered and all of the discovered and all of the discovered d an important supply route io central Bosnia, and Serbian troops were reported to be advancing Friday on Srebrenica, a besieged Muslim enclave in the east that is a UN-protected demilitarized zone.

The State of the S Bosnian Army allegations that mass graves of Muslim civilians had been discovered south of Mostar added to tensions, which have been on

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been discovered south of Mostar added to tensions, which have been on the rise since the collapse of a last-ditch peace plan.

Bosnian radio said Friday that Croatian forces were shelling Novi Travnik and that eight people, including three children, had been killed and more than 20 wounded. The area is important because it is on a supply route. Control of such routes is vital for each side to keep its people fed in the winter. All sides have blocked aid as a weapon of war,

Major on IRA: No Terror or No Talks BLACKPOOL, England (Reuters) - Prime Minister John Major slammed the door Friday on talks with the Irish Republican Army's political wing, Sinn Fein, until it renounced violence.

He said at the annual Conservative Party conference: "No government which I lead will negotiate with those who support the use of violence.

And, in a firm signal of support for Northern Ireland's Protestari unionist politicians, who have supported him in Parliament, he said, "We are and will remain the Conservative and Unionist Party.

The moderate Irish nationalist John Hume has recently held a series of

talks with the Sinn Fein president, Gerry Adams, that could offer the best chance of ending one of the world's longest-running guerrilla conflicts.

The Dublin government has cautiously welcomed the talks.

#### Mafia Boss Riina Gets Life Sentence

PALERMO, Sicily (Reuters) — Salvatore (Toto) Riina, Italy's top Mafia boss, who evaded the police for 23 years, was sentenced Friday to life in prison. A Palermo court convicted him of having ordered the murders of two members of a rival clan in 1989.

The sentence was read to Mr. Riina as he stood in a bulletproof glass

The sentence was read to Mr. Runa as he stood in a bulletproof glass cage in a heavily fortified courtroom in the Ucciardone Prison. He was also stripped in his legal rights over his four children.

Magistrates have accused Mr. Riina, known as La Belva (The Beast), of having ordered some of the Mafia's worst outrages and of being responsible for claim warfare in which hundreds of people were killed in the 1980s.

Although he had been continued to life in prison satural times in absention. Although he had been sentenced to life in prison several times in absentia in other trials during his years on the run, this was his first conviction since be was arrested Jan. 15 in the Sicilian capital.

#### Cambodia Hits Khmer Rouge Base

PHNOM PENH (AP) - Government forces have launched an attack

on a major Khmer Rouge guerrilla base in the oorthwestern province of Siem Reap, government commanders said Friday.

The deputy defense minister, Tea Banh, said that government troops early Thursday had begun attacking positions south of Anlong Veng, a major logistical base on the Thai border northwest of Phnom Penh.

Lieutenant General Hing Lang, an army spokesman, said that 76 guerrillas had defected to the government and that 10 had been captured by Friday afternoon. Others were heading for the Thai border, he said. Another officer in the capital, General Pan Thay, said about 1,000 Kinner Rouge troops were stationed around Anlong Veng, the headquarters of the Khmer Rouge general, Ta Mok.

## Attack on Japan War Role Protested

TOKYO (AP) — Members of Japan's former ruling party, the Liberal, Democrats, boycotted a partiamentary committee debate Friday to protest a cabinet member's statement Sept. 24 that Japan was responsible for 20 million casualties in World War II.

The 90-minute boycott ended when Sadao Yamahana, a Social Democratic Party minister, retracted his statement without denying its accuracy. Some conservative members of the Liberal Democratic Party deny that Japan was an aggressor in World War II.

#### U.S. Urges Syria to Quit Lebanon

WASHINGTON (AFP) - Secretary of State Warren M. Christopher called Friday for Syria to withdraw its troops from Lebanon to pave the way for a peace settlement.

But the secretary, who was preparing to meet in Washington with Foreign Minister Paris Bouez of Lebanon, said the pullout was not the key to the negotiations between Lebanon and Israel. "The principal purpose of the track between Lebanon and Israel is to work out the specific problems between the two countries," he said,
The 1989 Taif accords call for the withdrawal of Syrian troops from

Lebanon, where they were deployed with Lebanese consent to occupy about 70 percent of the country. In the talks, Lebanon has called for Israel to give up the security zone it established inside the Lebanese border, Mr. Bonez said Israel's agreement with the Palestine Liberation Organization to establish limited self-rule in the occupied territories should be followed by accords with Lebanon, Syria and Jordan.

#### Polls Show Socialist Lead in Greece

ATHENS (Renters) - Greece's opposition Socialists have a 6.7 point lead over the ruling conservatives in an independent opinion poll published Friday, two days before general elections.

The MRB polling institute said the Socialists were favored by 39.9

percent of those questioned nationwide, while the conservative New Democracy Party was fevored by 33.2 percent. Under Greece's election law, the party with the largest popular vote is almost certain to have an absolute majority in the 300-seat parliament.

An earlier poll Friday by the AMER group in the Athens area, with about 40 percent of the electorate, gave the Socialists 38 percent and New Democracy 32 percent. Both had the undecided voters around 6 percent.

# **Iraq Tells UN of Weapons Suppliers**

BAGHDAD (AFP) — Iraq has handed the United Nations a list of its foreign suppliers of nuclear and chemical weapons technology, a United Nations official said Friday. Rolf Ekeus, head of the UN Special Commission on Iraq, said he not know whether the list was complete.

Iraq also provided "new, substantial data" on the production of prohibited items, Mr. Ekeus said, but he did not give details. The official Iraqi press agency, INA, said Baghdad had submitted the list after the commission and the International Atomic Energy Agency had "signed a letter promising to use the information about the suppliers for technical ends and to keep it secret."

#### For the Record

Some 500 students at the Javanese Gajah Mada University in Jogjakar-ta marched Friday to protest a recent clash between soldiers and farmers that left four villagers dead.

# Floods Cut French Roads

LYON — Rivers burst their banks and mud slides cut roads and railroads on Friday as more rainstorms lashed southeastern France, a region that had been soaked by earlier rainstorms.

The Lyon-Grenoble railroad line caved in, derailing part of a train

carrying accione. Emergency services said there was no risk of pollution. A mudslide cut off the Grenoble-Valence line. The two rivers crossing Lyon, the Saone and the Rhône, were more than 5 meters (16 feet) over their normal level, cutting off roads, including one through Lyon. A city bridge over the Rhone was closed after an 80-ton barge crashed against it.

## TRAVEL UPDATE

#### Garage Is Latest Louvre Masterpiece PARIS (AP) — The swarm of tourist buses jamming traffic around the

Louvre became history Friday with the opening of a \$200 million underground parking lot and commercial mail beneath the adjoining Tuileries gardens. The garage, big enough for 600 cars and 80 buses, leads directly to a

gallery of bounques connecting to the museum. Finishing touches will be completed by next month to coincide with the Louvre's 200th anniversary

A warning to Americans not to travel to Russia has been lifted by the State Department.

The World Tourism Organization, ending its 10th general assembly in Nusa Dua, Indonesia, urged governments Friday to help curb attacks on

Clinton Backs Defense Chief

Aspin's Decision on Armor Was 'His Best Judgment'

Compiled by Our Staff From Dispatches

WASHINGTON - President Bill Clinton on Friday defended Defense Secretary Les Aspin's decision not to increase equipment to U.S. groops

"It was his best judgment," Mr. Clinton said.
Mr. Aspin turned down the request last month
of military commanders in Somalis for increased armored equipment to protect American troops.

The decision precipitated calls in Congress for Mr. Aspin's resignation, as his rejection of the request preceded the deaths of at least 15 U.S. Army Rangers in fierce fighting in Mogadishu on Sunday. He has said that in light of recent casual-ties, he should have approved the request.

Mr. Clinton, during a brief exchange with re-porters, also defended his decision to set a March 31 deadline for the withdrawal of U.S. troops from

He pointed out that the deadline would leave U.S. forces in Somalia for more than a year longer

than originally expected.
"I just don't believe that we can he in a position to stay any longer than that," Mr. Clinton said.

Mr. Aspin, in a television interview, called the demands for his resignation "the politics of Capitol Hill."

You make the choices as you see them and you make the decisions in the best light of the time.

Senator Robert C. Byrd, Democrat of West Virginia, said: "It is important in expedite a phased withdrawal which minimizes the vulnerability of American personnel," adding, "However, I believe that the withdrawal could be completed in a shorter period of time." Mr. Byrd has said he would offer an amendment

next week to a Pentagon funding bill to cut off money for the Somalia mission by the end of this

In a televised speech Thursday, President Clinton announced his decision to send 5,300 combat troops to the region

In his address, Mr. Clinton said be was doubling the U.S. force — which at its peak numbered 28,000 but is now down to 5,300 — to protect the troops already there and to make sure humanitar-

SOMALIA: Handling Aidid

# POLICY: Skeptics Say Clinton Administration Clings to Old Truths

tion or tradition has proved impossible so far.

It will be made no easier by added firepower, despite the presideot's vague assurance that "through their pressure and their presence, our troops will help to make it possible for the Somali people, working with others, to reach agreement among themselves so that they can solve their problems and survive when we leave."

So what has changed? Washing-ton has hoped for months that the Africans would somehow come to the rescue, and it apparently still does; that is said to explain the dispatch of Robert B. Oakley, the former U.S. special envoy in Soma-

**AMSTERDAM** 

FRENCH RIVIERA

CORNERSTONE CHRISTIAN FELLOW-SHIP worships at Hotel Oriega, Sophia-Andpolis, 10:30 a.m., Sundays; nursery, Sunday schools; tel. 93.65.64.54.

LONDON

WINGS OF PRAYER FELLOWSHIP a mult-

netional full-gospel church at Shropshire hou-se (3rd Floor) 11-20 Capper St. London WC1 (off Tottenham Cr Rd) Sunday 10:30 a.m. & 6:30 p.m. Wed 7:30 p.m. Goodge St tube. Tet 061-651-1704 or 071-637-4776.

MADRID

COMMUNITY CHURCH, Worship and Church-School at 11:00 a.m., Padre Darrian 34, (August, Orense and Gen. Yague). International, English Speaking, Tel.:

MUNICH

INTERNATIONAL COMMUNITY CHUR-CH-Evangolical, Bibbe Belleving, services in Erolish 4:15 p.m. Sundays at Enduber Str. 10 (UZ Theresienstr.) (060) 93 45 74.

MONTE CARLO

INT'L FELLOWSHIP, 9 Rue Louis-Notari, Sunday Worship 11:00 & 6 p.m. Tel: 92.16.56.00.

**PARIS and SUBURBS** 

HOPE INTERNATIONAL CHURCH (Even-

SAINT JOSEPH'S CHURCH (Roman Catholic), Masses Saturday Evening 6:30 p.m., Standay, 6:45, 11:00, 12:15 and 6:30 p.m. 50, avenue Hoche, Paris 8th. Tel. 42:27:28:56, Matro: Charles de Gaulle -

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ST. PAUL INTERNATIONAL LUTHERAN CHURCH, neer lidebeshi Stn. Tel.: 3261-3740. Worship Service: 9:30 a.m. Sundays.

TOKYO UNION CHURCH, neer Omotesan-do subwey ste. Tel. 3400-0047, Worship ser-vices Sunday 8:30 & 11:00 a.m., SS at 9:45

THE EPISCOPAL CHURCHES

OF EUROPE (Anglican)

THE AMERICAN CATHEDRAL OF THE HO-

LY TRINETY, Sun. 9 & 11 a.m. 10 a.m. Sun-day School for children and Nursery care. 23, auerus George V, Paris 75008. Tel.: 33/1 47 20 17 92. Mericz George V or Alma Merceau.

FLORENCE

ST. JAMES' CHURCH, Sun. 9 a.m. File | & 11 a.m. Rite II. Via Bernerdo Rucellei 9, 50123, Florence, Italy. Tel: 3965 29 44 17.

FRANKFURT

CHURCH OF CHRIST THE KING (Episcopal/Anglicen) Sun. Holy Communion 9 & 11 a.m. Sunday School and Nursery 10:45 a.m. Sebastian Pitru St. 22, 60223 Frankfut, Germany, U7, 2, 3 Migual-Alice. Tel: 49/69-55 01 84.

**GENEVA** 

EMMANUEL CHURCH, 1st, 3rd & 5th Sun. 10 a.m. Eucharist & 2nd & 4th Sun. Morning Prayer, 3 na de Monthoza, 1201 Geneva, Swi-zestend, Tel.; 41/22 732 80 78.

MUNICH

THE CHURCH OF THE ASCENSION, Sun. 11.45 a.m. Seybothetrasse 4, 81545 Munich 90, Germany, Tel.: 4989 611 55 20.

Sun. 9:30 a.m. Hotel Otion. Metro 1 : te de La Délense. Tel.: 47.73.53.54

CROSSROADS INTERNATIONAL CHUR-CH Interdenominetional & Evergetical Sun-day Service 10:30 a.m. / Kids Welcome, De Cusenstract 3, S. Amsterdam Info. 02940-15316 or 02503-41399.

gitive clan leader. It cannot find him, either, let alone engage him in substantive political negotiation. If disorder reigns six months

from now, the temptation will be to shove the deadline back. Foreign Minister Klaus Kinkel of Germany, who is visiting Washington this week, said that if Somalia's basic problems have not been solved, States to turn over to, because oth-

WATERLOO

ALL SAINTS' CHURCH, 1st Sun, 6 & 11:15 sun, Holy Eucherist with Critician's Chapel at 11:15. All other Sundays: 11:15 sun, Holy Eu-charist and Sunday School, 563 Choussée de Louvein, Chain, Belgium, Tel. 32/2 384-3556.

THE CHURCH OF ST, AUGUSTINE OF CAN-TERBURY, Sun. 10 a.m. Family Eucharlst. Frenkluter Strasse 3, Wiesbaden, Germany. Tel: 49611.30.66.74.

**BAPTIST CONVENTION** 

BARCELONA

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meets at 17:00 at the Bone Nova Beptist Church, Carrer de la Ciutat de Belleguer 40. Pastor Ciaude Williamson, phone 410-1661

INTERNATIONAL BAPTIST CHURCH, BEFLIN. Rothenburg Str. 13, (Stepitz). Bible study 10.45, worship at 12.00 each Sunday. Charles A. Wartord, Pastor, Tel.: 030-774-4670.

BONN/KÖLN

THE INTERNATIONAL BAPTIST CHURCH OF BONNKOLN, Pheireu Shesse 9, Köln, Worship 1:00 p.m. Calvin Hogue, Pastor. Tel: (02236) 47021.

BREMEN INTERNATIONAL BAPTIST CHURCH (En-

on Terran Town, BAPTET CHURCH (English Impusge) meets at Exangaish-Freikr-chilch Kreuzgemeinde, Hoherschestresse Hermenn-Bose-Str. (around the comer from the Bahnfol) sunday worship 17:00 Ernest D. Walker, pestor, Tel. 04791-12877.

BUCHAREST

INTERNATIONAL BAPTIST CHURCH, Strade Popa Rusu 22, 2:00 p.m. Contact Bit Pichardson, Tel. 010-91-61.

International Baptist Fellowship, II Birnbo u. 58 (main eritance Tapolosanyi u. 7, immediately behind front entance), 10:30 Bible study, 6:00 p.m. Pastor Ben Hatfield, Tel.: 1158759 & 1156116.

CELLE/HANNOVER

INTERNATIONAL BAPTIST CHURCH, Frie-denstieche, Riemannstr. 15, Celle, SS 1245, Wossho 14:00. 30 min. Drive, 20 min. By train from Hannover. Walking distance from Celle train station. Pastor Wert Campbell, Tell: 05084-7515.

DARMSTADT

DARMSTADT/EBERSTADT BAPTIST MIS-SION. Bible study 8, Worship Sundey 10:30 a.m. Stadtmission Da-Eberstadt, Busschelstr. 22, Bible study 9:30, worship 10:45. Pastor Jim Wajtb. Tel: 06:155-6009218.

ers will pull out, too. very bad sign." Mr. Kinkel said. "If after we got a dozen guys hie, moder "Ooe week, two mooths, six killed on Sunday, we pull out," Mr. government?

Mr. Aspin briefing reporters on Somalia as Warren Christopher looked on.

lia, to search again for peace in the region.

But the United States has found no viable alternative to General Mohammed Farrah Aidid, the fu
Mohammed Farrah Aidid, the fu
months, it's the same thing, if you leave before the job is done. Europe er we go — the Golan Heights, Bosnia, Syria, Haiti, wherever — that all they have to do is give us double-digit casualties and they

RELIGIOUS SERVICES

American nfficials acknowledged on Thursday that he was probably right, that the chances of a 25.000-strong American contin-gent in the Balkans looked suddenly remote after this week, despite Mr. Clintoo's earlier pledges.

Defense Secretary Les Aspin argued that an early pullout from Somalia would wreck the administhere will he no one for the United 'tration's strategy of dealing with many problems through the United Nations — a strategy designed to "All of this talk of pulling out is a stretch limited U.S. resources.

DÜSSELDORF

INTERNATIONAL BAPTIST CHURCH, En-

glish, a.s. 1000, worship 11:05. Children's church and nursery. Meets at the International School, Lauchtenburger Richweg 2,D-Keiserswerth, Friendly following. All denominations welcome. Dr. W.J., Delay, Pastor. Tel: 0211/400 157.

FRANKFURT

INTERNATIONAL CHRISTIAN FELLOW-SHIP Evengelisch-Freikirchiche Gemeinde, Sodenestr. 11-18, 6380 Bad Homburg, pho-ne: 08134-23278 or 06196-643350 serving

re: 0139-25276 of 0139-34333 saving the Frankfult and Taumu areas, Germany, Sundey worship 08:45, nursery + Sundey-school 10:00, women's circle - Friday 08:30. Housegroups - Sundey + Wednesday 19:30. Pastor M. Levey, member European Beptist Convention. "Declare His glory amongst the retirens."

BETHEL, INTERNATIONAL, BAPTIST CHURCH, Am Dachsberg 92, Frenklurt a.M. Sunday worship 11:00 a.m. and 8:00 p.m., Dr. Thomas W. Hill, pastor, Tel.: 089-548559.

HAMBURG

INTERNATIONAL BAPTIST CHURCH OF HAMBURG meets at TABEA FEST-SAAL, AM ISFELD 19, Hamburg-Ostdorf. Bible Study at 11:30 & Working at 12:30 each

HOLLAND

TRINITY BAPTIST S.S. 9:30, Woiship 10:30, nursery, warm fellowship. Meets at Bloemcamplean 54 in Wassenaar. Tel: 01751-78024.

MUNICH

INTERNATIONAL BAPTIST CHURCH OF MUNICH, Hobsts: 6 English Language Services. Bible study 16:00. Worship Service 17:00. Pestor's phone: 6906534.

OSLO

INTERNATIONAL BAPTIST FELLOWSHIP meets at 1830 at the First Baptist Church of Celo, Heastman Street 22. Contact Pastor Tor Clong, 670 726 59.

PARIS and SUBURBS

BAMANUEL BAPTIST CHURCH, 56 Rue des Bons-Reisins, Rueil-Malmeison. An Evangelical church for the English speaking community located in the western suburbs. S. 9.46; Worship: 10.45. Childhen's Church and Nursery. Youth ministries Dr. B.C. Thomas, pastor. Cell 47.51,29.63 or 47.49,15.29 for information.

NTERNATIONAL BAPTIST FELLOWSHIP. 9:30 p.m., 123 av. du Maine. Mo Gallé. Near the Tour Montparnassa. The evening service of Emmanuel Baptist Church. Call 47.51 29.63 or 47.48.15.29.

PRAGUE

International Baptist Fellowship meets at the Czech Baptist Church Vinohvadska # 68, Prague 3. At metro stop Jirihoz Podebrad Sundey a.m. 11:00 Pastor: Bob Ford (U2) 311 0893.

WLIPPERTAL

ZURICH

INTERNATIONAL BAPTIST CHURCH of Wilderswil (Zinch), Switzerland, Posenbergstrasse 4. Worship Services Sunday mornings 11:00. Tel: 1-7002812.

EUROPEAN

UNITARIAN UNIVERSALISTS

UNITARIAN UNIVERSALIST fellowship &

INTERNATIONAL BAPTIST CHURCH, Sofia, Grand Nerodno Sobronie Square, Worship 11:00. James Duke, Pastor. Tel: 704367.

can get rid of us." The problems with that argument are many. The most important is that it leaves no room for the

United States to decide, having joined a UN operation, that it should get out.

In addition, the argument is undercut by the president's pledge to

get out by March 31. If cutting and running is bad oow, why is it good then, with the United Nations presumably still committed to its ambitious resolutions on building stable, modern iostitutions of

FRANCORRT/WIRESWADER: (0611) 719461.

HEDELBERG: (06221) 472118 or (06205)

GENERAL INFORMATION: (49) 821-58-1718.
CONFERENCE INFORMATION: Nov. 12-14.

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PARES: (1) 42-77-9577.

1-6486.

The officials said, in effect, that the new forces would be used priestablishing "buffer zones" around oot try to start battles with Aidid forces, but he refused to rule out marily in a defensive role, that of along Mogadishu's four or five the use of any force, including main roads. In addition, a senior bombing by navy jets. ian relief convoys, 10 of which roll ately add 1,500 troops to the 5,000

attempts to arrest General Aidid

for the ambushes on U.S. and UN peacekeeping troops. The United Nations has posted a \$25,000 re-

Mr. Clinton's comments fol-

lowed his decision Thursday to

send 1,700 additional soldiers and

3.600 Marines to Somalia, effec-tively doubling the U.S. military

presence in the country. Respond-ing to criticism that Mr. Clinton

had oot fully explained the purpose

of the deployment, administration officials sought to clarify the U.S.

mission, which is scheduled to end

next in whether it is successful or

ward for the clan leader.

for last Sunday's ambush on a com-pany of U.S. Army Rangers. The U.S. death toll in that episode rose in 15 Friday with the discovery of two more bodies in Mogadishu.
The U.S. Central Command sent the Rangers to Somalia in late An-

gust with the aim of capturing Gen-eral Aidid and his top lieutenants. But a senior Pentagon official said Friday that the Rangers would he ordered to redirect their efforts toward rescuing Chief Warrant Offi-cer Michael Durant, a helicopter pilot who was captured by General Aidid's forces. "If the opportunity presents it-

self, we intend to use the Rangers to do that type of work," said an official, quoted by Reuters.

The official, who asked not to be identified, said U.S. troops would

defense official said, the new U.S. At the United Nations, Pakistan forces will help escort humanitar- said Friday that it would immedi-

ple of how the administration is termination friday to bring all trying to reconfigure the U.S. mili- American forces home by March

His leadership was attacked dai-

tards" and backbench members of

his party "barmy," or crazy.
A critical period had been shap-

ing up for November, when a new

At that time, party rules allow 10 percent of Conservative members

of Parliament - in this case 34 to precipitate a contest for the lead-

ership. But privately, party leaders said they did not expect this to

It is not that Mr. Major has sud-

denly proved an inspirational lead-

er. Rather, oo one else is clearly

snited for the job, at least no one acceptable to the various factions

of the party, which is split over such issues as European union, tax-

ation and economic strategies to

sion of Parliament will convene.

out of the city every day.

Perhaps the most striking exam
Mr. Clinton underscored his deit already has in Somalia.

#### tary profile in Mogadishu relates to 31. "We have obligations dise-General Aidid, who also is blamed where," he said.

Continued from Page 1

AMERICAN CHURCH IN BERLIN, cor. of Cley Allee & Potedamer Str., S.S. 8:30 a.m., Worship 11 a.m. Tel: 030-8132021. BRUSSELS THE INTERNATIONAL PROTESTANT CHURCH OF BRUSSELS, Sunday School 830 a.m. and Church 10.45 a.m. (raterberg, 16 (at the Int. School), Tel.: 673.05.81, Bus 95, Train 94. COPENHAGEN

INTERNATIONAL CHURCH of Coperhagen, 27 Parvergade, Vantov, neer Rädinus, Study 10:15 & Womhip 11:30, Tel: 31824785.

TRINITY LUTHERAN CHURCH, Nibelungen Allee 54 (U-Behn 5), Sunday School 9:30, wooship 11 a.m. Tel.: (066) 589478. GENEVA

EV. LUTHERAN CHURCH of Geneva, 20 rus Verdeiris. Sunday worship 9:30. In Ger-man 11:00 in English. Tet (022) 310:50.89. LONDON AMERICAN CHURCH in London at 79 Tol-lerhem Court Road, London WI, SS at 945 s.m. & worship at 11a.m. Goodge street tube; Tet (01) 5902791.

MOSCOW MOSCOW PROTESTANT CHAPLAINCY, UPOK Hall, UL. Ulofa Palme 5, bldg. 2. Worthip 9 + 11 a.m. S.S. Tel.: 143-3562.

OSLO

American Lutheran Church, Fritzneragt. 15 Worstrip & Sunday School 10 a.m. Tel: (02) 44,35.84. PARIS AMERICAN CHURCH IN PARIS, Worship 11:00 a.m. 65, Quel d'Orsey, Paris 7, Bue 63 at door, Metro Alma-Marceau or Invelides.

STOCKHOLM BilMANUEL CHURCH, Worship Christ In Swedish, English, or Korean. 11:00 a.m. Sunday, Birger Jariag, at Kungstensg. 17. 46/08/ 15 12 25 x 727 for more

VIENNA VIENA COMMUNITY CHURCH, Sunday worship in English 11:30 A.M., Sunday school, nursery, international, all denomina-tions welcome. Dorotheorgasse 16, Vienna 1.

WARSAW WARSAW INTERNATIONAL CHURCH Protestant English language experiments. Sun-days 11:00 a.m. (Sept-May), 10 a.m. (June-Aug.); Sunday School 9:55 (Sept-May) U.L. Microwa 21. Tel.: 43-29-70.

ZURICH

INTERNATIONAL PROTESTANT CHURCH

English speaking, workship earvice, Sunday School & Nursery, Sundays 11:30 a.m., Schenzengesse 25. Tel.: (01) 2625525.

From the show of unity it is clear that Mr. Major has weathered, at

from his predecessor, Margaret Thatcher. Her soon-to-be pub-lished memoirs were leaked to the Daily Mirror, and her unflattering sments of Mr. Major and others in the cabinet were splashed on the front pages for three days this during a politically disastrous trip by Mr. Major to the Far East last

speech by saying: "Let me say right away, I'm not about to write my So there was a moment of emotional excitement in the hall Thurs-

day morning when Lady Thatcher, resplendent in a royal blue suit, entered to take an honorary seat on the dais. Despite some hard feel-ings, she received a standing nvation that lasted 90 seconds. When Mr. Major entered half an

> MEMORIAL NOTICE SHAMMAS

Shukri Hanna SHAMMAS will be held at the Greek Orthodox Church,

at 18 30 hours. Condolences will be received following the service at the

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MAJOR: A Challenge Survived

Conservative Party." The orchestrated campaign of fealty to Mr. Major ran into only one snag they shook hands briefly. But he did not give her a peck on the cheek, as he had last year. least for now, what had appeared a growing move to dump him. The move gathered steam after the summer and reached a peak

Mr. Major could not resist a dig at Lady Thatcher. He began his ly and Mr. Major, in a series of mishaps in which conversations were recorded or ntherwise found their way into print, called uniden-tified members of his cabinet "bas-

A memorial service in loving

memory of

7, rue Georges Bizer, Paris 16, on Saturday, 9th October,

Call or write for information

overcome a \$66 billion deficit. Separatists Burn

geting villages of other tribes.

12 India Villages The Associated Press

Imprime par Offprint, 73 rue de l'Evangile, 75018 Paris:

ما كان الاعل

GUWAHATI, India - Militants fighting for an autonomous homeland in Assam state set fire to more than a dozen villages, leaving 10,000 people homeless, news re-The Spanish airline Viva Air will begin two daily round-trip flights between Madrid and Paris on Oct. 29, officials said.

(AP) ports said Friday. The heavily armed Bodo guerrillas, from the largest tribe in north-em Assam, attacked Thursday, tar-

Air France will maintain all its long-haul flights and half its medium-haul flights during Tuesday's planned ground and cabin staff strike, the

10 10 10 MARIE A STATE e manage to the Kingson

# INTERNATIONAL HERALD TRIBUNE, SALUBDANGE, SALUBDANGE,

# From Big Business

# Leaders Worry About Cost Under Clinton's Proposal

ing equipment for hospitals had been burt by the current debate

over health care. Walter V. Shipley, president and

chief operating officer of Chemical

Bank, said that in the absence of

Mr. Clinton's plan and increased

On a panel of seven executives

mittee, only Dennis Weatherstone

the chairman and chief executive of J.P. Morgan and Co. Inc., was san-

guine about the health care debate ahead. "Until proved otherwise, I'd like to be optimistic," he said.

Bnt even Mr. Weatherstone was

The executives' milder criticisms of the proposal were focused on its possible effect on the federal bud-

"While all of the reforms are

important, it is a very big bite to

take at one time, and we're all rath-

er skeptical about the capacity to

pay for it," said Robert E. Allen, the chairman and chief executive of

Mr. Allen said that corporate ex-

ecutives supported the general principles of the administration's plan. He also said that it was good

for the nation to confront its health

Victor F. Zonana, a spokesman

for the U.S. Department of Health and Human Services, said the criti-

cism from business executives was

"The president's proposal will be extremely helpful to businesses and

will allow them to rein in their health care costs, which have made

neutral on Mr. Clinton's specific

proposal

get deficit.

care troubles.

'simply incorrect."

dent's proposals.

would create.

By Keith Bradsher New York Times Service

WILLIAMSBURG, Virginia -The chief executives of some of the nation's largest corporations have President Bill Clinton's plan to revise the nation's health care system.

taxes from the hudget passed this summer, economic forecasts would The executives predicted a 3 percent growth in the economy next be more optimistic. medical plan course a fairly robust rate.
Several executives year but warned that the cost of the medical plan could undermine such from the council's executive com-

Several executives said they were concerned that the plan could result in lower-quality health care without controlling costs effective-ly, a contention that the administration quickly denied.

"There's a real, genuine risk here of worsening health care, in terms of both quality and costs," said John W. Snow, the chairman, chief executive and president of CSX Corp. "I don't pretend to have the answers, but frankly, I'm scared of

the answers being proposed now."

The hostility of the executives, who gathered Thursday for a meeting of the Business Council, a group of chief executives of the nation's 100 largest companies, could represent a serious setback for the Clinton administration. It bas worked hard to tailor the health care plan to their liking, and in fact it has promoted the plan's beneficial effects for businesses.

Clinton administration officials have predicted that large concerns, whose complaints about their soaring medical costs have become louder in recent years, would save money under the plan because it would assume much of the cost of the health care of people who re-tired before the age of 65 and would put a cap on private bealth

of Server War Roll Pro-

same en alest bradit

Jan W. Land Real

But several executives were skeptical about the plan's financing, dubious about its cost-cutting measures and causuc about the risks involved in giving the federal government a greater role in health committee that he care

D. Wavne Calloway, the chair-man and chief executive of PepsiCo Inc., warned that a proposed com-mission to review health care costs would have a level of sympathy for business somewhere between "the wetlands commission and the 1RS," or Internal Revenue Service.

John F. Welch Jr., the chairman and chief executive of General Electric Co., said that anyone who wanted a bigger role for the government should "go try to get your license renewed next week and see

ow it works."

Mr. Welch said his company's tives said they had not decided which approach to take if the plan sales of complicated medical imag-

#### Battle for 2-Year Budget Begins

WASHINGTON - The Clinton administration: has begun a campaign to persuade a recalcitrant Congress to scrap the annual federal budgeting.

system and take a once-every-two-years approach.
The director of the Office of Management and
Budget, Leon E. Panetta, testified Thursday that biennial budgeting would impose order, stability

and discipline to an inherently "messy process."
"We have an annual appropriations process that
is rarely completed on time," Mr. Panetta told the House Government Operations Committee. "We have programs that go on year after year with inadequate scrutiny by Congress and by adminis-trations." But Robert D. Reischauer, the Congressional Budget Office director, came out against the proposal, saying members of Congress would have to base their budget decisions on faulty or unreliable long-range spending projections and economic forecasts. He also warned that a biennial budget

system could undermine congressional efforts to control spending and reduce the deficit.

Biennial budgeting got a lift last month when it was included as a key proposal in the Clinton administration's National Performance Review plan for "reinventing government." The adminis-tration asserts that the executive branch and Congress would have more time to reflect on budgetary policy and assess the performance of government programs if they could break free from the treadmill of an annual system. (WP)

#### Helms's Grudge Goes a Long Way

WASHINGTON — Taking aim at a longtime opponent, Senator Jesse Helms has tried to block the nomination of Walter E. Dellinger 3d to a

senior Justice Department position.

Mr. Helms tied up the Senate for much of the day Thursday in a filibuster that be began Wednesday evening over the nomination of Mr. Dellinger as assistant attorney general for the office of legal counsel. A vote to break the filibuster narrowly failed, and Senate Democrats said they would try again next week for a final vote.

Mr. Dellinger, 52, is a native of North Carolina and a constitutional scholar from Duke University School of Law. Over the years, he has worked for

candidates who ran against Mr. Helms, a North Carolina Republican. After receiving support from top Democraric officials from North Carolina, Mr. Dellinger was approved unanimously by the Judiciary Committee in July. In his confirmation hearing he was praised by the committee's moderate and conservative Republicans.

Although Mr. Dellinger's extensive writings have been at odds with views of conservative Republicans, his work as an adviser to the Judiciary Committee earned him endorsements from all of the committee's Republicans. (NYT)

#### Ex-Member to Head Peace Corps

WASHINGTON - The Senate bas approved the nomination of Carol Bellamy to become first former Peace Corps volunteer to head the

agency. Senators also approved 12 ambassadors.

Ms. Bellamy, a former New York City Council president who served in the Peace Corps in Guatemala from 1963 to 1965, said at her confirmation hearing she thought she was getting the "best job in Washington" because of wide support accorded

the agency.

The follow other ambassadorial nominees were

James T. Laney for South Korea; John D. Negroponte for the Philippines; Roger R. Gamble for Suriname; William Dale Montgomery for Bulgaria; Richard A. Boucher for Cyprus; Peter F. Romero for Ecuador; Parker W. Borg for Iceland; Thomas Michael Tolliver Niles for Greece, and Edward Joseph Perkins for Australia Edward Joseph Perkins for Australia.

Also approved were William Lacy Swing for Haiti; Richard W. Teare for Vanuatu, and Theresa Anne Tull for Brunei. The Senate also approved Daniel L. Spiegel's appointment to head the European office of the United Nations. (AP)

#### Quote/Unquote

President Bill Clinton as he honored 18 Americans for their contributions to the arts and humaniries: "Whether or not one plays an instrument, reads poetry, learns to pirouette or spends hours alone in a local art gallery, we all have the capacity to be moved by a song, a poem, a story, a dance, a painting."

(AP)



FIRST COUPLE - Bill and Hillary Clinton dancing after a dinner honoring the National Medal of Arts recipients at the White House. Eighteen people were honored for their work.

# Report on Cult Raid Contradicts Reno's Version

By Stephen Labaton

many companies uncompetitive in global markets," he said. "And the New York Times Service WASHINGTON - The Justice financing of the president's plan is Department provided new information Friday that contradicted Mr. Zonana said that many business executives, including automo-

Attorney General Janet Reno's explanation of why she ordered the bile makers, supported the presitear gas assault in April on a cult near Waco, Texas, that ended in a The Clinton plan offers compafire that killed at least 75 cult memnies with more than 5,000 employces the choice of arranging for their

health care themselves rather than a report by the Justice Department on its handling of a 51-day standoff enrolling the workers in the large regional purchasing pools the plan with the Branch Davidians, A portion of the report evaluating the The provision is one of many department's performance con-cludes that neither Ms. Reno nor that were drafted with an eye toward winning big business's sup-port. Many large companies have senior officials of the FBI made any mistakes. But another section already begun to take an active role in shaping the health care their emof the three-part report, a factual chronology, paints a starkly differployees receive and to institute cost

ent picture. At times, it shows FBI agents were actually working at cross-pur-

rassing it. And behaviorial experts provided conflicting advice about whether the cult would try to end

its confrontation by mass suicide. The chronology also finds there was no evidence of a factor cited by Ms. Reno as prime justification for the assault: child abuse within the compound during the standoff. And it provides no evidence to sup-The new details were disclosed in port another factor she cited at the time: the need to give exhausted FB1 agents a rest.

In addition, the chronology reveals that, according to one top Justice Department official, Ms. Reno originally vetoed an FBI proposal for the assault, but changed her mind after being pressed again by top bureau officials.

The report leaves many questions unanswered. It does not say whether Ms. Reno was aware of turmoil and disagreement within poses, with negotiators trying to the FBI. It does not single out any reward the cult for releasing hos-

tages, as tactical agents were ha- mistakes. It does not explain the U.S. agents in February.

The three-part Justice report was prepared under the supervision of Deputy Attorney General Philip B. Heymann. The third section of the report, meant to evaluate the Jus-

Mr. Dennis cleared the top levels of the Justice Department and FBI of making any mistakes.

"I find that there is no place in the evaluation for blame and no

"In the final analysis," he wrote, "the deaths of the Davidians were



was forecast by three was men. Nostradamus used the power of prediction and made it a starting

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#### **AMERICAN Short Takes**

## **TOPICS**

#### A Law Firm Guide For Picky Graduates

To help their fellow students at the Harvard Law School decide where to look for a job, Sheila Malkani and Michael Walsh have published an irreverent guide to major U.S. law firms, filled with the candid comments of recent recruits.

"The Insider's Guide to Law Firms" runs to 737 pages, culled from over 1,000 interviews with lawyers at more than 200 firms in 12 cities.

The book, according to David Margolick of The New York Times, is clearly of, by and for the young — and the pampered." for "while less lustrous law graduates go begging for jobs, those contributing to and using the guide can choose a firm by whether its offices bave windows and what one sees Many of the variables are subtle indeed. The New York

firm of Milbank, Tweed allows lawyers to remove their suit jackets. Mudge, Rose, Guthrie, Alexander & Ferdon allows women to wear pants suits. The offices at Patterson, Belknap, Webb & Tyler are "de-

crepit," while those at Schulte, Roth & Zabel resemble "an unfinished basement." Cravath, Swaine & Moore starves recruits for recognition. Over a three-month span, recalls one summer alumnus, the

Cravath lawyer with whom he

shared an office acknowledged

him only once - with a grunt

Northwestern University in Evanston, Illinois, received a \$25 million gift this week from the Annenberg Foundation, which the university said would be used to strengthen academic programs and increase scholar-ships for undergraduates. The unrestricted gift is the latest of several. In June the foundation, established by Walter H. Annenberg, 85, the billionaire retired publishing executive, gave the largest one-time donation ever made to private education

in U.S. history, \$365 million to

four private institutions.

of television news by one of its stars. Dan Rather, the co-an-chor for CBS-TV, told a group of radio and television news directors meeting in Miami: "They've got us putting more and more fuzz and wuzz on the air, cop-shop stuff, so as to compete not with other news programs but with entertainment programs, including those posing as news programs, for dead bodies, mayhem and lurid tales." He added that too often the formula was to "do powder puff, not probing interviews."

At 64, Jules Feiffer, the satir-

ical cartoonist, says, "I was a lot more sage in the '50s and '60s." In an interview with the Los Angeles Times, he admitted: "I'm more aware of how stupid l am now. I knew absolutely what needed to be said about the Cold War, Nixon, Johnson, Kennedy and Eisenhower. But I can't make anything of Clinton's health plan." He added, "I knew how to solve everything in the '60s. Everything seemed decipberable and measurable. Now we seem in a free fall. All we can hope is that it'll become a free lift."

Arthur Higbee

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# **Away From Politics**

• Flying metal debris punctured the space shuttle Discovery as astronants released a satellite from the ship's cargo bay last month. NASA said. The debris from a malfunctioning explosive device tore insulation and punctured a wall separating the cargo bay from the delicate maze of pipes and wires in Discovery's engine compartment.

• A majority of New Yorkers says the quality of life in their city has declined over the last four years, and they generally have a bleak view of the state of the local economy, race relations, crime and the public schools, according to the latest New York Times/WCBS-TV

 Tuberculosis has increased 20 percent in the United States since 1985, creating an urban epidemic out of a manageable disease, a congressional report said.

 The murder and racketeering convictions of John Gotti, the reputed U.S. mob boss, was upheld by a federal appeals court in New York. The court also refused a request for a new trial. Mr. Gotti and a Gambino family underboss, Frank Locascio, were sentenced last year to life in prison without parole.

• The Food and Drug Administration has proposed requiring that folic acid, a B-vitamin, be added to enriched flour, bread, pasta, cereals and other grain products to reduce the risk of severe birth defects, such as spina bifida and anencephaly.

 John Demjanjuk, 73, who has been in hiding since his return to the United States in September after his acquittal in Israel, is at home in Seven Hills, Ohio, television television stations around Cleveland Reuters, NYT, AFT reported.

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reasons why many of Ms. Reno's initial explanations for the assault appear to have been wrong. And it does not explain why, according to the official, Ms. Reno had disap-effort to execute a search warrant proved of the plan on April 16, and then changed ber mind the next day after meeting with senior FBI ended on April 19. Ms. Reno defended the report Friday but refused to answer ques-

tween it and her original account of the assault. She said any statement she made could interfere with cases that have been brought against

on charges that they murdered four The agents, of the Treasury's Bu-

reau of Alcohol, Tobacco and Firefor possible firearms violations. was assigned to Edward S.G. Densetting off the 51-day standoff that nis Jr., a former prosecutor. Early that morning and on or-

ders from Ms. Reno, armored vehicles punched holes and injected tions about the discrepancies be- tear gas into the Brand Davidian's compound. Hours later, the compound caught fire, and the government on Friday repeated its view that it was ignited on orders of the some of the surviving cult members

tice Department's performance.

place for fault," be said.

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# Somalia: Changing Course

#### A Sensible Adjustment

Caught between military deterioration in Somalia and political deterioration in Washington, President Bill Clinton has sought a sensible middle course. He had to address public and congressional outrage over American soldiers being killed in the very place where the United States went selflessly to the rescue of a starving nation — hence his deci-sion to withdraw by the end of March but in the interim to beef up U.S. forces to protect troops already ashore and to retrieve the oce or more of them taken prisoner. He also had to treat the requirements of foreign policy credibility. To that end, he is continuing to embrace the goal of an honorable departure that will keep Somalia from slipping back into the chaos and suffering that prompted the original intervention. In the time he hopes he has won with his troop announcement, he is renewing the search for a political solution.

The middle course will not satisfy those whose priority is an immediate American pullout or an intensified hunt for one warlord. But as the president noted, such a pullout has an aspect of panicky retreat that would touch the basic American interest in being taken serious-

#### Bring Them Home Now

American casualties in Somalia have been steadily rising, political support at home has evaporated and an emotionally wrenching hostage crisis has begun. The mismatch be-tween modest American means and ambitions political goals was painfully clear. President Bill Clinton had to do something.

And he did. But rather than make a decision

to cut American losses and withdraw now the preferable course — or to tough it out until those goals are achieved, the president succumbed to the illusion that be could manage a little of both. Mr. Clinton announced a sixmonth target date for complete American withdrawal but ordered the number of U.S. troops more than doubled, to 10,000.

ft is painfully reminiscent of Lyndon Johnson's gradual escalation in Vietnam. The administration could easily find itself spilling considerably more blood, both American and Somali, for the next six months without accomplishing much, in a cause unrelated to any direct American interest.

The better call would have been temporary reinforcements to protect American troops while taking immediate steps to withdraw U.S. forces from Somalia. Remaining bumanitarian tasks should be left to the UN. Americans need feel no shame in withdraw-

ing. The mission to Somalia was undertaken as a humanitarian gesture, to get food to starving people. The American public did not sign on to armed intervention in the clan politics of a chaotic country that poses ty in the world. With an end point now speci-fied, public pressure for instant withdrawal may ease. As for an emphasis on hunting down the wretched General Mohammed Farrah Aidid, it builds him up and draws the United States out of the professional work of military policing and into the swamp of Somali politics; President Clinton was right to warn against "personalizing" policy. Loathsome as the pros-pect is, it may yet become necessary to deal with General Aidid in his role as a Somali

political player, at least as a holder of hostages. Whether safety for U.S. forces and the rescue of the Somalis are consistent goals is far from certain. To Mr. Clinton's credit, he is attempting both. It has cost him heavily. His earlier drift toward a seemingly open-ended policy provoked a major and, in the end, helpful burst of public and congressional dismay. And he was forced to abandon his intended ambitious - too ambinious - policy partnership with the United Nations. Instead he is making a tight and necessary turn: American control of American troops on American terms. He does this for no less essential a purpose than to cut his political losses, if not his foreign policy losses, and to keep his presidency healthy at home. -THE WASHINGTON POST.

The heart of the problem remains the vendetta that has developed between the UN secretary-general, Butros Butros Ghali, and a Somali warlord, Mohammed Farrah Aidid. The United States and other Security Council pow-United States and other security Council powers initially agreed to target General Aidid after forces thought to be loyal to him gunned down Pakistani peacekeepers in June. More recently, the major powers have urged a reversion to less confrontational policies. But the secretary general will not back down.

The original humanitarian mission has now been overshadowed by deadly urban warfare in Mogadishu. This combat has forced peacekeepers and relief workers to hunker down in fortified compounds, turned Somalis against a UN presence they once welcomed and multiplied UN and civilian casualties.

The United Nations has no business arrogating to itself the role of restructuring Somalia's

chaotic politics through force.

Two weeks ago, it looked as if Washington were ready to use diplomatic muscle to force an end to the UN's hunt for General Aidid and its destructive efforts to pacify south Mogadisbu, But since Mr. Butres Ghali bas resisted the pressure, the United States now seems ready to settle for new political and diplomatic efforts under Ambassador Robert Oakley, without insisting that the United Na-

tions break off the Mogadishu showdown.

The cost of prolonging the ordeal for six months could prove high indeed — in American lives, in U.S. support for peacekeeping activities and in Mr. Clinton's capacity to focus his political energies on domestic reform.

-THE NEW YORK TIMES.

#### The Vision of Toni Morrison

gives life to an essential aspect of American reality" in novels "characterized by visionary force and poetic import."

Toni Morrison is quintessentially an African-American female writer. But she has always insisted that those characteristics have been liberating not confining. "I really think the range of emotions and perceptions I have had access to as a black person and a female person are greater than those of people who are neither," she once told The New York Times. "My world did not shrink because f was a black nale writer. It just got bigger."

Ms. Morrison, 62, was born in Lorain, Ohio. In an essay, she said that Ohio "offers an escape from stereotyped black settings. ft is neither plantation nor ghetto."

Her novels are rooted in the peculiar history and experience of blacks in America, but

In citing Toni Morrison for its Prize in Literature, the Nobel Committee said that she mon search for individual and cultural identimon search for individual and cultural identity and the ways in which family and commu-

nity enhance and thwart that search. Those themes come alive in books like "Beloved," which describes the mortal act of a mother to keep her daughter from slavery; "Song of Solomon," about a black man's search for his past; and "The Bluest Eye, about a young black girl's collision with white images of beauty. Her lyrical writing is both magnificent and mystifying; she uses folklore, mythology, even the supernatural to tell her stories. Bot all her tales are journeys of discovery, for both author and reader. She dismisses the idea that ber books have to be "universal." Yet her essential strength is that she uses the prism of the African-American and the female experience to force the rest of us to ask incisive and painful questions about ourselves.

-THE NEW YORK TIMES.

# Don't Retire That Jersey

ft took the Michael Jordan story one day to spread from the sports pages to the financial section. The surprise retirement from basketball of the world's most famous athlete - very likely its most famous human - was a major business development, affecting commerce in shoes (Nike's stock dropped), cars, underwear, hamburgers, breakfast cereal and Illinois lottery tickets, to name just some of the items Mr. Jordan promotes, as well as the prospects of the

National Basketball Association.

Michael Jordan was the first, and is still the most prominent, of a new wave of athlete-conglomerates, mostly basketball players, who make so much money from endorsements and other business ties that they needn't bother trying to squeeze that extra million or two out of the teams that are their nominal employers. In the past few decades, the best athletes have become world figures, with huge amounts of time, attention and money lavished on them. With their ironclad playing contracts and long-term corporate affili-ations, some sports stars find themselves at the ripe old age of 24 or so with their futures guaranteed. Or so it seems.

But as Miehael Jordan, age 30, learned, there are no guarantees of the things that count most. He lost his father this summer in a random robbery-murder. He found his foibles (he likes to gamble) all over the oewspapers and airwaves. He could hardly take a step outside without being surrounded and hounded for his autograph. To play with the spirit and flair of a Jordan takes n supreme effort of body and mind. Apparently, whatever com-plex mixture of motivations Michael Jordan needed to make that effort wasn't there any-

more, and so he said goodbye. For how long? Another recent retiree, the former Redskins football coach Joe Gibbs, was asked recently how things were going. Mr. Gibbs, financially secure and happily engaged in his avocation of racing-car owner, remarked on how odd and pleasant it was to be sitting with his wife one day not long ago and say to her, "You know, there's not a single thing we have to do today." Over time, of course, that same realization can drive people like Michael Jordan a little crazy. When it does, there's only one thing to be said: Welcome back.

- THE WASHINGTON POST.



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# Herald Tribune Russia's Doomsday Machine: The View From the Brink

WASHINGTON —On Nov. 13, 1984, U.S. intelligence tracked two Soviet long-range missiles fired 40 minutes apart.

What seemed to be an unremarkable test. bowever, turned out to be far from ordinary. The Soviets were exercising a secret doomsday system: a fantastic scheme in which spasms of the dead hand of the Soviet leadership would unleash a massive counterstrike after it had

been wiped out by a nuclear attack.

Soviet wizards of Armageddon devised the scheme in the 1970s to prevent a sudden nuclear strike from paralyzing their arsenal.

Their invention would enable thousands of uclear warheads to be launched automatically if the top nuclear commanders were killed or otherwise neutralized.

A closer look at the 1984 exercise reveals how worked then, and indeed how it works today. Yes, this doomsday machine still exists.

The Russians lavish resources on its modernization to keep it on combat alert at all times. The risk of its launching weapons by accident is impossible to know, but elearly it increases in a ouclear crisis.

Russia, of course, holds no monopoly on nuclear relics of the Cold War. The United States still sends bombers up to the North Pole on simulated nuclear strikes against Russia, and maintains a nuclear vigil with thousands of warheads ready to strike at short notice.

Despite the common belief that the Russian and U.S. military establishments cannot physically mount a ouclear attack unless they first ohtain essential codes from their respective presidents, they have custody of all the codes needed to order an all-out strategie attack. The portrait of the Soviet doomsday machine

emerged in interviews with Russians who designed and operated the system, and with American officials who corroborated key details of their accounts

The Soviet general staff - the highest military body — activated the machine at the start of the exercise. From a simulated war room in By Bruce G. Blair

Leningrad, it transmitted a "fail deadly" mes-sage to a special radio station in the Moscow military district. In an actual nuclear crisis today, this message would be likely to flow from the Russian general staff's underground war room in Moscow to a radio bunker 40 miles

(65 kilometers) south at Chekhov.

The "fail deadly" message contains a component of the "unlock" codes held by the general staff to keep lower echelons from launching nuclear missiles without authority.

By transmitting this component, the general

It is past time to eliminate the hair-trigger controls on the nuclear arsenals of both sides.

staff activates the radio station and enables it to function autonomously in firing nuclear mis-siles under conditions of enemy nuclear attack. Only a small team needs to be present to carry out certain mechanical procedures; the rest of the doomsday apparatus is totally automated.

Using electronic devices that register a break in communications with the general staff and detect ouclear explosions in the vicinity, the apparatus forms an order to launch, complete with unlock codes, and transmits it through a nearby buried low-frequency radio antenna to another set of special complexes as far as 600 miles away. There, emergency communications rockets hidden in SS-17 siles or on mobile SS-25 launchers automatically record the launching instructions and then automatically fire themselves on trajectories that traverse all the nuclear missile fields in the former Soviet Union.

During their 30-minute flight, they transmit signals to fire directly to the modern classes of nuclear-armed intercontinental missiles in the

RGENN

strategic rocket forces. In that 1984 exercise, the radio station in the Moscow military district sent the launching order to an SS-20 communications rocket at the Kapustin Yar test site. The missile then flew automatically within radio range of distant SS-18 missiles based in Kazakhstan, From space, the SS-20 relayed the launching order to an SS-18 taking part in the exercise, which fired out of its silo on a path to a test impact area on the

Kamchatka Peninsula. In a real crisis, communications rockets, launched automatically by radio command, would relay fire orders to nuclear missiles in Russia, Belarus, Kazakhstan and Ukraine.

The doomsday machine provides for a massive salvo of these forces without any participation by local crews. Weapons commanders in the field may be bypassed. Even mobile missiles on trucks would fire automatically, miggered by commands from the communications rockets. The existence of the doomsday machine is

symptomatic of a nuclear dependency that still afflicts Russia. Other symptoms abound — for instance, the continuing construction of deep underground command poets in the Urals with hardened antennas for ordering a retaliatory

The Russians also still keep thousands of strategic warheads poised for immediate launching, and continue to play nuclear war games with Western foes in mind. During a major exercise of strategic forces several months ago, Russia fought an all-out nuclear war with the United States.

The United States has its own version of the doomsday machine, with less technical gadgetry but more distribution of launching authority. U.S. military commanders traditionally have been vested with the authority to order nuclear retaliation under conditions similar to those that trigger Russia's automatic launching — notably, loss of communications with national anthorities and signs of nuclear detonations on American soil.

set an example of responsible nuclear custodianship and to reduce the danger that a doomsday system might be set in motion by mistake, it is

time to relax this combative stance.

Arms negotiations are all well and good, but the higher priority is to eliminate the hair trig-ger on those arms that remain. Neither side, ales, has embraced the wisdom; both have preserved the operational stances of the Cold War.

For the United States' part, new presidential guidance is needed to bring nuclear field opera-tions into the modern era. Believe it or not, the latest presidential policy on nuclear planning is National Security Decision Directive 13, the notorious tract on nuclear-war fighting signed

by Ronald Reagan in 1981.
This Cold War document advanced the preposterous and dangerous premise that it was possible to fight and win a protracted nuclear war, an absurd basis for current planning. New guidance should de-emphasize the importance of nuclear weapons, strengthen safeguards on weapons and revoke any "predelegation" to launch a nuclear strike without the explicit per-

mission of civilian leaders.
ft should slash the number of targets in the strategic war plan, and lay the groundwork for taking all nuclear forces off alert and separating warheads from their delivery systems. Even with international cooperation, disman-

tling the doomsday systems will take more than a

stroke from a president's pen.

Domestic politics involving civil-military relations would be deeply engaged on both the Russian and American sides. But the end of the Cold War encourages greater determination to become something more than cogs in the

ft is time to be its master, not its minion

The writer, a senior fellow at the Brookings Institution, is author of "The Logic of Accidental Nuclear War." He contributed this comment

# Yeltsin's Censors Were in the Wings

BOSTON — There is an instinctive autocrat in Boris Yeltsin. When the bloody showdown with his opponents came, one of his first moves was to close down Pravda and other opposition papers and impose censorship on the rest of the press.

The old Soviet system of silence was recreated with worrying ease. Bu-reaucrats appeared at each newspaper, announced that they were censors and demanded office space. Vladimir Solodin, who had had the job of defending press freedom in the Yeltsin government, became chief of censorship without a visible qualm.

The good news is that the liberal press, the papers that have favored democracy and Mr. Yeltsin, protested the suppression of those who dis-agreed with them. The journalists on the liberal newspaper Sevodnya wrote: "After the crushing of the armed uprising by the nationalist-Communist opposition, the ban on opposition newspapers cannot be considered an appropriate measure from a legal, political or moral point of view...Only guaranteed freedom of speech can save the regime from de-

generation and arbitrary rule." That statement by the staff was scheduled to appear on Page 1 of Sevodnya on Tuesday, bot the cen-

The consored statement was remarkable in the way it reflected the American political argument for free speech: James Madison's argument, It That a culture of free speech

By Anthony Lewis

is that despocracy cannot work unless the public, including the press, is free to criticize its governors. Without open eriticism, governments are bound to grow inefficient and corrupt. The right of freely examining

public characters and measures," Madison wrote in 1799, "and of free communication among the people thereon [is] the only effectual guardian of every other right."

Another Sevodnya article was a

powerful example of the press illuminating the deficiencies of government operations. By Sergei Parkhomenko. it painted a picture of confusion and ineptitude in the Kremlin as the crisis developed. According to Mr. Parkhomenko, members of the Yeltsin government were in a state of panic as the opponents made violent attacks around Moscow. They spent much of a Kremlin meeting blaming each other for being naive, sluggish and so on. That article, too, was killed.

Sevodnya was not the only prodemocracy voice to attack the censor-ship and shutdowns. Many journalists were critical. Alla Yarushinskaya, a member of Mr. Yeltsin's advisory council, said on radio that she had not joined in the defense of the television center against extremist attackers only "to see political censorship imposed the next day on newspapers."

should have developed so quickly in Russia is impressive. After all, from Lenin's imposition of tyranny in 1917 until Mikhail Gorbachev's glasnost —seven decades — to utter a critical word about the government was to court imprisonment, perhaps death.
This is not the first time the liberal Russian press has defended the principle of freedom for thoughts it bates. After the 1991 coup attempt, Mr. Yeltsin closed Pravda and other Communist papers, Liberal journals protested, and he backed down.

This time Mr. Yeltsin quickly removed the censors from Sevodnya and similar papers. But be did not immediately allow Pravda or seven other banned newspapers to reopen. The episode cast a considerable shadow on Boris Yeltsin and the whole prospect for freedom in the new Russia. It shows that the whole terrible apparatus of censorship that clouded life in the Soviet Union can readily be called into being again, and that Mr.

Yeltsin is prepared to use it.

Even more worrying are the possibilities after the parliamentary election he has called for Dec. 12. Suppose — as is quite possible — that a good many people who supported Mr. Yeltsin against the extremists but who fear some of his reform policies elect candidates he opposes. If they then block his plans, will be live with the difficulties of democracy? Or will the autocrat in him reassert itself?

# The American Role: Spare Us the Bland Idealism, Mr. President

P ARIS — The foreign policy of the Clinton administration has now been explained, and the explana-

non is unsettling. The secretary of state. Warren Christopher, the national security adviser. Anthony Lake, and UN Ambassador Madeleine Albright all have made speeches in recent weeks setting out how the

administration sees the world.

General Colin Powell, departing chairman of the Joiot Chiefs of Staff. made his own national policy speech. As he served most of his career in Washingtoo under Republican presidents, his talk is particularly interesting in generally confirming what the three Clintoo administration officials have said. We have before us something like contemporary Washing-ton's consensus view of what the United States should be about

It amounts to a desiccated Wilsonism. With the end of the Cold War, Washington has, for lack of other ideas, fallen back on the idealistic the world that characterized the Wilson and Roosevelt administrations. But while those presidents set out ambitious plans to remake international society through the League of Nations and the United Nations, the Chinton officials, product of less confident times, speak warily and inconclusively of the pitfalls of multilateralism versus unifateralism.

emplifies the values others seek.

They express the belief, nonetheless, that peoples elsewhere turn to America for leadership because it ex-We are told that democracy and market economics are universally val-

id and indispensable to one another, a doctrine uncritically taken over by the Clinton administration from its Republican predecessors - and historically untrue. The goal of U.S. policy is identified as to "enlarge" the influence and reach of the American model of a free society and marketplace.
"We have arrived at ... a mo-

By William Pfaff ment of immense democratic and entrepreneurial opportunity, and we must not waste it," said Mr. Lake. Against this "advance of democracy and markets" we must expect "force-ful reactions from those whose power

is not popularly derived."
The other main dangers facing the United States are identified as nuclear proliferation; ethnic conflict; terror-ism, notably by Islamic fundamentalists, and environmental degradation.

In their program to enlarge the sway of markets and democracy, the secretary of state and his colleagues have not seriously addressed the problem that Max Singer and Aaron Wildavsky stated in their recent book "The Real World Order: Zones of Peace/Zones of Turmoil": that a major part of the world experiences in-ternal turmoil which the intervention of others, or of the "world communily." may be unable to influence or may even worsen (IHT, Sept. 2).

This turmoil may be a reaction against social, economic and political forces originating in the West. This is true of Islamic fundamentalism, which was installed in Iran by the popular will, not against it. Nuclear proliferation no doubt is dangerous, but to an Israeli, Pakistani, Indian or Iranian, nuclear proliferation offers security against threats or intimida-

tion by other countries.
Terrorism is louthsome, but so is any form of warfare directed against civilians with the intention of influencing the policies of governments; and terrorism is the weapon of people who bave no other weapon. Like ethnic conflict, terrorism is a social and political phenomenon that has nothing to do with democracy or markets

or trust in Americans. In that respect, f could supply General Powell with a dozen citations every day from European politicians, businesspeople and the mainstream press expressing distrust of the United States and its policies. We the United States and its pounces, we Americans are accused of being economic predators who conceal our self-interest in bypocritical language. And the Europeans are our friends. The notion that we are universally envied is a very dangerous illusion. Let me propose two simple priori-ties for a new American foreign poli-cy. First is to protect well-defined U.S. material and political interests. This means defending the internal peace and external security of the community of industrial democra-

cies. These are the only countries that, if they go wrong, could produce a real upheaval in the world. What happens in China, Iran or South Africa is marginal to what hap-pens in North America, Western Europe and Japan. Southeastern and Eastern Europe is important because events there threaten the security of industrial Europe — the place where much trouble has originated in the 20th century. What happens to Russia is important for the same reason, and because Russia is a nuclear power.

But it we wish to enlarge the zone of stability in the world, let us leave democracy and markets ont of it for the moment. Let us simply promote the observance and extension of international law and legality. This is a long-term project, but it is the way that, during the past two centuries. some degree of regulation and pacifi-cation of state relations has been accomplished. One may consider this a progress of civilization.

Mr. Lake, in his talk, brings up the subject in an apologetic fashion, expressing a "personal hope" (unshared by the Clinton administration?) that "one day" international law may play a more civilizing role in international relations, quickly adding that "any official with responsibilities for our security policies" must act solely on the basis of American interests. So much for law. But then, so much

for civilization.
International Herald Tribune. C Los Angeles Times Syndicate.

## Consider Kyrgyzstan, and Eritrea Too By Stephen S. Rosenfeld

WASHINGTON — Kyrgyzstan, anyone? You may not be able to find this new Central Asian state on a map of the old Soviet Union, but the State Department map of the old Soviet Union, but the State Department went out of its way in a House hearing this week to draw in Kyrgyzstan on the political map of the United States.

Kyrgyzstan, volunteered the department's ranking Russia hand, Strobe Talbott, "is a remarkable and very promising and admirable small country. President [Askary vis a true democrat. He is just about the only and the interest of the uncell who is not a six ways." person in that part of the world who is not, as it were, a reconstructed veteran of the old regime — and how reconstructed various of these individuals are varies a lot from case to case. Also, he has adopted economie policies, including the introduction of a new currency, which we feel deserve a lot of international support, and we're going to do what we can in the months ahead to, as it were,

elevate the political profile of our relationship." Quite a testimonial. If Kyrgyzstan were a Broadway show, such reviews would have ticket orders rolling in. In fact, I was thinking about Kyrgyzstan before Mr. Talbott brought it up. Not about Kyrgyzstan, actually, but about countries similarly situated: small remote from the American ken, with no intrinsic "interest" to the United States, but with the good fortune to have able leadership. For I had just met the presidents of two such countries, both with enough openness and seriousness to revive

one's faith in the possibilities of post-Cold War politics.
President Gonzalo Sanchez de Lozada of Bolivia, who was visiting Washington, had me in for a chat before breakfast. A somewhat rumpled University of Chicago graduate and former mining executive, Mr. Sanchez de Lozada is a tough pragmatist who made his reputation breaking his country's brutal inflation, firing workers from big state-owned properties and making Bolivia the first Latin American country to conduct economic reform as a democracy.

Yet Bolivia remains Latin America's poorest country. Mr. Sanchez de Lozada's strategy includes shooting for

high growth to finance the popular benefits that will keep the people with him. Coca-growing Bolivia hadly oeeds the resources to turn peasants to a new crop. U.S. aid belps, although in the past it has come with an unwelcome emphasis on enrolling the Bolivian Army this in a country with recent experience with military dictatorship—in the light against drugs. Entry into the North American Free Trade Agreement, the president feels, is his country's historic opportunity to join the global economy; otherwise, Bolivia is lost. The Bolivian president seemed to me someone of experience, talent and conscience, a modern man with the

audacity, and humility, to tackle age-old problems.

I also liked the president of Eritrea, Isaias Afwerki, who came to The Post for lunch. This grave, deliberate man of an intellectual cast led the resistance struggle that brought statehood to a place that the rest of the world had assigned to Ethiopia. That included the United Nations, whose forsaking of his country he remembers, and the United States, whose power he respects. President Bill Clinton did well to include him

in his Somalia diplomacy.

Like the Bolivian, Mr. Isaias was in Washington for the fall money meetings. Africa's longest war left Eritrea independent but devastated. Yet despite impressive social organization at bome and reconciliation with Ethiopia Mr. Isaias finds his country being stiffed again. To reputriate a half-million refugees in Sudan, Eritrea sought 3260 million and was pledged \$17 million — compared with, the president notes carefully, a quick \$2 billion for Palestinians in a somewhat analogous situation

If the president of Kyrgyzstan is as candid and toughminded as the presidents of Bolivia and Eritrea, then we Americans should start bottling their water and serving it to our own political class. But I think we owe it to ourselves, and to the citizens of

the countries that do not much figure in America's scheme of things, to widen our nwareness of the contributions some of their leaders make. The Washington Post.

#### IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1893: Ladies on the Line

BRUSSELS - Railway and Telegraph Minister Van den Peereboom, having laid down educational qualifications which seem to disqualify the demoiselles du téléphone for their service, the Woman's Right party have applied to Mr. Thomas A. Edison for his opinion on the efficiency of women for such work. Mr. Edison replies that he much prefers women for han-dling any delicate mechanical apparams. "They have more sense about machinery," he says, "in one minute than men in their whole lifetime." Mr. Edison adds: "I myself employ

1918: Rage of Rheims

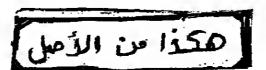
over two hundred women."

WITH THE FRENCH ARMIES -The last shells fell upon Rheims four days ago, after which the Germans stole away over the hills to save the guns that fired the parting shots on the martyred city. One of these last shells hit the cathedral, and an eye-

witness of the last blow of brutal force at this inanimate product of supreme art said: "The crash of it sounded like an explosion of impotent rage." A few more stones fell from the ragged edge of an old breach on one of the arches of the ceiling. another cloud of dust and smoke rose out of the skeleton structure, and the Germans' effort at the destruction of the ancient capital of the Rhemi was ended

#### 1943: An Italian Fiasco

AJACCIO, CORSICA - [From our New York edition: Because 85,000 Italian troops, fully equipped with tanks and guns, failed to hold vital bridges against a handful of German patrols, 20,000 Nazi troops escaped to safety virtually unscathed. The Italians did almost no fighting, and what they did was in the famous tradition of Caporetto. In many instances, when isolated groups of ful-ians wanted to fight, they were stopped by their fascist officers.



# com the Brid Cradle of Caution: Wait-and-See Mode

By Steven Erlanger New York Times Service

**Ruled Petersburg** 

ST. PETERSBURG — The city known in Soviet times as "the Cradle of the Revolution" sat this one out, and there was none of the massed public support for President Boris N. Yeltsin that did much to discourage the coup leaders of August 1991.

While Mr. Yelisin disbanded the parliament in Moscow and finally shelled it, the only demonstrations here were pro-parliament

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re in the Wing

on Mr. Press

and pro-Communist, and they were small.

What St. Petershurg's thoughtful mayor, Anatoli A. Sobchak, calls the "death agonies" of the Soviet system continue to resonate here. His own deputy, Admiral Vyacheslav N. Sherbakov, is under investigation for supporting the parliament; the city council was split, with

many deputies warning of a presidential dictatorship.

On Monday night, after the holdouts in the parliament building surrendered, about 1,000 ultranationalists and Communists marched on the St. Petershurg television studio demanding airtime, hut they dispersed peacefully

Each night since, several hundred people have demonstrated outside the studio against the suspension of a popular anti-Yeltsin show, "600 Seconds." Its hard-line anchor, Andrei Nevzorov, had

show, "600 Seconds." Its hard-line anchor, Andrei Nevzorov, had called for armed volunteers to fight on the parliament's side.

Even Mr. Sobchak, who supported Mr. Yeltsin at the crunch of this crisis, was generally lukewarm about the confrontation before it became violent, in sharp contrast to his immediate and crucial support for the Russian president in 1991.

In a lengthy interview Wednesday, Mr. Sobchak remained sparing in his praise for Mr. Yeltsin. But he expressed great relief at the outcome and suggested scathingly that the leaders of the rebellion, Alexander V. Rutskoi and Ruslan I. Khasbulatov, should commit suicide in contrition. suicide in contrition.

But Mr. Sohchak also urged Mr. Yeltsin, with whom be spoke Wednesday, to move quickly to build a real democracy and a market economy, and to avoid unmerited repression. And he urged the country's divided democratie forces "to get together so we can win this election." The vote for a new parliament is scheduled for Dec.

Otherwise," he said, "I'm afraid the new parliament may be totally in opposition."

Mr. Sobchak gave ritual praise to his constituents for their

devotion to democracy, then conceded that few had turned out to support it. He tried to explain why he and many others concentrated on the difficulties of daily existence.

"People are generally tired of politics and political fighting," he said. They want to live normally, to have a decent salary in their pockets and have a stable life. That's why they did not come out to support the rebels. But that is also the biggest hope we have for Russia to become a normal democratic country."

Others suggested that Petersburgers were less indifferent than

disgusted, regarding the battle in Moscow as the squabbling of

"We are not choosing between good and bad, but lesser evils— the had and the worse," said Yuri I. Vdovin, a liberal city councillor. Vitali V. Skoibeda, a city council deputy, said there was no fundamental difference between reaction here and in Moscow.

"There, the danger was immediate, with warnings that kids shouldn't be on the streets, and casualties among civilians," he said. "But people here felt danger, too. They felt their future was at stake." When life is stable, people can be passionate about politics, he suggested. Today it is hard to drive a crowd on ideological or political issues. But it does not mean that people would not have

responded if they had felt more danger closer to home, be said. The fascist and anti-Semitic movements banned by Mr. Yeltsin will just be driven underground, said Yuri I. Basilov, a young political scientist. "And then they could turn to violence." he said.

Generally, Mr. Basilov said, Petersburgers reacted "with calm and reserve," almost regally. "But here the opposition could organize a major rally Monday night, even after the defeat of the coup," he warned. "Don't forget that St. Petersburg is a center for various fascist parties, and it was from here that volunteers were organized to

Mr. Vdovin tried to explain why a council that was among the country's most reform-minded when it was elected in June 1991 should have split so badly over the events in Moscow.

"Even liberals like me have no illusions about Yeltsin's potential," he said. "In many respects he acts like an old Communist, dismissing e arbitrarily, controlling the media, refusin of media as independent from government power."

Early on, with the 360-member city council split, its standing council of 32 members, the Maly Soviet, voted, 22 to 2, to support the parliament in its fight with Mr. Yeltsin. Eight members abstained or walked out. And the Maly Soviet ruled that the president's decrees could be enforced here only with the city council's permission. But Mr. Sobchak has generally ignored the ruling.

Deputies, even more than the executive, have grown detached from real life, Mr. Vdovin suggested. And they worry that the end of the Communist system, with its huge representative bodies to rubber-stamp party decisions and provide status for party devotees, will end their political lives.

At the same time, he said, many deputies here are simply intellec-tuals whom glasnost brought into politics, and who have a very idealistic view of democracy.

They fear that Yeltsin's dissolution of the legislature will lead us to authoritarianism," he said. They fear that Mr. Yeltsin, using Bolshevik "revolutionary expediency" to justify his means with glorious ends. will, like the Bolsheviks, not make good on his



President Boris Yeltsin, right, getting ready for a photo session following a ceremony at which government supporters were honored. With him are General Pavel S. Grachev, the defense minister, left, and Lieutenant General Viktor F. Yerin, the interior minister.

# Moscow Suspends Communist Party been proliferating communo-fas-

Vew York Tunes Service MOSCOW - Russia's revived cism, should not take part in these Communist Party, among the largelections," Mr. Filatov said, sinest political parties in the country, gling out the party. "It would be was suspended Friday by the Jus-tice Ministry under President Boris N. Yeltsin's state of emergency de-

The ministry also suspended the People's Party of Free Russia, which was led by the imprisoned vice president, Alexander V. Rutskoi, but which has since disavowed him. Mr. Rutskoi was a leader of the uprising by hard-line legislators have a pretext for "a strong-arm that was put down by Mr. Yeltsin on Monday.

The actions bring to 10 the number of political parties and organizations suspended under the emergency decree, as well as 13 newspapers. The state of emergency is scheduled to end on Sunday. but could be extended.

A senior Yeltsin aide, Sergei A. Filatov, said that the Communist Party should also be banned from the Dec. 12 elections for a new Russian legislature. "All those who prepared this putsch, all those who under the cover of democracy have

Sunday's rebel victory, many legis-

lators had been joined by wives and

ehildren they had not seen for a

week. Now, all were awakened by

the crash of shells slamming into

the building:
The massive building shuddered;

windows shattered; water pipes

hurst, flooding hallways; the upper floors began to hlaze and hillow hlack smoke. The confident rebel

eaders of Sunday were trans-

At mid-morning, Mr. Terekhov,

the Interfax correspondent, came upon Mr. Khashulatov, looking

ashen and slumped in a sofa, his

eyes wide and unseeing. "Frankly

speaking, I did not recognize him at first," Mr. Terekhov wrote, Mr. Rutskoi became frantic, In a

telephone conversation with Valeri

D. Zorkin, chief of the Constitu-

tional Court, Mr. Rutskoi yelled

that Mr. Yeltsin would never let

him out alive because he was a

witness to Mr. Yeltsin's crimes.

The top officers met from 7:30 to

8 P.M., and then, worried that Mr.

Russkoi's supporters might over-run the huilding and its nuclear command center, scattered to de-

fend the building itself. But they had decided to intervene against

the rebels, and tanks and para-

troopers began moving toward

Moscow.
At 2 A.M. Monday — as thou-

sands of Yeltsin supporters kept an unarmed vigil in central Moscow

and hullets still flew at the televi-

sion center - Mr. Yeltsin sped in

ground entrance at the Defense

Ministry. The first tanks to reach

Moscow had taken up positions outside, while on the fifth floor Mr.

Yeltsin met with General Grachev

It is unknown exactly what guar-

antees Mr. Yeltsin might have given the officers, but by 3:30 A.M.,

the military was firmly on his side.

Mr. Yeltsin returned to the Krem-

lin and, early in the morning, taped

a television address to be hroadcast

just as the first tanks rolled up to

ready under way.
"The armed mutiny is doomed,"

the president said grimly.
The assault quickly erased what-

ever traces of cuphoria remained in

and his officers.

ter, and his top officers were convening at the Defense Ministry, a A.M., with a heavy gun battle al-

bard-line demonstrators had gath- parliament. In the aftermath of

an armored limousine to an under-

quite strange today for our people, if these people who used democratic slogans to cover their gunmen participate in these elections. Enough of this for our country." The Communist Party's leader. Gennadi A Zyuganov, accused Mr. Yeltsin of artificially provoking the confrontation with the conservative members of parliament to

He said Mr. Yeltsin had suffered a "political and moral collapse" when he ordered troops to attack the parliament, or White House, with tanks and paratroopers during the uprising Monday. Tanks and paratroopers are his main argument," be said.

Mr. Zyuganov, a former ideology secretary for the old Soviet Communist Party, claims that the revived party, known as the Com-munist Party of the Russian Federation, had 600,000 members. He predicted that Mr. Yeltsin would have a difficult few months before the election, saying: "The authori-ties will not be able to rule hy giving orders and spilling blood."

Mr. Yeltsin, meanwhile, met the leaders of Georgia, Armenia and Azerbaijan to discuss how to end the ethnic and civil wars ripping the region. All three nations have, with varying enthusiasm, sought Russian help to mediate.

After the meeting, the belea-guered Georgian leader, Eduard A. Shevardnadze, announced that Georgia would finally join the Commonwealth of Independent States, n loose association of all the former Soviet republics except the Baltie nations. Azerbaijan's new president, Heydar Aliyev, announced earlier that his country would also join the Common-

wealth. Mr. Shevardnadze, faced with the loss of Ahkhazia to separatists and threatened by a revolt from a deposed president, Zviad A. Gamsakhurdia, was forced to petition Russia for help. He has accused the Russians of helping the Abkha-zians seize Sukhumi, the regional capital, which has caused a huge,

Some rebels continued to fire from the huilding. But most gathgrowing refugee problem. Mr. Filatov, asked about the susered in the Hall of Nationalities. pension of so many parties and newspapers, insisted that the Dec. 12 elections would be fair. Russia Here, the lawmakers had voted and railed against Mr. Yeltsin, Now, they recited poetry, listened to a has invited international observers comrade play the accordion and to monitor the vote, he said. He sang an old wartime song. When two officers from the spealso suggested that Russians might vote in a referendum the same day. cial-forces assault team appeared, the legislators lined up quietly and on a constitution to replace the one Mr. Yeltsin has suspended. filed out, past broken glass and pools of blood, to surrender.

- STEVEN ERLANGER

# Tank Shells Shattered Hard-Liners' Morale

will not act with revenge against supporters of the Boris Yeltsin re-

At the Kremlin, however, that

regime was finally coming to life. Mr. Filatov had returned from the

talks and was calling in key aides. Mr. Yeltsin bad returned by heli-

Aides began working the phones,

warning regional leaders that Mr.

really counted - to the command-

ers of military districts around the

The president also signed a de-

cree naming his prime minister, Viktor S. Chernomyrdin, as succes-

sor to Mr. Rutskoi as vice president

and imposing a state of emergency.

realized that the emergency was nothing," recalled Anatoli Shabad,

a reformist legislator who was in the Kremlin at the time. There was

no force behind the decree, he said.

vel S. Grachev, the defense minis-

massive structure between the

Kremlin and the parliament, Two

key men, including the powerful deputy defense minister, Boris

Gromov, could not attend because

At about this time, General Pa-

"But at this moment, we well

country.

copter shortly after 6 P.M.

gime, which has already fallen."

Washington Post Service This article was reported and writ-ten by Fred Hiatt, Margaret Shapiro and Lee Hockstoder.

MOSCOW - As police lines at the Russian parliament melted un-der attack from hard-line rebels, President Boris N. Yeltsin's senior staff was meeting to draft legislation to be considered by a new parliament in December — a civil code, a business partnership law, a law on corporations.

When they got the news of the rebel uprising last Sunday after-noon, Pyotr Filippov, a Yeltsin ad-viser, called the Kremlin and found that practically nobody was in the president's offices.

Incredibly, Mr. Yeltsin's chief of staff, Sergei Filatov, was still at negotiations led by the leader of the Orthodox Church, Patriarch Alexei II, to end the standoff between Mr. Yeltsin and the parliament he had dismissed. The aides who began filtering in could do little more than blame each other for the mess, Sergei Parkhomenko, a reporter, recalled, Mr. Yeltsin was still at his dacha, "Everything was totally unclear," Mr. Filippov said.

That sense of confusion, mixed with fear, was to last the rest of the afternoon and into the night as several thousand Communists, neo-Nazis and nationalists joined by some people just looking for adventure — attempted no less than a coup d'etat. This article describes how those hard-liners, after initial successes Sunday afternoon, failed.

. At about 4 P.M., after the police cordon around the p White House, crumbled, a detachment of Interior Ministry troops rushed toward Ostankino television center from their posts outside the U.S. Embassy. Their departure caused panic in the embassy, where diplomats feared that anti-American parliament supporters, might storm the compound and overwhelm a small U.S. Marine contingent. No attack ever came.

Thousands of demonstrators, now well armed and in some cases well on their way to drunkenness, were marching toward the television center, accompanied by trucks roared approval as Mr. Khasbula-and armored personnel carriers the tov continued. "Today we must rebels had seized near parliament.
At one point, armored vehicles of forces loyal to Mr. Yeltsin and those loyal to his rival; Vice Presi-

dent Alexander V. Rutskoi, found the public that the new government ered outside, forcing ministry per-themselves sharing a road. "will not act with revenge against sonnel to lock the huilding's doors.

themselves sharing a road. Sergei Stankevich, a top Yeltsin adviser, met some of the armored vehicles on his way to the television center and recalled people asking the men on top whose side they were on. "We don't know," the answer came hack. "We'll see when we get there."

Mr. Stankevich, who had set out in a car without government license plates so that he could slip past the Yeltsin would win and would remember who had stood by him, demonstrators, realized he had no Mr. Stankevich recalled. The presichance to reach the television cendent himself made the calls that

Second of two articles

ter. He detoured toward a secret, backup hroadcast studio, where he was shocked again to find only a dozen lightly armed guards. Mr. Stankevich said he asked

Oleg Poptsov, the head of Russian television, who had hastily begun dusting off the reserve studios that morning, why his defenses were so weak. "He said, I should be asking you that question," Mr. Stankevich recalled. Mr. Poptsov had been trying for

hours to persuade the Interior Ministry to send more protection, he said. Finally, he had to make do with railroad employees standing guard behind concrete blocks sent over hy construction crews.
"I never doubted for a moment

that an attack would take place Sunday," Mr. Poptsov said. Asked why the police were not equally forewarned, he asked, "Why should I answer for the stupidity of our Interior Ministry?"

Parliament supporters, commanded by a hard-line army offi-cer, General Albert Makashov, surrounded the main television center crashed a truck through its door and set off an explosion, probably with a rocket-propelled grenade.

This is the free territory of the
U.S.S.R.I" General Makashov shouted. A firefight began that would last for at least eight hours and claim many lives.

Inside the White House, the parliament speaker, Ruslan I. Khashu latov, misinformed the legislators declaring that the television center had been seized. His supporters seize the Kremlin."

Mr. Khashulatov asked a report er with the Interfax news agency. Vyacheslav Terekhov, to inform

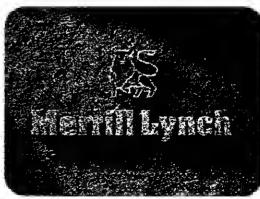












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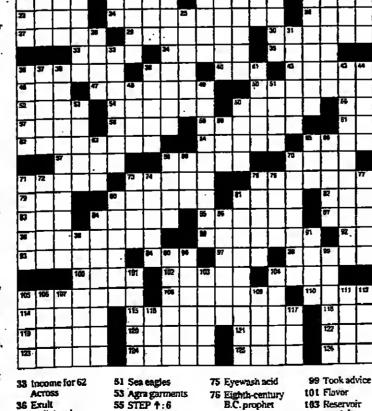
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Alphonse Mucha's 1895 poster for Sarah Bernhardt's "Gismonda," the break that made him famous.

# 'Bourgeois' Mucha Is Rehabilitated

By Michael Gibson

RAGUE - In March 1939, the Gestapo arrested the Czech artist Alphonse Mucha and detained him for a few days for interrogation. Four months later, weakened by the experience, Mu-cha died, just 10 days before his 79th birthday. His son Jiri fled to England and enlisted in the RAF. He married a Scottish woman and after the war returned with her in Prague. The Communist regime had requisitioned the family villa, in the residential district beside the royal castle, for use by foreign embassies.

Fortunately for the Muchas, the British military attache, a friend of theirs, was about to leave. He had been renting a splendid town house near the main gate of Hradcany Castle and he demanded that the Muchas be allowed to succeed him there. So they did. With them came an impressive collection of posters, paintings and photographs by Jiri's father —and a cozy clutter of implausible furniture and objects the artist had accumulated since the 1880s, when he first reached Paris as a young man in his 20s.

In the living room, for instance, beneath an outrageously Baroque gilt mirror, stands the harmonium Mucha bought in 1893. That same year he photographed a shoeless, sockless and trouserless Paul Gauguin playing the instrument, his shirttail draped over the back of the stool. The discomfited painter had just returned from Tahiti in steerage at the expense of the French government.

Today, with the collapse of Communist regimes, this outstanding creator of Art Nouveau is once more recognized as an important figure of Czech art. The house on Hradcansky Square has become the seat of the Mucha Foundation. created to preserve the artist's work. (A 200item show opened this week at the Barbican Art Gallery in London gives a good overview of his career and his many-faceted talent. It runs through Dec. 12.)

Every wall in every room is filled to the stands, wonderfully improbable jewelry and exu- cha as a decadent bourgeois artist.

ceiling with Mucha posters and drawings of pretty girls artfully ensconced in the nests of sinuous lines that made Mucha famous and are so typical of his Art Nouveau style.

Mucha bought a camera in the 1890s and made considerable use of photography all through his life, when making preparatory studies for posters and paintings. A framed photograph shows Mucha with a Czech artist friend. Gauguin and the latter's girlfriend. known as Anna la Javanaise. It was Anna, incidentally, who emptied Gauguin's studio while the painter was laid up in Brittany with a

Success came to Mucha by chance. On Christmas Eve 1894, unlike most people in Paris. he happened to be at work. It was late in the evening and he was at a printer's shop, proofing some lithographs for a more fortunate friend who could afford to take a few days off. He had just finished and was about to leave when the shop's manager appeared in a great state of agitation. Sarah Bernhardt wanted a poster for her new play, he explained. It had to be ready within the week, and all the artists who usually worked for him were out of town.

"Would you give it a try?" he asked Mucha. Mucha accepted, borrowed a top hat, rented a suit and went to the theater to sketch Sarah. The poster was ready on time. Its style was unusual, its format elongated, its colors muted. The printer found it hideous, but Bernhardt loved it and once the poster with its original graphic style had gone up all over Paris, it brought Mucha instant ame. For many years he worked on contract for

Commissions poured in for theater posters, advertising and prints of pretty girls. Considering the mild eroticism of this sort of work, it might justifiably he argued that he was, in this respect at least, the turn-of-the-century equivalent of such talented centerfold artists as Vargas.

Mucha was a virtuoso sculptor and he also devoted much of his time to design, producing such objects as ashtrays, cigarette cases, ink-

berant architectural fantasies like the Boutique Fouquet (now reconstructed in the Musée Carnavalet in Paris).

Mucha, however, was unhappy to note that he was primarily regarded as a decorative artist. He felt this made him seem frivolous. Yet whenever he worked some more "serious" element into his work, public reaction was negative.

Like so many people with virtuoso ability, he felt that it was not being used to good effect if it did not serve some higher cause. He had, in fact, a great and patriotic ambition: He wanted to glorify the cause of the Slavic peoples and to contribute to the independence of his country. So in 1910 he returned to Prague and, with the help of a wealthy American patron, started working on a series of colossal canvases entitled "Slav

Mucha worked in dead earnest and with impeccable academic craft, and his epic, for which he spent years doing research in various Slavic countries, has all the standard props of 19thcentury historical painting. At a time when his compatriot Frantisek Kupka was experimenting with abstraction, Mucha made the mistake of putting his art at the service of a cause. As a result, the series is artistically disappointing. It is, however, historically and socially interesting.

IEWED almost a century after he achieved fame with his first Bern-hardt poster, Mucha's chief charm appears to reside in the elegance of his line, the seductive blandness of his women (a comparison between preparatory photos and the finished work is revealing) and the uninhibited fantasy that expresses itself most freely, in his architectural design and his jewelry.

After having been the most famous graphic artist of his generation, Mucha went into eclipse. The world changed and the elegant exuberance of his work no longer seemed relevant in a tougher age. Historical circumstances, too, were hardly favorable: For more than 40 years, the powers ensconced in the royal castle on the far side of the palace square scorned Alphonse MuA New Order, Plain and Simple

By Suzy Menkes International Herald Tribune

ARIS - Like a clean page turning, the summer 1994 shows opened with a plain white dress. Its creator, the Belgian Dries Van Noten, is one of the new designers who are starting to scribble the silhouette of the end of the century - long, soft, gentle and romantic in a no-fuss way.

This Paris ready-to-wear season bristles with lesser-known names, while the establishment designers are bringing up the rear. Karl La-gerfeld. Chanel and Valentino all show next week, and for the first time Yves Saint Laurent's show Wednesday will not close the collections as it has ritually done. There is a sense that the old order is

For several seasons, fashion's minimalists and deconstructionists have tilted at fashion's ancien regime. The challenge now is to build something new, instead of just tear-ing up the old values — not to mention the clothes.

The tender show sent out by Van Noten inspired hope that there is a future beyond the nihilism of fashion's avant-garde. His clothes simple long dresses, vests, wrap skirts and shirt-soft jackets — are on the minimal lines already drawn by other designers. But Van Noten sulfuses plainness with sweetness. Focusing on silk, he made flowers bloom on dull ground or gave a glow of orange to a brief sweater and apron skirt. Shiny fabrics carried echoes of India; the floral pat-terns had a faint feeling of the flea market. Yet everything was fresh and new — not least the models with their bare legs, sweet faces and red lips.

The point about Van Noten's clothes is that they have no structure or firm silhouette. The subtlety is in the hang of the fabrics, the lightness of layers and the juxtaposition of textures — say a dry wisp of flowered chiffon herming the liquid silk of a skirt skirt. When so much in fashion is deliberately harsh and ugly, it is refreshing to see a touch of tenderness.

The unbearable lightness of being in fashion came across at Issey Miyake's show - even before modern dancers ran onto the runway in a rushing wind of gauzy dresses. Breezy net curtains fluttering on ended with wild splashes of color stage were one of several light-as- on sporty outfits from Miyake's seemed modern and right.



paper lanterns glowing in the dark was on the stips of dresses in trans-and a dancer bearing the weight of luscent white or ethereal sky blues. the world in the shape of transparent balloons.

Behind Miyake's poetic presentation were fine clothes and a shift in direction away from sportswear toward the gentle romance of the simple dress. And even if the show

that they tore down and sold, piece-

air devices, which included Chinese Please Please collection, its focus luscent white or ethereal sky blues. Miyake's fabric creations of the

season included zephyr-light nylon duster coats and shrunken chiffons, as well as natural jute as rough as a rice sack and bamboo-leaf hats. Even when clothes were just regular jackets and pants, raw fringed hems emphasized a lightness that

Thierry Mugler was on another planet - the same space-age environment shimmering with metallic silver — in which he now seems to circle in perpenual orbit. His Amazonian women looked more than ever like sculpted sex objects in their aggressively short skirts with jagged hemlines and S-shaped jackets. Even pleated Grecian dresses looked like they had been stiffened in the freezer.

olen, Drawings Yet there is something endearing about Mugler's ebullient and ironic sexism. That meant curvaceous suits now with padded hips rather than shoulders, ooh la! In! French maids' dresses in floorescent sequins with fig leaves of aprons; and the scalpel-sharp tailoring that is the basis of his work. Perhaps midday Friday, rather than midnight was just too early for neo-punks drag queens and the whole highcamp take on Parisian chic.

And sometimes, the parody is less hilarious than the real thing. The French establishment turned out in force for a gala to celebrate the opening of a play about Marie Antoinette, which is riveting France because the audience is invited at the end to cast its modern-day verdict in wicker baskets labeled "ac-quittal," "exile," "prison" or "death." The event, "cockwil dress" stipulated, showed the fashion gulf between the new wave of long, soft quiet clothes and the reality of what Parisians wear for an evening out.

Among the bright brocades and curvy suits was Marie-Helène de Rothschild in a silver-blue jacket designed by Jacquetine de Ribes, and Hermine de Clermont-Tonnerre, whose red poulle dress had a bodice as precarious as Marie Antoinette's head. American Ambassador Pamela Harriman (in abstractflowered Bill Blass) tactfully sat out the voting procedure. Bernadette Chirac and the Comtesse de Paris (who might have been France's queen) both voted for acquittal with a flourish. Nan Kempner, wearing int Laurent's new tuxedo suit with high-rise waist trimmed with a bow, picked the winning basket: exile.

The most fashionable outfit was worn on stage by Marie Antoinette
— not the ball gown in which she
twirled as the incarnation of Versailles splendor, but the plain white dress in which she took to the turnbril. On the evening's 1980s-style glitz, it is time to hring down fash-

#### **BOOKS**

OFF THE WALL: A Wacky History of Germany Since 1989

Cartoons by Walter Hanel, commentaries by Susan Stern and James Neuger. 120 pages. 28.50 Deutsche marks. Frankfurter Allgemeine Zeitung Informations-Dienste.

Reviewed by Brandon Mitchener

GERMANS are not generally both experts and the uninitiated inserved as a humorous lot, and three years of forced brotherism't working as well as expected. hood with long-lost neighbors has certainly not done much to sweeten the nation's dour disposition.

On the contrary, polls show evidence of a new, psychological wall rising within many Germans' heads

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and cheated."

mans sport the droopy sleeping cap that identifies them as Michel, the As always, the best medicine for such malaise is laughter, and a new book published by Germany's lead-

ing newspaper is a noble effort to find a lighter side to unification. A collection of cartoons and commentaries, "Off the Wall: A Wacky History of Germany Since 1989" by Walter Hanel, Susan Stern and

to replace the concrete wall of woe much of the talking. Average Ger-

James Neuger, chronicles three years of political, economic and culdistrict and Europe a booker. tural foibles in a way that offers "Even marriages made in heaven

return, sometime or another, to terra firma," says the foreword, "Although Western Germany had sworn to love and courish its weaker, poorer Eastern mate, its enthusiasm and generosity waned by the day as it discovered just how weak and poor its mate was. And it didn't take long for Eastern Ger-many to feel bullied, dispossessed

Following the motto "nobody bashes the Germans better than the Germans bash themselves," the book lets Hanel's 98 drawings do

dozy, unsuspecting counterpart to France's Marianne. Chancellor Helmut Kohl is bigger - and beavier than life, a comforting bully. The shiny Deutsche mark that East Germans wanted more than unification appears variously as mantra, Michel's maiden and sacrificial lamb on the altar of European unity. Maastricht is a street in the red-light

The cartoons, most of which appeared in the Kölner Stadt-Anzeiger, Rheinischer Merkur and Frankfurter Allgemeine, range from the first, sentimental German-German embrace to the threatening presence of neo-Nazi thugs and are arranged in chronological order.

The commentaries that accompany each cartooo are caricatures in themselves, describing Ossis (East Germans) as innocent victims and Wessis (West Germans) as selfish, self-righteous crusaders.

Eastern Germany's first democratic elections are "party season" and market economics a little shop of horrors.

While usually "wacky" as prom-

British writer, and Neuger, an American, frequently verge on gallows humor. Describing Germans' "brotherly love," for example, they write: "The strong successful Wes-sis poured into Ossi-land, now D-markland, now their land, and found its people to be lacking - in energy, initiative, know-how, and all those other qualities that made a Wessi what he was." Passages on a rise in xenophobic

ised, the annotations by Stern, a

violence are tactfully devoid of light-hearted prose. Here and elsewhere throughout the book, humor correctly takes a back seat to cold readers without much knowledge of Germany's hyzantine politics come away feeling wiser.

The only argument with which many readers might beg to differ is the authors' wimpy conclusion that despite all its problems, Germany is as frisky, bouncy and playful as it has ever been." The country has survived economic and political crises before, but German unification marked a turning point for which there are few historical comparisons. And "getting funnier by the day"? Tell it to the East Germans

and the Ausländer. International Herald Tribune

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Edgar Degas, Danseuses se baissant (Les Ballerines), (1885), pastel on paper, 1416 x 191/in. (36 x 49cm.). Property from the Estate of Joseph Gruss. To be sold in New York, 2 November 1993.

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Monday, October 18 -

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# The 3d Dimension Of Verona's Artists

# Louvre Drawings in Sharp Focus

ARIS - There is a lot to be said for sharply focused exhibitions. Suddealy things become consistent and clear, and grip your attention. "Le Dessin a Verone," which opened Friday at the Louvre, where it will be on view in the Department of Graphic Arts until Dec. 13 before moving to Verona, is the ultimate in this respect. The 80 drawings, plus five paintings, that make it up, roughly cover the years 1540 to 1620.

Drawn from the Louvre's huge collection

#### SOUREN MELIKIAN

and never shown in public until now for the most part, they take the art lover right into the heart of the artistic milieu of a northern Italian city without attempting to separate

the great from the not-so-great.

Therein lies the fascination. For, leaving aside the learned discussions about who did what - often argued on tennous evidence with which the catalogue is fraught, what leaps to the eye as one runs through the rooms is a kinship that links many of the drawings. Verona was apparently the city where, more than anywhere else in Italy, draftsmen were obsessed by the third dimension. The sculp-tural side to the graphic ocuvre of the Verona painters comes out most strikingly in the work of Paolo Farinati, the centerpiece of the show to which a whole room is devoted.

Farinati was a man of many facets - a painter involved in extensive decorative schemes in palatial residences, an architect who kept up a steady flow of activity in this line and, indeed, a sculptor. His diary shows him to have been a real workaholic. Commissions poured in. He was the city's fashionable artist, the local boy who stayed when others had left for grander places. By the 1580s, he roped in his sons, Orazio and Giambatista, to enable him to churn out all that was expected

Farmati obviously loved working on a large scale. Frescoes took up much of his time. His earliest documented work is a retable of St. Martin painted in 1552 for the Duamo in Mantua. The preliminary study is handled io such a way that everything looks enormous. The horse is seen three-quarters back. The saint bends as he brings down his sword to cut his mantle in two. The animal's hind part is jammed against the edge of the paper, as if about to hurst out of it. The horseman and the standing beggar are pressed against each other, leaving no space in between. Only the carved form matters

Helene Sueur, whose research over many years inspired her with the idea for the exhihitton, remarks in the catalogue that Farinati's frescoes were sometimes criticized for tending to be monochrome. This, to me, betrays the approach of an artist interested in stone carving, A "Virgin and Child" with

the infant John shows a remarkable use of brown wash heightened with white precisely to create the effect of a stone group. One

could just see it in marble. A study for a fresco of "Esther in the Cynecaeum gives away the source that in-spired this sculptural vision. The women, draped, all standing on the same level, are reminiscent of Ancient Roman high relief of the first century B. C. Behind, the twin pillars of a kind of Roman cella, topped by capitals of the Ionian order, bear out the deep imprint left on Farinati's mind by the Roman rains strewn about Italy in his time in even larger numbers than today.

His contemporary Domenico Brusasorti, who also produced drawings in a sculptural vein, gave them a very different twist. The Healing of the Paralytic" (assuming that the current attribution — which, Sueur admit-ted, is conjectural — withstands the test of time) shows a crowd of characters in drapes, with the emphasis on the folds. The only element other than the draped bodies is a cylindrical pillar to which a man clings, as be wipes off tears. There is life in the faces, lightness in the drapes and a slight sense of swaying movement to it all.

N "The Parable of the Wedding Feast," the sculptural concern is visi-ble in individual figures rather than in the grouping. It is also reflected in curious details such as a man in the nude perched over an arched doorway. There are oo props in this scene other than a ewer done with great precision, as if for a goldsmith. The architectural setting with its vista of neo-Roman rooms is done again like a working drawing, with a ruler and compasses. But the light shading, the fluttering drapes, a certain alacrity in the faces and, right at the end of the vista, a landscape sketched in very faint tonalities give it a light-hearted harmony. almost a musical chirpiness — Brusasorci was one of the most admired musicians performing at the Accademia Filarmonica.

This may account for the sense of tempo perceptible in his graphic work. If "The Par-able of the Wedding Feast" is andante moderato, "Saint George and the Dragon" goes allegro. The rearing horse seems about to fly off in the air, the wood lifting the horseman's cape, the dragon flaps its wings, the princess runs away, all drapes sailing like a boat in the breeze. The composition is infinitely more sensitive than those of the plodding Farinati. A ravishing urban view in the distance, a lightly done riverside in the foreground gives

it all a light charm.

Turgid or delightful, these would be no more than curiosities for scholars eager to play musical chairs with forever-changing labels were it not for the towering figure of 16th-century Italian painting, which they set

of the town where he was born in 1528, grew Veronese's most admirable works, which the these lie hidden among the 100,000 drawings gus, intolerant or pretentious. But



Portrait of a young man, now attributed to Francesco Caroto.

penchant for the sculptural and this comes out far more clearly in his drawings. There is a most admirable study of a man standing full-length, his arm protectively laid around the neck of a little boy. The man, Giuseppe da Porto, seen with his son Adriano, was an art patron who commissioned Veronese, Brusasorci and two other painters to deco-rate his palace. The finished portrait, be-lieved to have been done in 1551, survives in the Uffizi, which has it oo permanent loan to the Galleria Palatina. Despite the connection with the drawing, which is instantly apparent, it looks quite different.

The painting is handled in a trompe l'oeil way, which gives the impression of a man about to step out of a blind doorway. The drawing, timeless and spaceless, is more monumental. It also bas a tragic intensity that is entirely lacking in the painting. The eves stare down, the fingers are nervously clasped over the shoulder. Despite some touching up to the 17th century — it is not just the heightening with white mentioned in the catalogue, but the strengthening of the outline here and there, which is more disturbing — it is a masterpiece oot easily

io a totally new perspective.

Somehow, more of the drawing spirit survives in the portrait of a woman, one of Somehow, more of the drawing spirit suren- organizers had the excellent idea of banging said to be stored in the mu

ice in 1555. He shared the strong Veronese not far from the sketch. It was looted from the Palazzo Bevilacqua in Verona in 1797 when Napoléon's agents were rifling works of art for the Louvre. Standing three-quarters, her hand protectively resting over the shoulder of a little boy who leans his bead against her wrist and clutches her with his hand, she has a monumentality derived from sculpture but totally absorbed into painterly interpretation. She too stares ahead, lost in ber thoughts, the dreams of youth still on her face, frozen by the ordeals of life to which her mourning dress bears witness.

> HERE are two other masterpieces, both utterly clusive. One, the portrait of a young man, surfaced only last year in a Louvre show even though it has been in its core collection for 322 years. Done in black chalk with a sculptor's attention to volume, it was then called a Boltraffio and is now reassigned to Francesco Caroto with a prudent question mark.

The other mysterious masterpiece, "Flagellation of Christ," is attributed to Felice Brusasorci. It is a Goya-like vision of fury unleashed in the dark. The sketchy touch, astonishingly advanced for its time, retains a Veronese feel-veneer of pugnacious trascibility, ing for figures in the round. Acquired by the combined with a paradoxical mixadvanced for its time, retains a Veronese feel-Louvre in 1795, it had never been shown in an exhibition. One wonders how many more of

# De Mille: Artist, Fighter

By Alan M. Kriegsman Washington Past Service

ASHINGTON - In addition to all else she was in the way of a creative artist, innovator, educator, writer, sage and consummate showman, choreographer Agnes de Mille — who died Thursday at 88 — was a fighter.

She fought parental objections to a career in dance. She fought her own feelings of inferiority in the face of the many gifted people who surrounded her, including her playwright father and her renowned cle. Cecil B. De Mille. She fought ballet convention by introducing motifs of the American West nding, lassoing, square dances, hoe-downs — into her most famous dance work, "Rodeo."

She fought the prejudices of her era by creating a ballet ("Black Ritual," in 1940) on an African theme for an all-black cast. She fought Broadway precedent by employing classical ballet in her choreography for the landmark musical "Oklaho-ma!" in 1943. She fought American indifference to its own folkloric treasures by creating a company — the Agnes de Mille Heritage Dance Theatre — devoted to domestic folk dance traditions. And when she suffered a crippling stroke in 1975, de-priving her of her most prized attribute, her mobility, she fought the disability tooth and nail. In a wheelchair, as the public was quick to discover, de Mille had more dignity, presence and charisma than who strut the stages of the

If de Mille had done nothing else but "Rodeo" and "Oklahoma! and rest assured, she did very much else - she would have earned a place among the choreographic immortals, It wasn't her artistry alone that won her this stature. It was also to a large extent, the way she embodied a quintessentially American

IKE Martha Graham

whom she idelized as the

American genius nonpa-

phy, "Martha: The Life and Work

of Martha Graham," published just

two years ago), de Mille personified

such characteristically American

traits as pride in the nation, its peo-

ple and its democratic principles;

salty humor, courage in the teeth of

adversity, and a creativity born of

equal parts rebellion, impudence and exploratory vision.

In person, she often assumed a

ture of pride and humility. She had a

withering disdain for anything bo-

she also had a deep appreciation for

the abilities of other artists, in all fields. Her flair for pungent, witty, vivid writing was nearly on a par with her choreographic gifts — in addition to numerous articles, she wrote 13 books, some autobiographical, some historical, some in the vein of informal essays.

In her 1990 volume "Portrait Gallery." she characterized Isadora Duncan, among others, in words like these: "She lived a foothardy. daredevil, wild, bold and gallant existence. She was an outlaw, a kind of emotional commando. She questioned every single tradition, artistic, social, religious, and moral, and she tested them out for us on her own

As is often the case, de Mille revealed as much about herself as her subject.

De Mille was aware of her own limitations, perhaps excessively so; she knew that her work, her ballets, did not quite dwell on the same plane of invention or depth as those of such titans as Graham or George Balanchine. But the fact is she was unquestiooably an original who

the development of American dance. Most significantly, she legitimized American subject matter — "Rodeo," "Fall River Legend" (based on the life of Lizzie Borden) and "Texas Fourth" are prime examples - as a resource for classical ballet; she made ballet acceptable, indeed welcome, as a dance vocabulary within the popular ambience of the Broadway musical; she crusaded tirelessly for recognition of American creativity in dance of all genres; and she was a major force in bridging the gap between ballet, modern dance and folk and social idioms.

A few years ago during a televi-sion interview, de Mille said: "I would like one word on my tombstone — dancer.

It's the least she deserves. Trying to pay homage to de Mille in prose, certainly, is foreordained to insufficiency. She was her own best tribute - in the life she forced, in the remarkable dances she created, in her writing, in the admiration and love she inspired, and in the spirit of indomitability that informed all of

# De Kooning Suit Settled

EW YORK - A lawsuit that raised questions about the authenticity of a group of sculptures attributed to Willem de Kooning has been settled in New York state Supreme Court.

Representatives of the Abstract Expressionist artist and of de Kooning's late wife's estate agreed to a financial settlement with Philip Pavia, a Long Island sculptor who filed the suit three years ago.

Terms of the settlement, howevwere shrouded in secrecy and ambiguity. The size of the payment

to Pavia, who was seeking roughly \$3 million to cover what he said were his time and expenses in casting sculptures for de Kooning from 1987 until 1990, was not divulged.

De Kooning, who has Alzheimer's disease, was declared mentally incompetent in 1989. soon after his wife. Elaine, died; since then, the artist's daughter, Lisa, and John Eastman, a lawyer, have acted as conservators for the 89-year-old artist's property.

Lisa de Kooning, who is also an artist, has contended that some of the sculptures cast by Pavia were done by her, not by her father.

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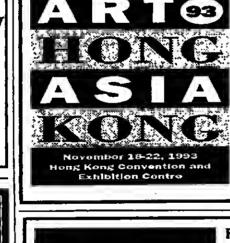
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# Picture Picasso at Sotheby's



Stanley J. Seeger Collection of Works by Picasso to be sold in New York on 4th November 1993.

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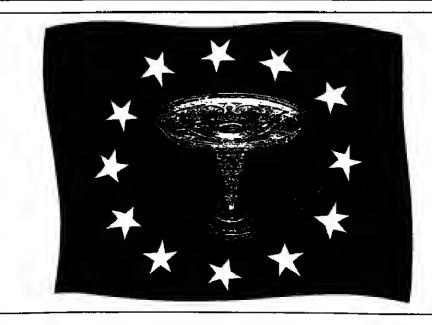
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**UN Calls Halt** 

To Sanctions

The Associated Press

York — The General Assem-

bly on Friday lifted economic

sanctions against South Africa and urged all nations to repeal

boycott legislation, saying that

the transition to democracy

The 184-nation assembly

adopted a concensus resolu-

council is operating in South

Africa. An arms embargo im-

posed in 1977 would remain in

President Nelson Mandela

of the African National Con-gress, meeting in Brussels with European Community offi-

cials, responded enthusiasti-

cally to the move, which he had requested last month to

help raily South Africa's econ-

was well under way.

UNITED NATIONS, New

On Pretoria

party said Friday that it had lined up nearly all the partners it needed for a coalition government that would return ber to the prime minister's post she lost three years ago.

"The Pakistan People's Party is in a comfortable position to form the government along with its allies," Miss Boutto said in the eastern city of Lahore.

Miss Bhutto's party won 86 seats in national elections on Wednesday, the most of any party. But it was well short of the 109 seats needed in form a government and hold a majnrity in the

217-seat National Assembly. A party spokesman, Bashir Riaz, said that

Miss Bhutto's party had forged alliances with at least 20 victorious candidates from smaller parties and with independents, bringing the total to 106, only 3 short of the number needed to

Miss Bhutto, the first woman to be prime minister of a modern Muslim state - she was in office from 1988 to 1990 - wants the alliance sealed before the new National Assembly convenes on Oct. 15. The Assembly is scheduled to select the prime minister four days later.

Miss Bhuttn made an appearance Friday with a key ally, Hamid Nasir Chatta, leader nf a political group that won six seats. They were side by side as she prayed at the tomb of the poet Mohammed Igbal, who first proposed independence for Pakistan.

Many Pakistanis had hoped that the election, the third in five years, would produce a clear-cut winner whn could establish a stable govern-ment and end Pakistan's political turbulence.

Instead, the country can expect continued political battles between Miss Bhutto and her rivals such as the Pakistan Muslim League, the second-largest party, which won 72 seats.

Nawaz Sharif, the leader of the Muslim League who was forced to resign the prime minister's post in July, also is trying to form a

Miss Bhutm stands a much better chance than Mr. Sharif. But even if she builds the coalition, it is likely to be fragile and will have a

CHINA:

#### tion without a vote. difficult time surviving the full five-year term. A voluntary oil embargo also was lifted, effective when a multiracial transitinnal

**Outlawing Dishes** Continued from Page 1

Dishes made in crude workshops have been sold openly on street corners, with a complete set of satellite television gear costing as little

Most are capable of receiving Hong Kong's STAR-TV, giving Chinese households, for the first time, an alternative to the stodgy and ideologically numbing televi-sion fare offered by the state.

Some cities have tried to ban access to STAR-TV, but the lack of clear national regulations has been taken as a green light to ignore the restrictions. Even in Beijing, many apartment compounds have wired STAR-TV into their cable systems.

There was no immediate reaction from STAR-TV or its controlling shareholder, News Corp. Ltd., the Anstralia-based global media group run by Rupert Murdoch. Nor was there comment from a Hong Kong-based group of five major broadcasters that plans to start up a rival satellite network in

Satellites dishes first appeared in China in the mid-1980s and the government issued guidelines in 1991 on the installation of new dishes and licensing regulations for reception of foreign broadcasts. Officials announced a freeze on new licenses, but it was widely ig-nored. (Reuters, AFP)

#### **SYMBOLS:** A Song, a Flag Continued from Page 1

sporting events after the African National Congress threatened to call for a new sports boycott, but white fans still tote the flag and burst defiantly into the anthe The symbol commission's assignment is to nominate designs to

negotiators from the major parties. The anthem may be an easier task. The overwhelming favorite is the bittersweet Xhosa bymn, "Nkosi Sikelele Afrika" — ("God Riess Africa") — which was com-posed by a South African schoolteacher and taken up by the African National Congress as its liberation anthem. It is a nonpolitical prayer.

Alternatively, one negotiator aggested to a reporter for The lay Times of Johannesburg, the national anthem could be a minute of silence.

At least, the reporter observed, everybody knows the words.

# EXPORT: U.S. Crop Programs Aid Multinationals

Continued from Page 1 American companies at all. The programs require that participants be incorporated in the United States and maintain some sort of presence here. But government records show that some major beneficiaries are little more than mail

CAM U.S.A. operates out of a small office in the wealthy New York suburb of Greenwich, Connecticut. Il has an unlisted telephone number. Yet from this mlikely outpost, the company has brokered \$500 million in American farm products with federally backed loans.

CAM was not the only company to take advantage of the program with only a minimal presence in America, A 1990 report by the Agriculture Department's inspec general concluded that some of the piggest participants in subsidized tobacco exports were in fact foreign companies that had set up post office boxes or one-person offices

in the United States. On Capitol Hill, two leading members of the Senate Agriculture Committee, Tom Harkin, an Iowa Democrat, and Patrick J. Leaby, a Vermont Democrat who is chairman of the committee, blamed many of the failures in the programs on the Agriculture Department's close ties to large agricultural businesses. Senator Leahy said the department had a "good old boy attitude" toward agricultural businesses that had created "a cozy relationship all around."

The agriculture industry - made up of farmers, food processors, dairies and exporters — is one of

#### Radioactivity Falls Back At Plant, Russia Says

MOSCOW - Radioactivity at a nuclear power plant at Beloyarsk in the Urals has returned to normal levels, the Russian Atomic Energy Ministry said Friday after closing one reactor for a day, Itar-Tass news agency reported.

A plant manager, Oleg Sarayev, said there had been a leak of liquid sodium in an auxiliary system on Thursday, raising the level of radioin the ventilation system. He said all necessary decontamination measures had been completed.

and the White House, it can invoke the image of struggling American farmers trying to hold onto their land while using campaign contri-butions from some of the nation's richest private businesses.

In a study of the 1992 elections. the Center for Responsive Politics reported that agricultural companies were the second biggest campaign contributors among major business groups, behind the broad category of finance, insurance and real estate.

A New York Times examination of the government's subsidy programs also sheds fresh light on an unexamined aspect of the United States' doomed courtship of Iraq before the Gulf War: the questionable activities of some large American companies vying to share in \$4 billion in agricultural aid to Bagh-

Through the 1980s, as the Bush administration sought to make President Saddam Hussein an ally, it gave Iraq loan guarantees so the country could borrow money to buy American crops, especially

In private interviews with government agents. Christopher P. Drogoul, former manager of the Atlanta branch of Banca Nazionale del Lavoro, the large Italian bank, has described a culture of bribes and kickbacks among major American agricultural companies competing for Iraqi business.

One American cotton exporter kept a "bribe fund" to help it win Baghdad's business, according to Mr. Drogoul, who himself has leaded guilty to making unauthorized loans to Iraq. Other American executives traveled the world with cash-filled suitcases to pay brokers with close ties to the Iraqi govern-

To generate cash for kickbacks to Iraqi and other Middle Eastern officials, government documents assert, some American exporters overcharged the Iraqis for goods they shipped, with the complicity of Baghdad.

As a sidelight, Mr. Drogoul and other bank executives have told investigators that Cargill, a leading grain and commodities concern that is one of America's biggest privately beld companies, sold

the most politically powerful in Can companies to do business with Cuba, and some Cargill executives were named as unindicted co-conspirators in the case involving Mr.

Drogoul,
Cargill's attorney, Edward T.M. Garland, acknowledged the sale. But he said the transaction had been handled by the company's Swiss subsidiary, which has an American license to do business with Cuba, with no improper American involvement.

"Every indication is that the government's interest in prosecut Cargill is over," Mr. Garland said In interviews, Agriculture De-partment officials acknowledged that there had been abuses, and they said Mr. Drogoul's allegations were being investigated by a team of government agents working out of Atlanta. But they said the impro-prieties had been relatively minor for a \$5-billion-a-year government

program. Moreover, government officials contended, the export programs have been a major success because they have opened up new markets for American farmers.

"They helped introduce some countries to American products, and it helped our country offset European competition," said Sena-: tor John B. Breaux, Democrat of . Louisiana, a champion of exports

to support the rice industry.

Last month, President Bill Clinton announced a plan to lift controls on technology exports, inten-sify manufacturing promotional efforts and offer up to \$600 million a year in subsidized loans for foreign buyers of American factory products. But so far, he has sidestepped the politically volatile question of whether 80 percent of the nation's export-financing dollars should continue to he spent on farm products, which account for only a tenth of American exports.

#### Diplomat Is Accused As East German Spy

KARLSRUHE, Germany German diplomat, Karl-Heinz Rode, has been charged with spying for East Germany from 1975 to 1989 while he worked at the West German Foreign Ministry, the fedabout \$20 million in Cuban sugar eral public prosecutor's office said to Venezuela. It is illegal for Ameri- Friday.

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# Patten to Aid Jailed Reporter

"But what we'll be seeking to do

in the first place is to get access for

his family and friends to see him,"

Mr. Xi's arrest in what state ra-

dio and television called a "crimi-

#### Governor Urges Beijing to Treat Hong Kong Man Fairly Compiled by Our Staff From Dispatches

be said.

HONG KONG - Governm Chris Patten of Hong Kong said Friday that the government would intervene to help a newspaper re-porter arrested in Beijing and charged with espionage. Xi Yang, a reporter for the Chi-

nese-language newspaper Ming Pao, was arrested Sept. 27 and charged Thursday with stealing state banking secrets, including plans to adjust interest rates, China's state-run television reported. Mr. Xi has been denied access to

his family and his employer since his arrest, and authorities refused tn give any information to Ming

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nal case" appears to indicate he will be tried in a Chinese court and possibly imprisoned.

The decision to charge him and detail the allegations was made Thursday despite protests from Hong Kong news organizations and a petition from the influential World Press Freedom Committee.

Mr. Xi, who was born in China, has not resided in the British colony for seven years and is nnt considered a permanent resident of

Bonn Aide Fights AIDS Affair Fallout

decision not to resign over allega-tions that officials had covered up reports saying AIDS-contamnated blood may have been used in trans-Mr. Sechofer dismissed the head of the Federal Health Agency, Dieter Grossklaus, and a senior Health Ministry official, Manfred quired AIDS screening of blood Shattuck's visit.

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Steinbach, on Wednesday for fail- products.

He said that of 373 reported cases of AIDS victims who may have been infected through contaminated hlood, at least 360 of the cases occurred before October 1985 when a law took effect that re-

# Hong Kong. This newspaper believes that Xi

Seehofer defended on Friday his have been treated with infected

BONN - Health Minister Horst dreds of AIDS victims who may

jurisdiction of a country," a Foreign Ministry spnkesman said when asked to comment on Mr.

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have a fair trial," Mr. Patten said in Yang was engaged in normal reand sold lens of thousands of low-a televised interview. Yang was engaged in normal reand sold lens of thousands of low-porting work," Ming Pao said in a cost satellite dishes. front-page statement Friday. It said Cheung Kin-bor, its exec-

utive editor, had flown to Beijing on Friday to seek information on Mr. Xi's case.

Meanwhile, a human rights dia-lugue between China and the United States, which was suspended last year, formally resumes Saturday when Washington's senior diplo-mat for human rights affairs arrives in Beijing for a weekinng visit.
On Friday, China reiterated its

long-standing position that human rights were an internal issue, but added that it was ready to hold talks with Washington on the basis of "complete equality, mutual respeet and seeking enmmnn The visit by John Shattuck, assis-

tant secretary of state for human rights and humanitarian affairs, will be crucial for determining whether Washington renews Chi-na's preferential trade status next year, U.S. diplomats said. President Bill Clinton has made renewal nf most-favored-nation trading status conditional in part on China's human rights progress.

"Human rights are in essence an issue that falls into the domestic

(Reuters, AP, AFP)

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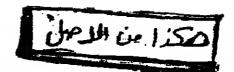
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# THE MONEY REPORT Movie Shares: Obscured in the Corporate Mist

By Kate Bales

OX office receipts are setting new records, but are movie stocks a huy? That simple quescion, analysis say, has only complex an-

While receipts hitting an all-time high seems encouraging, brokers argue that this figure must be examined io the context of an increasingly complex entertainment sector. According to Christopher Dixon of Paine Webber in New York, "movie studios today only represent one component within a greater corporate entity," whereas five years ago, the studios' profits were directly related to their films'

A summary of the major moves in the sector illustrates the point-lessness of attaching too much faith to receipts: In 1989 Sony Corp. took over Columbia, which itself had absorbed Tri-Star Pictures. Matsushita io 1991 purchased MCA, the parent company of Universal. Time Inc. bought out both the film and music divisions of Warner Brothers. Ropert Mur-doch's media empire, News Corp., acquired Twentieth Century Fox, and Paramount Pietures is currently the focal point of a hidding war between the television giants Via-com and QVC Networks Inc. At the end of last month Blockbuster Entertainment Corp., a video dis-tributor, joined the bidding fray by offering to invest \$600 million in Viacom, an infusion that would strengthen Viacom's bidding position. In response, QVC announced quence of programs.

And on Wednesday, Nynex, one of the seven regional telephone companies, said that it would inment it could take five or even 10 perhaps the most talked-a port its offer for Paramount.

Matt Harnigan, an entertain-ment sector analyst at Bear Steams Co., in New York ootes that "the U.S. film business has in fact become one small part of a greater global industry. Once Paramount is allied, there is no real 'film studio' left. We are on the edge of the final found of consolidation."

"The future is multifaceted media" says John Reidy, of Smith Barney Shearson in New York. "At the moment one has to acknowledge that News Corp. is the strongest international force. With established relationships in Hong Kong, Asia, the United Kingdom and Australia it is set up to become the major player in the future of international media."

Mr. Harnigan adds that "because the cash flow is coming from the newspaper and print business, which is a totally matured industry with no chance of major growth, ultimately News Corp. may lack the basic pipeline for broader produet supply. lo cootrast, Time/Warner, whose subsidiary companies represent cable, is set up perfectly in terms of the future interactive networks.

According to some brokers, it is the control of "interactive" media that truly represents the source of potential profits of the next decade. In the future, with interactive programming, each viewer will be able to request his own choice and se-

Matsushita

1.600

,400

vest \$1.2 billion in Viacom to sup-

"If you evaluate the long term," says Mr. Harnigan, "you'll see that Time/Warner accumulated a great deal of debt in 1989 during their initial merger. But the stock is now primed to start its stabilization and

"One should also keep an eye on Sony-Columbia," he added, which is perhaps Time/Warner's strongest contender in the international mass media market. "In the early 1990s Sony was considered king of the electronics husiness, but that industry was also maturing and it therefore bought Columbia to expand and control the software as

One of the few "smaller morsels" left on the market is Disney, but opinion is mixed as to whether the company offers a potentially favorable investment. One Los Angelesbased analyst noted that "the stocks were so unrealistically built up before the opening of EuroDisney that now there is no where to go but down. Additionally, while Disney's animation business has continually thrived, the studio's disappointing lineup of live-action films over the past several years does oot bolster expectations."

"I think Disney is a solid investment," says Mr. Dixon, who goes on to say: "Every year there is a greater and greater worldwide de-mand for American entertainment product. Disney, Time/Warner

5.500

.000

70 Paramount

Sony

Perhaps the most-talked-about company in the sector at the mo-ment is the French-owned Metro-Goldwyn-Mayer/United Artists, or MGM/UA. According to Mr. Harnigan, "MGM has a chance to be successful if it can get the talent. Its present alliance with Creative recent restructuring deal between the studio and Crédit Lyonnais,

Mr. Reidy, however, is less confident about MGM/UA's prospects: "MGM is so pieced-out that no one even knows what's still there. Additionally, the company has way too much debt. The greater part of its library was sold off to Turner Broadcasting and in order to turn the scenario around it is going to have to do some very major reworking.'

stepped into the MGM/UA situation is the investor William Koch, who offered to bid for the beleaguered studio. Mr. Koch's own company, Kendall Square, makes sopercomputers, and that hase would allow for the development of a strong interactive home system. Credit Lyonnais has refused to dis-cuss any bid at the moment, and according to Mr. Dixon, "it doesn't make sense for them to be forced into a fire sale when what they are trying to do is place their house in

According to Mr. Harnigan, "U.S. banking laws require that Crédit Lyonnais sell the studio by 1997, and the present restructuring represents the bank's last-ditch effort to create a unit that someone is willing to huy at a figure oot representing a huge loss from its initial

MGM, which has distributed 13 films so far this year, has had one of the worst years of losses in its history. As part of its restructuring efforts, the studio has brought io Frank Mancuso, former chairman Artists Agency, which brokered the of Paramount Pictures. The question is whether Mr. Mancuso can match his success at Paramouot, and if so, how quickly.

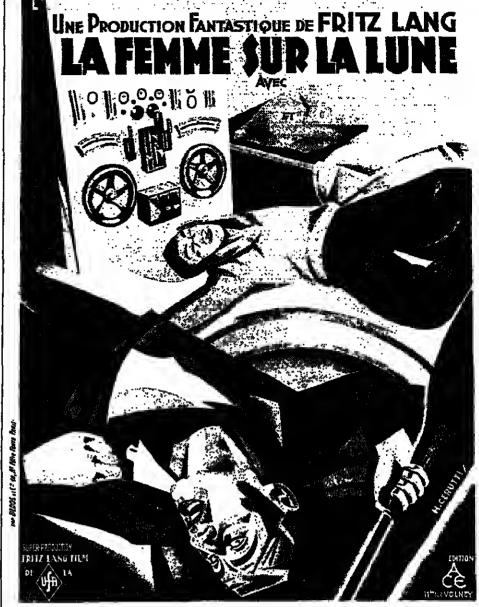
In contrast to the debt restructuring at MGM, Turner Broadcast-ing, owner of CNN, has been expanding. It recently purchased two independent production companies, New Line Cinema and Castle Rock films. However, Mr. Harni-gan feels that Turner itself is a risky

"The stock has already reached a very helty base and Turner has overpaid for everything," he said. "Perhaps the greatest problem is that CNN faces serious potential competition from several up-and-coming cable networks, including both Cap-Cities and the BBC."

Mr. Dixoo, however, likes Turner stock and notes that "stability often comes with the buyer's comfort with a product name, and CNN has become a household word worldwide."

"Perhaps the safest indicator," says Mr. Reidy, "isn't the studios at all, but long-term interest rates. If they stay low the sector is strong. If interest rates go up several entertainment conglomerate stocks are going to drop sharply because of the ways in which they are lever-

10 News Corp.



Movie posters can fetch more than face value.

comie books move over!

publicity that have lined billboards and bus stops for de-

cades are becoming the collectibles

According to Dana Hawkes, di-rector of collectibles for Sotheby's

in New York, "movie posters have

stirred up a great deal of excite-

ment over the past three to four

of the 1990s.

# Low Rates Burnish Appeal of REITs

..........

By Leslie Norton

REITs, are up sharply this year despite a flood of new issues on the market. The reason? Industry observers point to low cluding price appreciation plus div-U.S. interest rates, which provide ideads. In contrast, the Standard & yield-seeking investors.

Trure Shock

ic upswing, when interest rates are er who does. low. REITs are one way to pursue

for global property markets remain HARES of U.S. real estate uncertain, agreed Barry Vinocur, iovestment trusts, or publisher of the Realty Stock Review in Shrewsbury, New Jersey.

Through mid-August, REITs on average returned 17.73 percent, inthese vehicles with extra allore for yield-seeking investors.

Poor's 500-stock returned a 4.4 per-Even as rates on U.S. certificates operate property assets, and do not

ery, buildings are becoming more mand for real estate securities ingreal estate at bargain prices. In fully occupied and rents are rising, means there could be several black the late 1980s, for example, comleading to higher income for property prices in the Uniterty owners.

"At the beginning of an econom"At the beginning of an

During the second quarter, for high yields," said Barry Greenfield, example, REIT prices dropped as For noo-American investors, 1970s after REITs made risky con-analysts say.

As a result, "these are the highest "it's a great way to play the recov- struction loans. In the mid-1980s.

ery in the real-estate market in the United States, " even as prospects stock market and suffered later as the economy turned down, And even though some analysts believe interest rates are headed lower, all agree REITs are vulnerable once rates start rising.

Still, analysts hasten to add, investors can reduce risk by buying intelligently. The current boom in the REITs

is the direct result of other major changes in American property fiof deposit have fallen to 2.8 per-pay corporate income tax as long as nancing. The collapse of the sav-cent, many REITs are yielding they distribute at least 95 percent ings and loan industry dried up a more than 6 percent. And as the of taxable income to shareholders. traditional source of funds, and led surance companies intent oo boost-ing capital also shunned risky realestate loans. Still capping prices on manager of Fidelity's Real Estate investors fretted over whether the existing real estate are the consider-Investment Portfolio in Boston, bull market would continue. It was which has more than 80 percent of another part of a bumpy ride for and insurers that will be looking for its \$500 million in assets in REITs. REIT investors, who lost out in the a new home over the five years,

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yields on [direct property] investment since REIT legislation was passed by Congress 32 years ago," said Jeff Helton, an analyst at Kid- boods, and to apartment buildings

they can sell shares yielding 6 per- of Fidelity. cent, but invest in property yielding 9 percent or more. Theoretically, that allows a trust to keep buying property so it can boost dividends. ypically a lot of REITs offer 7 to 7.5 percent, while to buy (the properties themselves) you get 9 to 10 percent," said Samuel Lieber, who manages the Evergreen Global Real Estate Equity Fund in Purchase, New York, which has \$100

million in assets. "I expect the market to be \$200" tor daily for four months. billion by the end of the decade," says Mr. Greenfield of Fidelity.

To reduce the risks of investing in REITs, Mr. Vinocur of Realty Stock Review recommends that investors take stockbrokers' suggestions with a grain of salt, especially as they consider REITs vis-a-vis such safer investments as certificates of deposit.

"There's a false sense of securi-REIT may not be." Investors should be helped by increased coverage of REITs by credit-rating agencies, analysts say.

Mr. Vinocur also recommends that private investors shun shares of initial public offerings, simply because most shares are reserved for institutions. Moreover, recently floated shares are frequently marked by wild price swings. "If you don't want to be in the offer-

ing." he said.
Instead, he suggests investors buy shares of existing trusts with projected total returns of 15 percent to 20 percent over the next 12 months, and hold them for three to five years. That will still outperform the historical 10 percent annual return on equities.

Mr. Vinocur recommends Kimco Realty Corp., which has 126 shopping centers in the eastern U.S. and was yielding 5.2 percent as of July 31, and Wellstord Residential Property Trust, which owns 7,216 apartments in the Southwest and Rocky Mountains and is yielding 6.5 percent.
Mr. Helton of Kidder Peabody

suggests investors avoid companies with a lot of floating-rate debt. which are vulnerable as interest rates rise and the costs of debt service increase, forcing management to cut dividends. To ensure quality, he also suggests investors buy REITa where management owns between 5 percent and 40 percent of the shares outstanding.

For now, experts say, the safest REITs are those operating apartments and shopping centers, pref-erably in the Sunbelt states where construction is limited and residen-

Stick to the right oeighborder, Peabody & Co. in New York. and regional malls, because every-That has allowed REITs to exone has to go to the dry cleaner and
ploit a disparity in the market — drugstore," advised Mr. Greenfield

Diversified Realty Corp., which has 63 shopping centers anchored by such tenants as K mart and Wal-Mart Stores, and Post Properties, which manages apartmeots in Georgia and provides services like high security for single female tenants. Mr. Greenfield, who owns 300,000 shares of Vornado Realty Trust, also said he's bought shares of the New Jersey strip mall opera-

green is buying apartment REITs in the Southwest and Southeast U.S. and shopping centers, particularly Property Trust of America in Santa Fe, New Mexico. Outside the United States, Mr. Lieber likes Kampa Haus in Germany, which represents 2.5 percent of his \$100 million global real-estate fund, and is benefiting from demand for prihe said. "A CD is safe, but a vate housing in Eastern Europe and interest-rate declines in Germany. He also likes IRSA in Argentina, which is benefiting from home purchases as mortgage financing rises and inflation wanes.

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tial rents are rising by 8 percent to 12 percent a year.

Mr. Greenfield likes Developers just happened to be a particularly

wooderful poster." The oext Sotheby's sale is scheduled for Dec. 9 in New York and the firm's experts are expecting a gavel price of \$20,000. to \$25,000 for the poster of the 1934 film "The Thin Man." The 1939 poster for "Gone With the Wind" is expected to fetch \$10,000. to \$15,000. Mr. Hershenson, who is in the process of organizing Christie's next sale Dec. 13 in New York, notes that Meanwhile, Mr. Lieber of Everwhile some posters sell at excep-

tionally high prices, the potential buyer should know that "the aver-age cost is \$300 or less." According to sellers, posters originating from science fiction movies and 1930s horror films are the hottest tickets: an original "Draeula" receotly fetched \$77,000, and "King Kong" brought in \$57,000. Mr. Hershenson notes that "the high value of pre-1940 posters is often due to the fact that there are only five or fewer left in circulatioo.

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"Phantom at the Opera" - in years. In the past year there have been 14 major sales worldwide." which the viewer has a partial glimpse of the phantom's usually hiddeo face — at \$32,000 to The value of poster art is deter-\$40,000. Another poster for the mined by many factors, including the condition and rarity of the piece and the number of posters still circulating from the original edition. The French version of the While this movie mania might \$19,800. According to Bruce Hershenson, Christie's New York-based consultant in poster art, "it is tioned last year by Christie's for oasen consulant in poster art, it is unusual that a foreign poster brings would-be investors to be careful. you personal pleasure. That is the such a high price. Uoder most circular because you pay \$5,000 for a most important thing with any such a high price. Uoder most circumstances the country of origin of poster doesn't mean you can reself the film is more desirable, but this it for the same price," he said.

"Most movie posters are produced

Cinema's Golden Ephemera

same picture is currently estimated at \$1,500 to \$2,000. When it comes to thinking investment, Ms. Hawkes observes: "It is impossible to it gevity of any oew market such as movie posters. Always buy something you love and that will give most important thing with any

ly worthless. Frankly, I'd take peni-cillin before being involved with a lot of the people in this business."

Because so many movies issue

two or three different images for

the same film, simply knowing that

a "Casablanca" poster brought a

certain price does oot guarantee the

value to a different poster from the same picture. Sotheby's estimates

the value of ooe rare image of

K.B.

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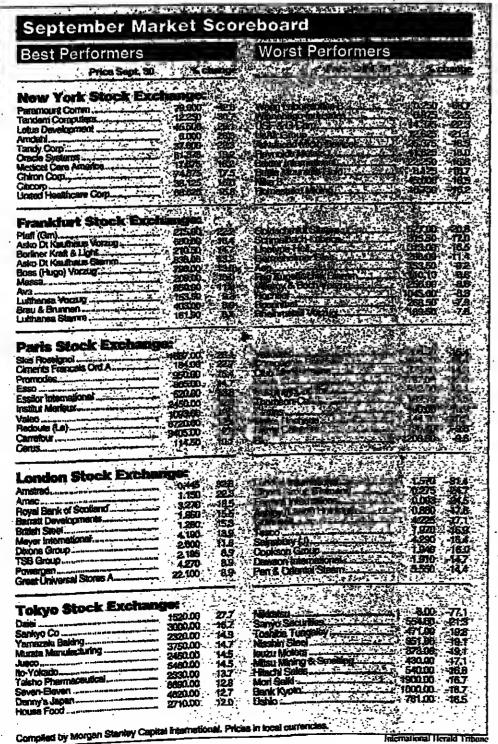
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**UN Calls Halt** 

To Sanctions

On Pretoria

The Associated Press

UNITED NATIONS, NEW

York - The General Assem-

bly on Friday lifted economic

sanctions against South Africa and urged all nations to repeal

boycott legislation, saying that

the transition to democracy

The 184-nation assembly

adopted a concensus resolu-

A voluntary oil embargo

also was lifted, effective when

a multiracial transitional

council is operating in South Africa. An arms embargo im-

posed in 1977 would remain in

President Nelson Mandels

of the African National Con-

gress, meeting in Brussels with European Community offi-

cials, responded enthusiasti-

cally to the move, which be

had requested last month to

help rally South Africa's econ-

**SYMBOLS:** 

A Song, a Flag

Continued from Page 1

the hittersweet Xbosa hymn

Biess Africa") — which was com-posed by a South African school-

teacher and taken up by the Afri-

can National Congress as its

liberation anthem. It is a nonpoliti-

Alternatively, one negotiator uggested to a reporter for The unday Times of Johannesburg.

the national anthem could be a

At least, the reporter observed, everybody knows the words.

"Nkosi Sikelele Afrika" — ("God

was well under way.

tion without a vote.

place.

# Bhutto Seeks Last Few Coalition Partners

- Maguatura in the second

ISLAMABAD, Pakistan - Benazir Bhutto's party said Friday that it had lined up nearly all the partners it needed for a coaliting government that would return her to the prime minister's post she lost three years ago.

"The Pakistan People's Party is in a comfortable position to form the government along with its allies," Miss Bhutto said in the eastern

Miss Bhutto's party won 86 seats in national elections on Wednesday, the most of any party. But it was well short of the 109 seats needed to form a government and hold a majority in the 217-seat National Assembly.

A party spokesman, Bashir Riaz, said that

Miss Bhutto's party had forged alliances with at least 20 victorious candidates from smaller parties and with independents, hringing the total to 106, only 3 short of the number needed to

Miss Bhuito, the first woman to be prime minister of a modern Muslim state - she was in office from 1988 to 1990 - wants the alliance sealed before the new National Assembly convenes on Oct. 15. The Assembly is scheduled to select the prime minister four days later.

Miss Bhutto made an appearance Friday with a key ally, Hamid Nasir Chatta, leader of a political group that won six seats. They were side by side as she prayed at the tomb of the poet Mohammed Iqbal, who first proposed independence for Pakistan.

Mr. Xi's case.

Many Pakistanis had hoped that the election, the third in five years, would produce a clearcut winner who could establish a stable government and end Pakistan's political turbulence.

Instead, the country can expect continued political battles between Miss Bhutto and her rivals such as the Pakistan Muslim League, the second-largest party, which won 72 seats. Nawaz Sharif, the leader of the Muslim

League who was forced to resign the prime minister's post in July, also is trying to form a

Miss Bhutto stands a much better chance than Mr. Sharif. But even if she huilds the coalition, it is likely to be fragile and will have a difficult time surviving the full five-year term.

# CHINA:

Continued from Page 1

and sold tens of thousands of lowcost satellite dishes.

on Friday to seek information on ellite television gear costing as little as \$500.

Meanwhile, a human rights dia-logue between China and the United States, which was suspended last year, formally resumes Saturday when Washington's senior diplo-mat for human rights affairs arrives

Some cities have tried to ban sporting events after the African National Congress threatened to access to STAR-TV, but the lack of call for a new sports boycott, but white fans still tote the flag and burst defiantly into the anthem.
The symbol commission's assignment is to nominate designs to

from STAR-TV or its controlling shareholder, News Corp. Ltd., the Australia hased global media group run by Rupert Murdoch. Nor was there comment from a Hong Kong-based group of five major broadcasters that plans to

Satellites dishes first appeared in China in the mid-1980s and the government issued guidelines in 1991 on the installation of new dishes and licensing regulations for reception of foreign broadcasts. Officials announced a freeze on

**OPPORTUNITIES** 

# **Outlawing Dishes**

Most are capable of receiving Hong Kong's STAR TV, giving Chinese households, for the first time, an alternative to the stodgy and ideologically numbing televi-sion fare offered by the state.

clear national regulations has been taken as a green light to ignore the restrictions. Even in Beijing, many apartment compounds have wired STAR-TV into their cable systems. There was no immediate reaction

start up a rival satellite network in mid-1994.

new licenses, but it was widely ig-nored. (Reuters, AFP)

#### EXPORT: U.S. Crop Programs Aid Multinationals

American companies at all. The programs require that participants be incorporated in the United States and maintain some sort of presence here. But government records show that some major beneficiaries are little more than mail

CAM U.S.A. operates out of a small office in the wealthy New York suburb of Greenwich, Connecticut. It has an unlisted telephone number. Yet from this unlikely outpost, the company has brokered \$500 million in American farm prodocts with federally hacked loans

CAM was not the only company to take advantage of the program with only a minimal presence in America. A 1990 report by the Agriculture Department's inspector general concluded that some of the biggest participants in subsidized tobacco exports were in fact foreign companies that had set up post office boxes or one-person offices

in the United States. On Capitol Hill, two leading members of the Senate Agriculture Committee, Tom Harkin, an Iowa Democrat, and Patrick J. Leahy, a Vermont Democrat who is chairman of the committee, blamed many of the failures in the programs on the Agriculture Department's close ties to large agricultural businesses. Senator Leahy said the department had a "good old boy attitude" toward agricultural businesses that had created "a cozy relationship all around."

The agriculture industry — made up of farmers, food processors, dairies and exporters — is one of

#### negotiators from the major parties. Radioactivity Falls Back The anthem may be an easier

task. The overwhelming favorite is At Plant, Russia Says

Agence France-Presse MOSCOW - Radioactivity at a nuclear power plant at Beloyarsk in the Urals has returned to normal levels, the Russian Atomic Energy Ministry said Friday after closing they shipped, with the complicity one reactor for a day, Itar-Tass of Baghdad.

news agency reported.

A plant manager, Oleg Sarayev, said there had been a leak of liquid sodium in an auxiliary system on Thursday, raising the level of radioactivity in the ventilation system. He said all necessary decontamination measures had been completed.

the most politically powerful in America. When lobbying Congress and the White House, it can invoke the image of struggling American farmers trying to hold onto their land while using campaign contributions from some of the nation's

richest private businesses. In a study of the 1992 elections, the Center for Responsive Politics reported that agricultural companies were the second biggest campaign contributors among major business groups, behind the broad tiness groups, behind the broad category of finance, insurance and

real estate. A New York Times examination of the government's subsidy programs also sheds fresh light on an unexamined aspect of the United States' doomed courtship of Iraq before the Gulf War: the questionable activities of some large American companies vying to share in \$4 billion in agricultural aid to Bagh-

Through the 1980s, as the Bush administration sought to make President Saddam Hussein an ally, it gave Iraq loan guarantees so the country could borrow money to buy American crops, especially

In private interviews with government agents, Christopher P. Drogoul, former manager of the Atlanta branch of Banca Nazionale del Lavoro, the large Italian bank, has described a culture of bribes and kickbacks among major American agricultural companies com-peting for Iraqi business.

One American cotton exporter kept a "bribe fund" to help it win Baghdad's business, according to Mr. Drogoul, who himself has pleaded guilty to making unauthorized loans to Iraq. Other American executives traveled the world with cash-filled suitcases to pay brokers with close ties to the Iraqi govern-

To generate cash for kickbacks to Iraqi and other Middle Eastern officials, government documents assert, some American exporters overcharged the Iraqis for goods

As a sidelight, Mr. Drogoul and other bank executives have told in-vestigators that Cargill, a leading grain and commodities concern that is one of America's biggest privately held companies, sold German Foreign Ministry, the fed-about \$20 million in Cuban sugar to Venezuela, It is illegal for Ameri-Friday.

can companies to do business with Cuba, and some Cargill executives were named as unindicted co-conspirators in the case involving Mr.

Drogoul Cargill's attorney, Edward T.M. Garland, acknowledged the sale. But he said the transaction had been handled by the company's Swiss subsidiary, which has an American license to do business

with Cuba, with no improper American involvement "Every indication is that the government's interest in prosecuting Cargill is over," Mr. Garland said. In interviews, Agriculture Department officials acknowledged that there had been abuses, and

they said Mr. Drogoul's allegations

were being investigated by a team

of government agents working out of Atlanta. But they said the improprieties had been relatively minor for a \$5-billion-a-year government Moreover, government officials contended, the export programs have been a major success bec

they have opened up new markets for American farmers. They helped introduce some countries to American products, and it helped our country offset European competition." said Senator John B. Breaux, Democrat of Louisiana, a champion of exports

to support the rice industry.

Last month, President Bill Clinton announced a plan to lift controls on technology exports, intensify manufacturing promotional efforts and offer up to \$600 million a year in subsidized loans for for-eign buyers of American factory products. But so far, he has side stepped the politically volatile question of whether 80 percent of the nation's export-financing dollars should continue to be spent on farm products, which account for only a tenth of American exports.

#### Diplomat Is Accused As East German Spy

Agence France-Presse

KARLSRUHE, Germany — A German diplomat, Karl-Heinz Rode, has been charged with spying for East Germany from 1975 to 1989 while he worked at the West

ANTIQUES

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# Patten to Aid Jailed Reporter Governor Urges Beijing to Treat Hong Kong Man Fairly

#### have a fair trial," Mr. Patten said in a televised interview. Yang was engaged io normal reporting work," Ming Pao said in o Compiled by Our Staff From Dispatches HONG KONG - Governor a televised interview.

Chris Patten of Hong Kong said Friday that the government would intervene to help a newspaper re-porter arrested in Beijing and charged with espionage. Xi Yang, a reporter for the Chi-

nese-language newspaper Ming Pao, was arrested Sept. 27 and charged Thursday with stealing state banking secrets, including plans to adjust interest rates, China's state-run television reported. Mr. Xi has been denied access to his family and his employer since his arrest and authorities refused

"What everybody should now want is that he should be properly represented legally and should

"But what we'll be seeking to do it the first place is in get access for is family and friends to see him,"

Dishes made in crude workshops
It said Cheung Kin-bor, its executive editor, bad flown to Beijing in the first place is in get access for his family and friends to see him," he said.

Mr. Xi's arrest in what state radio and television called a "criminal case" appears in indicate he will be tried in a Chinese court and possibly imprisoned.

The decision to charge him and detail the allegations was made Thursday despite protests from Hong Kong news nrganizations and a petition from the influential World Press Freedom Committee. Mr. Xi, who was born in China, to give any information to Ming has not resided in the British colony for seven years and is nnı con-

sidered a permanent resident of Hong Kong.
"This newspaper believes that Xi

# Bonn Aide Fights AIDS Affair Fallout

BONN — Health Minister Horst Seehofer defended on Friday his decision not to resign over allegations that officials had covered up reports saying AIDS-contaminated blood may have been used in trans-

Mr. Seehofer dismissed the head of the Federal Health Agency, Di-Health Ministry official, Manfred quired AIDS screening of blood Shattuck's visit. Steinbach, on Wednesday for fail-

ing to pass on reports about hundreds of AIDS victims who may have been treated with infected

blood. He said that of 373 reported cases of AIDS victims who may have been infected through con-taminated blood, at least 360 of the cases occurred before October 1985 eign Ministry spokesman said eter Grossklaus, and a senior when a law took effect that re-

long-standing position that human rights were an internal issue, but added that it was ready to hold talks with Washington on the basis of "complete equality, mutual re-

> The visit by John Shattuck, assistant secretary of state for human rights and humanitarian affairs, will be crucial for determining whether Washington renews China's preferential trade status next year, U.S. diplomats said. President Bill Clinton has made renewal of most-favored-nation trading status conditional in part on China's

spect and seeking common

in Beijing for a weeklong visit.

On Friday, China reiterated its

buman rights progress.
"Human rights are in essence an issue that falls into the domestic jurisdiction of a country," a For-

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# Capitalizing on the Power of Asia

By Suzy Menkes

ARIS — European fashion sales are as flat as a supermodel's stomach. The American market is just picking itself off the floor. Yet in Paris 67 shows go on with extravagance and razzmatazz in one packed week. How come? The answer lies in the East. Now, more than ever, Asia is high fash-

The front rows may still be dominated by American buyers, but their high profile position conceals the facts: In almost every luxury fashion company, Asian sales are double those of the United States, which run mostly at

Graphics put out by the Comité Colbert — the French association of luxury goods — show how the American cookie bas crumbled. In the geographical distribution of more than 30 bil-lion francs (\$5.3 billion) in sales in 1992, the United States took just 12.1 percent to Asia's 25.8 percent.

All the big international names showing in Paris now post at least one-third of their sales to the Far East, with some — Louis Vuitton and Guy Laroche, for example - at 50 percent. The Pacific market accounts for about 69 percent of Lanvin's total sales. Dior's 1992 figures show that the percentage of sales in the Pacific zone rose to 43 percent (from 41 percent in 1991) and the United States slipped to 28 percent from 31

At Yves Saint Laurent, the figure for Asian sales is 39.6 percent corresponding to 208 mil-lion francs in Asia, At Valentino, the figure is 28 percent, and a series of new deals on the point of signature with Japan and mainland China are estimated to earn \$2.3 billion over 10 years. according to Giancarlo Giammetti of Valentino.

"Asia is the most important growing market

the spirit is very uplifted for the last year
and there are a string of new markets in Taiwan, Singapore and China," says Giammetri.

While designers may strut their stuff on the Paris runways and do trunk shows across America, fashion bosses now spend a great deal of time in Asia, Jean-Louis Dumas Hermes, who had first contact with Seibu Saison in Japan 30 years ago and a joint venture for 15 years, has become the Phineas Fogg of managers, perpetually traveling the globe. Richard Hanekowiak, president of Laroche has made 60 journeys to the Far East over the last decade and claims he "read a book a week about Japan over 10 years."

Designers, ton, are increasingly flying the magic carpet. Significantly, Paul Smith — a fashion hero in Japan for his menswear — has chosen to be in Tokyo this week, rather than his Paris showroom, for the debut of his women's wear collection.

The power of the East is evident, too, in the

number of Asian designers who are now infil-trating the French fashion calendar. Issey Miyake marked 20 years in Paris with his collection shown on Friday, and Japanese designers who have been a fixture since the early 1980s can no longer be called New Wave. But now Yohji Yamamoto is selling in Europe his new lower-priced Y's line and Comme des Garçons has come out with both a secondary line and a new designer, Junya Watanabe, 32, a protege of Comme's Rei Kawakubo since 1984, presented his premier Paris collection Friday.

Jacques Mouclier, president of the Chambre Syndicale of fashion designers has been visionary in encouraging foreign talent. This season's Asian newcomers include Jin Teok — a star in her native South Korea with 48 boutiques and one in New York since 1986. The fact that she will close the European season on Oct. 15 seems symbolic of Asia's now and future power in

The shifting of high fashion's axis also marks significant moment for America; the coming age of its fashion. The New York shows in November will be held for the first time in a central location in Bryant Park and the New York Public Library, and with a proper system of press accreditation on the European model. The relative decline in American interest in

Continued on page 15

# The Wranglers Who Corral Clotheshorses

By Christopher Petkanas

ARIS — Two years ago, Hélène de Ludinghausen, the Paris-born, Brazil-bred Russian baroness, calculated that she was personally responsible for having hrought 40 private elients to the bouse of Saint Laurent. Not just warm bodies, as she herself might say, rasping out the words in a charismatic Marlboros-and-Jack Daniels voice that is famous in the minuscule world she inhabits. We're talking paying customers.

"Private" means couture, naturally, but it goes a lot further than that. As Chanel under the 22-karat wand of Karl Lagerfeld knows better than anyone, women are definitely oot against slumming in the ready-to-wear boutiques of the designers from whom they also buy made-to-measure. And as they are not, as a rule, shy of openings or photographers, they go a long way toward defining a fashion house's brand image. With a lot of silly ritual flutteriog many of them will cross their racehorse ankles in VIP seats at the big-name

So, the person who scares up the business, rounds them up, as it were, isn't nobody. Emmanuel Ungaro employs the tireless Florence Grinda, who is seen as a firecracker by some, as a steamroller by others, but who it is somehow impossible oot to like. Ungaro, in any case, gets his money's worth. Chanel has Catherine Rivière, whose checkered career has found ber working as a showgirl at the Paradis Latin and in film production in the United States.

Also at Chanel hut operating on a much more rarefied level is Marie-Louise de Clermont-Tonnerre, who is known for entertaining io her Palais-Royal bathroom (the tuh becomes a hanquette supplying the seating along one long side of the dining table), as well as for ber thin, exquisitely retrousse

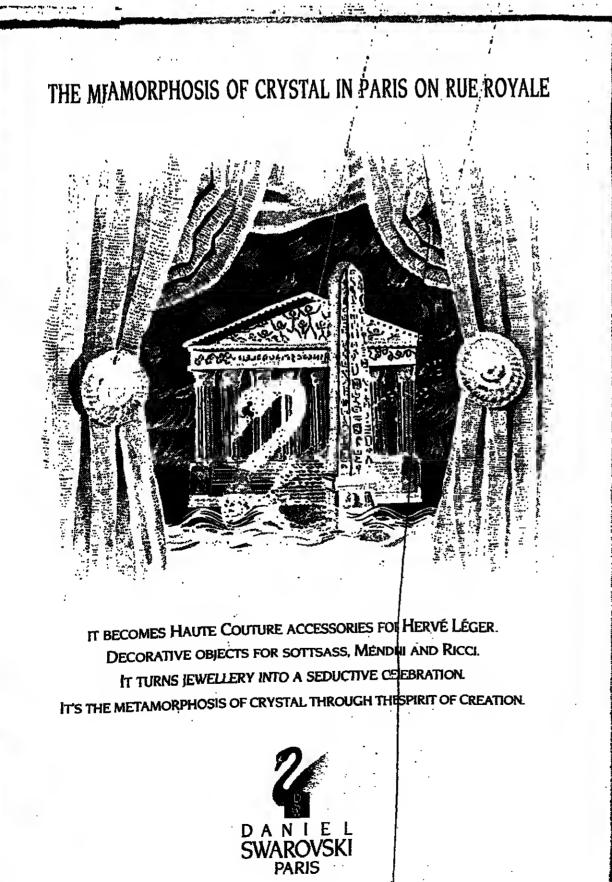
Hélène de Mortemart's title, countess, and visibility must have figured in Christian Lacroix's decision to put her on the payroll, though many thought this a rather strange marriage. For one thing, she had worked at Cardin and Dior, Wasn't Lacroix supposed to represent the New Couture? Morteman's nerviness, the whole high-pitched atmosphere she projects, also seemed wrong for him. Eventually, she went,

Three years ago, she was followed by a discreet, perfectly humble woman without a single pretension called Patricia Yvon, Ex-Louis Feraud and awaiting her second child, Yvon plays a role that is largely confined to the salon. These days Lacroix does his own hush-rattling.

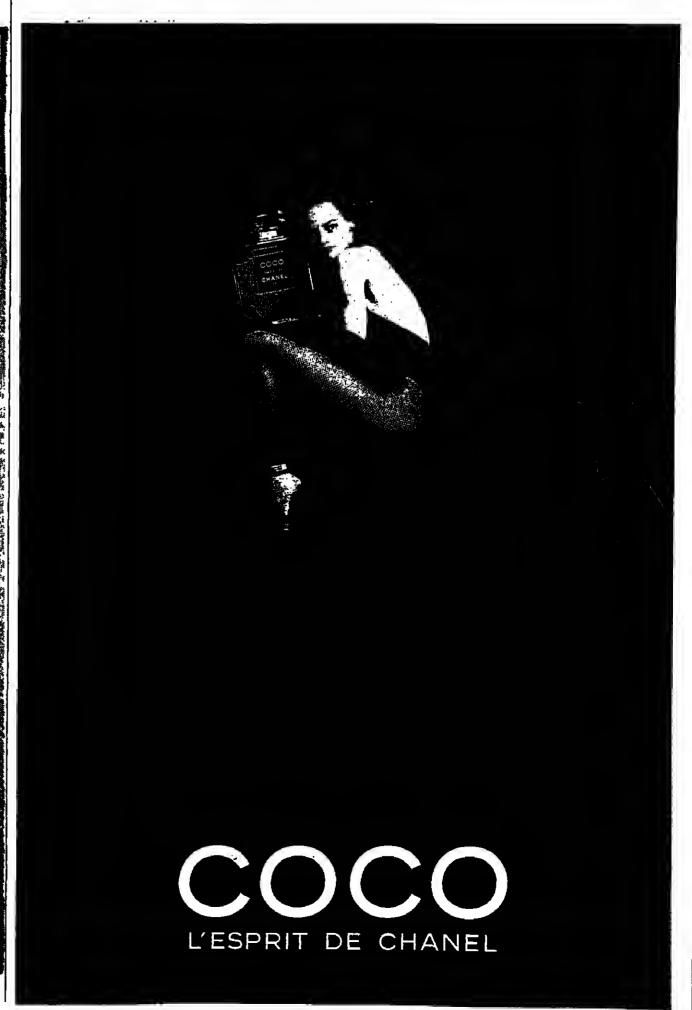
Pierre Bergé, who has seen it all and is, of course, Hélène de Ludinghausen's boss, cannot fail to be impressed by her magnificent name and numbers. "I brought Christina Onassis, Tina Niarchos, plus all the Kuwaiti and Bahraini princesses." says Ludinghausen. Asked how one goes about lassoing Kuwaiti and Bahraini royalty, the mannishly attractive director of haute couture at Saint Laureot replied, "They're my friends,"

Those three words are the only ones you need to explain her success, "It's about being part of their world," she said. Her mother's family, the Stroganovs, were second only to

Continued on page 15



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By Liz Smith

ONDON - What started a couple of seasons back as a trend toward a more relaxed, unstructured mood in fashion has snowballed into a passion for everything knitted.

Ribbed turtlenecks flute out like medieval tunics, their sleeves at full-stretch touching the knuckles. A shrunken sweater is pulled over an extra-long white shirt. An ankieskimming cardigan skims across a lean and fluid sweater dress. Cable-knit cashmere is worn in multiples: a shell under the jacket of a softly tailored pantsuit with a cardigan slung like a muffler on top and another jersey knotted as a belt at the hips.

Head-to-toe knit dressing is good news

Quality knitwear is traditionally the British specialty. The finest gauge merino wool polo shirts to slip under an Armani jacket are machine-knitted by John Smedley in the company's priginal 1784 mill in the Peak District of Derbyshire. Rugged fishermen's sweaters, their every stitch symbolic of seafaring superstition, are hand-knitted in the remote Hebrides. And all the world knows that the finest cashmere comes from Scotland, washed according to centuries-old traditions to that special silky softness in the sparkling streams around Hawick and In-

The Italian and Chinese cashmere is dis-tinctively "fluffy" in comparison, the result of being dyed in "dry" form, that is, after it has been spun into yarn. Scottish cashmere is stock-dyed and then spun, producing a finer, sleeker yarn.

Traditional skills in manufacturing are

never enough to secure one's place in the international market, however.

British knitwear is no longer identified just with cashmere classics like the twinset, recognized for decades as the everyday uniform of the well-bred English rose - although this year even that quaint symbol of classy dressing has been enjoying a revival. No. British knitwear has earned its place in fashion today through the skills of a handful

of innovative designers here.

Marion Foale, half of the trendsetting '60s design team of Foale & Tuffin, today applies her talents to creating three-dimen-sional handknits. Her distinctive cardigans, swing jackets, skinny ribs, skirts and sweaters, mostly in simple garter stitch with col-lars and cuffs emphasized in moss stitch. seem shaped as precisely as woven garments but have all the comforts of sweater-dress-

Based in a 13th-century farmhouse in Warwickshire, Foale harnesses a work force of 500 home knitters to create the plaid knitted waistcoats (£185, or \$277), boxy jackets and short-sleeved sweaters, which sell at Liberty as well as her own shop in London, and are dispatched around the world. Bar-ney's has a loyal clientele for Marion Foale knits in both its Uptown and Downtown New York stores, as well as branches in Seattle, Boston and Japan.

The new Marion Foale collection of Deauville striped knits in fine-gauge silk

Σ



Based in a design studio in Bermondsey in East London, the Gotteliers produce

knitted jeans jackets and waistcoats that have become their trademark as well as their

new deconstructed jackets and flecked Donegal tweed jackets, tuhe skirts, wide palazzo pants and skinny rib tops. These

"We treat knitting as any other designer uses cloth," Patrick says. The core of the husiness, established 16 years ago, is still

hand-knitting, produced by the original team in Cornwall, where Patrick's mother lives. The Artwork's best-seller for almost a

decade is the Whitby, a hand-knitted fishing

sweater. The machine-knitted line is pro-duced in the Midlands and Scotland.

Business boomed when the Gotteliers

opened their own Artwork showcase shop in St. Christopher's Place, off Oxford Street,

two years ago (there is an Artwork conces-

sion at Harrods, too) and a second London

store opens next month, in Covent Garden. The Artwork spring 1994 collection is cur-

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last have Lycra added.

and cotton in navy, cream, clay and black (machine-knitted for her by Peter Geeson, the fine-gauge specialists in Nottingham) can be seen this week at the Hotel Saint-Dominique. Nicole Farhi, winner of British Design Council as well as British Council Awards, has developed and expanded the range of knitwear in her ready-to-wear collections, menswear as well as women's wear, Six years ago she took up sculpture, and it

An uncluttered line and a close, firm stitch distinguish her successful winter collection of knits - long cardigans, hlazers, ankle-length wrap-over skirts and pinafore dresses, all in charcoal, cedar green, dark red and honey wool. And for spring there is more understatement in knitted natural yarns to layer with rough linen and suede.

Three years ago, Patrick and Jane Gotte-lier doubled the size of their Artwork knitwear business in just one season, with the launch of Artwork Blues, a lower-price (and mainly indigo-dyed) range of knitwear.

rently on show at Atmosphere, in Paris.

Jean Muir, Britain's most respected designer, is celebrated as much for her cash-mere sweaters with their broad brush strokes of abstract design as for her soft touch with matte Jersey and suede (punched and pinked, even a Jean Muir suede jacket acquires the airiness of lacy knit). A Scot herself, she particularly relishes her collaboration with the husband-and-wife team in the Borders district of Scotland who translate her splashy designs into knitting. "I am truly proud of them," she says.

The Dawson Group of cashmere companies (Ballantyne, Barrie, Pringle, McGeorge, GlenMac, and Braemar are all Dawson labels) has determinedly upgraded its design policies across the board. This, along with a 30 percent drop in the cost of cashmere fleece reflected in the price tag to the customer, has resulted in a handsome upturn in sales within the group this year.

ALES at Ballantyne's Bond Street shop in London, as well as at their shop in Harrod's, have doubled. A new Pringle opens farther up the street oext month. Nick Knensberg, the Dawson's Group chief executive, acknowledges that the return of tourists to the city has helped as much as improvements in

styling and price.
"Cashmere coats had become strato-

"Cashmere coats had become stratospheric," he says. "The positive steps we
took on lowering and stabilizing pricing two
years ago have paid off."

A year ago, the Dawson Group came to
the rescue of Edina Ronay, the designer
credited with establishing traditional British
hand-knits on the fashion map over a decade
ago, who was heading into financial difficulties at the time. The result is a designerbranded wholesale knitwear collection due to
be unveiled next year. Meanwhile, an exciting group of Edina Ronay cashmere pieces ing group of Edina Ronay cashmere pieces— long cap-sleeved sweaterdress, skinny rib top. skirt, a couple of sweaters — in fact made in Italy, yes, but from Dawson yarns, is selling in the original Edina Ronay shop on the Kings Road, Chelsea and at Harvey Nichols. Joseph Ettedgui, London's indefatigable

retailer, restaurateur and general impresario of style, whose latest slop, on the Avenue Montaigne in Paris, opened on Wednesday, established his expanding empire on the success of his Tricots. Ever since 1980, when he hijacked the production of a school knitwear factory in Stevenage, outside London, the hand-framed Tricots have accounted for 60 percent of his turnover. Appropriately, his version of the Sloppy loe is a classic in his collections, reappearing every season in wool, cashmere or cotton. The fact that every designer has introduced more knit-wear into the collections this season worried him only momentarily. His turnover seems to thrive on such rough competition. He talks about sweaters rather like securi-

ty blankets. "A sweater is like a little comforter," he says. "Everybody has to have that little bit of wool close to them."

LIZ SMITH is a journalist based in London.



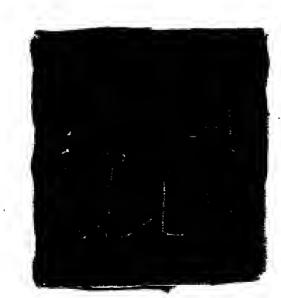
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#### Fashion/1994/A Special Report

# Paris Stores Translate The Designers' Message

One retailer says, 'I

think the fashion rat

race is over.'

By Michèle Loyer

ARIS - To sell dreams, today's retailers have to become talent scouts, promoters and fashion consultants to their neophyte chentele, and their fashion message had better be strong and clear.

As the opulent '80s vanished and with them the "wannabes" status symbols, fashion retailers, faced with consumers' changing attitudes, have had to devise a new strategy for the '90s and make a choice between up- or downgrading. Most of the independent retailers have chosen to continue betting on creativity and quality — at a reasonable price. What looks like an obvious move is actually a new concept genred to a poorer but wiser customer who has learned to discriminate between the essential and the anecdotal. In lean times, the most powerful incentive is still the emotional impact of a garment.

Tucked in the heart of Paris's busiest section, unknown to the swarm of tourists and souvenir vendors, the Maria Luisa boutique stands out as one of the Right Bank fashion beacons. Its windows display the

most avant-garde designer clothes. Its clientele is a mix of trendy Parisians and foreign regulars who come to the Rue Cambon boutique to acquire the latest look. Maria Luisa Poumaillou, Vene-

zuelan-born and ex-socialite turned businesswoman, is pleased to say that, recession or not, business has never been so good:
"Since the opening of my bounque in 1987, I have

always followed the same principle: creativity. I started without any business experience. My approach to fashion was purely instinctive — I bought what I liked for myself — and I went straight from Saint-Laurent and Givenchy to the young designers whom I found most creative. I guess I must have missed a lot of important names . . . but, on the whole, it has worked very well for me."

Her choice of designers, which emphasizes the "de-constructionist" school of Belgian designers Martin Margiela, Ann Demeulemeester and Dries van Noten, coincides with the end of the "flaunt it" era. "Women are looking for something different and more authentic than designer logos," says Maria Luisa.

Yet, just as new art currents can be disconcerting to the unmittated, some of the creations of the avantgarde designers can be baffling to the traditional suit wearer. It is up to the independent retailer to clarify— and edit—the designer's message for his clients.

This is what Moroccan-born Joseph Ettedgui has been doing for more than 20 years, since his debut as a fashion-crazy hairdresser in the London of the 70s. His fashion empire now extends to 16 worldwide boutiques, 10 of them in London.

"In the 70s, women fell in love with fashion, in the '80s, they bought the total look; in the '90s, they have become much more knowledgeable and buy only the investment piece that will last several seasons," says the diminutive Joseph, Confident in the power of his "creativity-quality" creed, Joseph inaugurated his ultimate fashion temple on the Avenue Montaigne on Vednesday. It will function like a fashion magazine. Clothes will be presented according to seasonal hemes, "It should be both dreamlike and didactic, with constant but almost unnoticeable changes, but I won't try to please everybody . . . " says Joseph.

owner of l'Eclaireur boutiques and well-known pro-moter of avant-garde styles. "I think the fashion rat race is over," he says. "With the '90s, we are entering an era of rigorous choice. A retailer has to choose his market and stick to it. Mine is to be a gallery for the strongest contemporary trends."

Of course, the quality-price ratio is still the most important element and even the young designers seem to have understood the message.

Marthe Desmoulin, the 26-year-old owner of the trendy Absinthe boutique, near the Place des Victoures, is a firm believer in the seductive power of creativity. Since the opening of her boutique, in 1990, she has resisted the temptation of mainstream fash-ion to capitalize on one-of-a-kind selection of her favorite designers. She has a mailing list of 900 clients whom she tempts with poetic invitations to discover the latest styles of her talented protégés.

American women, better known for their no-nonsense attitude toward fashion, seem to have gradualed swiftly to the austere charm of minimalist styles.
"I think women are reacting to the excesses of the
"80s. Opulence and glitter are

out," says Barbara Weiser, owner of the New York Charivari shops. But their interest in something new and different goes together with an acute value-conscious attitude. "The label is less important than the quality of the design and craftmanship," added

"When we opened our Madison Avenue store in 1991, I did not think our Upper East Side clients were ready for the most avant-garde designers and I stocked the store with more traditional merchandise, but I was wrong. They came to Charivari to find something different and exciting."

Sometimes customers' reluctance to buy does not stem from their ignorance of fashion culture but simply from diminished budgets. Adjusting 10 the new environment, some retailers have tried to bridge the gap between their clients' desires and what they

In London, Joan Burstein has built Browns' reputa tion on designer clothes. Although she claims that her merchandising philosophy is creativity first and price second, she is launching her own line, Browns Own Label, which will be sold in its own shop on South Molton Street and will retail at less than half the price of her regular designer lines. "It's a project that I have thought about for a long time but which I had no time to tackle until my daughter took charge of it," she says. "Yon can call it a realistic approach to today's market. The idea originally came to me when I saw the tremendous success of our seasonal sales . . . . 1 wanted to make style available to a clientele who love fashion but

cannot afford designers' prices,"

Browns Own Label will be designed by a team of
British stylists coordinated by Caroline Collis.

As a gesture of confidence in the power of creativity to beat hard times, Burstein is opening still another boutique on South Molton Road. It will be entirely devoted to and decorated by Italian designer Romeo Gigli, whose stylish designs are known for their barroque elegance and extravagantly high prices.

MICHELE LOYER is a journalist based in Paris.



Maria Luisa, owner of the Rue Cambon fashion boutique, has turned conservative clients into designer groupies.

# Classic Rue de Passy Wakes Up From a Long NAP

By Pat McColl

ARIS — Along the 16th arron-dissement's Rue de Passy, initials label the shoppers, not the mer-chandise: the "BCBGs" of "NAP, The initials are shorthand for a quiet, classic style — bon chic, bon genre — and for an area — Neuilly, Auteuil, Passy — whose combined population of almost 230,000 has made the Rue de Passy its shopping enclave.

But when The Gap chooses the area for its first Paris mega-boutique, to open next March in Passy Plaza, and trendier boutiques like London's Joseph, Kenzo Studio or Victoire open branches along the street, you

know shopping habits are changing. Even Franck et Fils, the street's small specialty store whose name for more than 98 years has become synonymous for that wealthy BCBG customer, is on the move.
Michel Franck, 35, the fourth generation of would never choose for the Rue de Passy as the family to head the store, has set out to rejuvenate the Franck et Fils image with a space for art exhibits, an invitingly luxurious LeNôtre lunch and tearoom and a new boutique called Passy Passage, aimed at a youn-ger customer with a limited budget.

For Franck et Fils faithfuls, Chanel, Christian Lacroix, Escada, Givenchy, and other luxury names still have their boutiques, with a new Sonia Rykiel shop just added. Faithfulness is almost always the word stores on the street use in describing their customers.

Anne-Marie Chwast's Meredith boutique opened at 14 Rue de Passy in 1960. Her daughter, Barbara Vartoukian, opened a second Meredith boutique at 354 Rue St.-Honoré three years ago. "It has been interesting to watch the difference in how we buy for the

her clientele are mainly tourists, with only a few Parisians shopping there. My clientele would never accept anything she considers

While the names that Meredith stocks -Marcel Marongiou, Maude Perle, Michel Klein, Nathalie Garçon — are among the avant-garde, her choices are never extreme. "When I first started here, women were very classic in what they bought," she says. "Now they are much more fashion aware. They know what is going on all over Paris but prefer to come here for convenience."

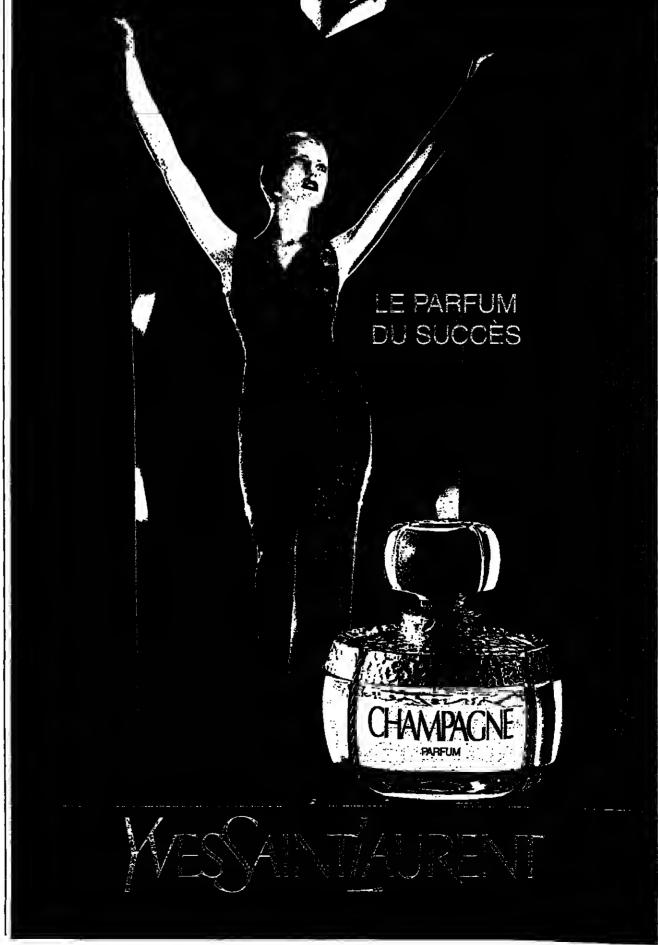
Françoise Chassagnac's Rue de Passy Victoire is now going into its sixth year. Chassagnac also has Left Bank and Place des Victoires boutiques, Her solution to the different tastes of an area is to let the directrice of each shop do the buying. For PAT McCOLL is a journalist based in Paris.

Camela Royer, who runs the Rue de Passy shop, the job is easy because, as she says, "We know our clients; they trust us so we can almost buy on an individual basis."

In other shops on the street, you can see concessions to the NAP taste, Nadine Samson, for example, is part of the same group as Light on the Champs-Elysées, A la Ville du Puy and JS 3. At those stores bins overflowing with merchandise pour out onto the sidewalk but at Samson, there are no bins,

Slightly off that Rue de Passy axis is Hémisphères, at the corner of the Boulevard Augier. The store opened 12 years ago with a "best of the classics" philosophy and is still a favorite stop for 16th Arrondissement men. who snap up the alpaca cardigans and the classic shirt in unclassic patterns.





حكذا من الأصل

By Cathy Horyn

ASHINGTON — To ponder the baroque complexities of waifs in combat boots and flimsy frocks is to finally apprehend that many of fashion's greatest inspirations have come not from the refined pages of history but from the closet of Li'l Abner and Daisy Mac.

resounding is the thump of clodhoppers on the international fashion stage that even the sweetest clothes look rough and mean, or thrown back, as it were, to dear old Dogpatch. "If I see another baggy rayon dress with heavy boots," says the American designer Issac Mizrahi, "I'm going to . . ."

Well, let's just say there is reason to revile—and admire—the inelegance of footwear otherwise intended for doing battle and digging ditches. Certainly, no other trend of the past decade has found a more unlikely band of converts, ranging from punks and suburbanites to deconstructionists and fashion nuns. This, and the fact that fashion is constantly redefining feminity, has given weight to the dominance of platforms, brogues and other heavy soles. Even the old schoolyard taunt about your mother wearing army boots now sounds like a compli-

ment. "If your mother is Polly Mellen," says Richard Martin of the Costume Institute in New York, referring to the veteran of many thousand offensives, "she does wear army

There have been any number of flirtanions with proletarian footwear since the early 1950s, often accompanied by magnificent displays of oiled hair. The connection between fast fashion and sexual danger was made simultaneously by English Teddy Boys and American hoods, whose crotch-tight jeans and large crepe-soled shoes, known as brothel creepers, became the subject of editorials and sermons. When Tom Wolfe wrote his profile of the American stock-car racer Junior Johnson, he identified a good old boy as someone who wore "Slim Jim pants, windbreakers with the collars turned up, fast shoes of the winkle-picker genre." Anyone who grew up in America of the 1960s recalls the thrill and horror of dating a guy in winkle pickers. It almost certainly meant that he was going to be bad.

Nowadays, of course, heavy boots and brogues are worn by both sexes, and the only dreaded association is with that of a fashion victim. But more significant than their acceptance is the fact that shoes in general have helped to radically reshape the way we dress. "There has always been a sense of the coordination between shoes and dress," says Martin. "But in the last couple of years, the shoe style has been in deliberate discord with the garment, and I can think of no other period in fashion in which this has happened."

"It's all about hreaking rules," says Anna Sui, the New York designer, whose fall collection hrought together Victorians and Pre-Raphaelites. "This is what makes clothes modern." And to the extent that snow boots and Cuban heels can be said to be modern, designers have broken ranks with the past simply by showing the most feminine clothes with the most banal fourwear. The upshot has been intriguing.

"Now, when you see a pump for daytime,"

says Judith Gilliard, the shoe buyer for Barneys New York, "it lonks ridiculous." To Gilliard, whose shoe departments are selling more boots than ever before, the change in proportions over the past few years — from short and tight to long and fluid — has meant that "the eye is focusing down the body." And it now demands to see more weight at the bottom.

The question is: How much more? Some of the treaded platforms for fall look ridiculous —a case of overkill on a bed of rubber—and it's doubtful that very many people will warm to the latest brogues, with their orthopedic overtones. Even Gilliard wonders if maybe things haven't gone too far.

But already change seems to be afoot. After Steven Meisel photographed Kristen McMenamy for Italian Vogue wearing a short skirt and spiked heels, Anna Sui went out to louk for sulettos, because, as she says, "It looks so new again." Isaac Mizrahi just returned from Bologna, where he is working with Pancaldi on his first line of shoes; along with brogues, he'll be showing spiked heels for spring. "They just look refreshing," be says. And the other day, Karl Lagerfeld, responding by fax, said he envisioned "a new proportion for spring," and that heavy shoes would be fading fast.

Of course, it's all how you see it. When Geoffrey Beene saw onc of his silk jersey gowns photographed recently with a pair of combat boots, he thought, "Li? Abner." But now, like so many others, he too senses a fresh undercurrent of femininity moving through fashion. And high heels, he says, "are the sharpest point of that proclamation."

CATHY HORYN is fashion editor of The Washington Post.



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# In New York, What Is Simple, Warm and Sells?

By Bernadine Morris

EW YORK — After using the word "simple" a number of times in the same sentence to describe fall styles that were selling in his store, a retailer paused a hit and said, "I don't care what they're going to show for spring — I'm going to stick with the clothes that are easily understandable."

He may, of course, change his mind when he observes the imaginative fantasies that may course down the runways in both Europe and the United States. But his statement is revealing.

Last season, faced with a stagnant economy, fashion retailers had a totally different attitude. Most said that to stimulate business they had to offer styles that were wildly original: No one wanted to huy new styles resembling what they already had in their wardrobe.

It didn't work out that way.

The earliest fall sales in designer departments all over the United States focused on clothes by Giorgio Armani, Calvin Klein and Ralph Lauren, designers who were not trying to reinvent the wheel, merely to reproportion it a hit.

merely to reproportion it a hit.

The very short skirt, which seemed ready to join the bustle in the archives of fashion, was alive and thriving — the concerted drive for long skirts had not driven it out of husiness. The miniskirt revival by

Gianni Versace, Karl Lagerfeld at Chanel and Yves Saint Laurent wasn't the whole reason. American designers who had started their resort and cruise collections weeks before the July couture shows had included plenty of short skirts. It was what their customers wanted, they said.

On the first crisp days of fall in cities where the winters are cold, women marched into stores looking for old-fashioned cloth coats. This hadn't happened in years. The winter coat was, in fact, another threatened species as women wrapped themselves up in scarves and sweaters, storm coats and raincoats in frigid weather.

But this year, when the first signs of winter appeared, women went out seeking the kind of neatly tailored coat that suggested another era.

Retailers had a hint that this might happen when winter coats became the hits of their fall fashion catalogues. Not only did women order from the catalogues, but they came into the stores carrying the torn-out pages in their hands.

By far the most important coat had a neat shape, litted through the waistline and flaring out to end around the ankles. It was usually in black woul, in keeping with the emphasis on black for the season. Women said they would wear it to work, shopping and parties, and retailers were careful to point out that it could be worn with pants as well as short and long skirts. "It was one area when women didn't

object to long hemlines," said Ellin Saltzman, fashion director of Bergdorf Goodman. "They thought it looked young." That was a hyproduct, retailers agreed. What customers were looking for was

warmth.

While the basic coat shape had drama and a good deal of style, it was a far cry

'Women have been turning away from overdesigned clothes.'

from the overdecorated, fancy clothes that have been languishing on the store racks. There have been too much crushed velvet, too many dandy jackets, too-elaborate ruffled styles to fit easily into contemporary life.

"Women have been turning away from overdesigned clothes that say, 'Look at me,' "said Joan Kaner, fashion director of Neiman-Marcus. "They have been huying the little hlack dress or pants that they think they can wear for the next five seasons, not just next season."

The costume party look has simply failed to catch on. It simply doesn't seem modern, says Kalman Ruttenstein, who directs fashion at Bloomingdale's.

"Women are huying long, fluid jackets," he said, "They're huying all kinds of pants,

and short skirts. What all these styles have in common is a contemporary feeling they don't look as if they came from the attic."

Retailers say they underestimated the effect the sluggish economy has had on women's attitude toward clothes. It has made it difficult for new designers to develop a following as women stayed with names they knew.

names they knew.

Even those whose incomes were not cut drastically were reluctant to appear ostentatious. Whether they could afford it or not, they cut down on the number of new styles they bought. What worked on the runway did not set the cash registers ringing. The clothes that have been selling are not the kind that raise eyebrows.

The current selling patterns have caused retailers to re-evaluate their definition of fashion. At the moment, they are inclined to focus on styles that are quiet, flattering and useful, a move away from fantasy toward reality.

Fashion being what it is, this doesn't mean classics will replace inventive clothes for spring. But it does mean American fashion buyers will be paying more attention to calmer styles rather than astonishing ones. That is where the customer is leading them.

BERNADINE MORRIS is chief fashion writer of The New York Times.



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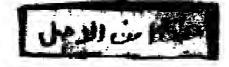
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# The Power of Asia

Continued from page 11

European fashion (sales are slightly up but the overall percentage down) is bound up with the newfound confidence of American designers — a process speeded in 1973 when five American designers came to Paris to show alongside the French at a Versailles gala. That moment is now en-shrined in an exhibition at the Metropolitan Museum's Costume Institute in New York.

The one international designer who bucks the trend toward growth in Asia rather than America is Giorgio Armani. Of the company's \$58 billion lire (\$537 million) sales 1. 992, the United States and Canada accounted for 31.87 percent to II.81 percent in Asia in 1992. But Armani's right hand Gabriella Forte says that the real expansion in Asia is masked by the exceptional buoyancy of Armani's American sales. Emporio Armani, the lowerpriced line, is already established throughout the Pacific Rim. "And we are opening a big Emporio in Bangkok," says Forte. Why is Asia so bungry for high

fashion? In countries that have abandoned their own cultures and switched to Western clothes, those who make money inevitably define themselves by status symbol

"In the 1960s people in Paris had a phrase "don't take me for an American," suggesting that Ameri-cans were nouveaux riches with L"mey but hadn't yet found taste," says Jean-Marc Loubier, communications director of Louis Vintton. That is a little how people think of Asia, now it is the dynamic zone of growth. But they will learn fast. In South Korea, for example, there is an educated elite, and China is developing at such speed."

Alt, Chinal That is fashion's holy grail for designers who see the West bored with it all and the Japanese enthusiaem beginning to wane.

Continued from page 11

the emperor when it came to

stockpiling art in pre-Revolution Russia. When in 1986 she wed

Englishman Robin Smith-Ryland,

who farms thousands of acres at

his ancestral Sherbourne Park in

Warwickshire, Ludinghausen glit-

tered in her aunt Princess Metter-

The vice president of her New

York-based Stroganov Founda-tion, which is devoted to restoring

historical monuments in St. Peters-

burg, is Anne Bass. While she had

nothing to do with Bass coming to Saint Laurent, Ludinghausen can

certainly take credit for nourishing the rapport. Maintenance work.

She says the way the wife of

Sotheby's chairman Alfred Taub-

man became a client is typical.

When the Taubmans bought

Sotheby's in 1983, they were going

was a friend of a friend in New

York and this friend said I should

meet her because she was interested

in clothes and getting to know Par-is. So my friend organized a lunch.

I ly said she was coming to Paris

the next week. We had lunch again,

she came to Saint Laurent, she bought, and we became friends Now she stays with me in Warwickshire and I've stayed with her in her houses in Detroit, Palm Beach, New York and Southampton."

nich's diamond.

people eager to exchange Mao suits for designer logos! Giammetti says that four Chinese fashion buyers will take their seats at Valentino's show Wednesday — the fruit of the designer's visit to China in May at Beijing's first fashion fair. Pierre Cardin was China's first pioneer, but the Italians pow seem to be China cnibusiasts. Gianfranco Ferré also presented a show in Beijing And Laura Biagiotti's exceptional deal with Citic in China enables the company, which specializes in cashmere, to draw royalties from China.

Christian Blanckaert of the Comité Colbert warns against overoptimism about China, saying that the growth areas in Asia are Thai-land, South Korea, Taiwan and

Southern China only.

There are not one billion potential consumers in China, but more like 50 million — although that is still the size of France," he says. "Remember there are two Chinas — the traditional China, where people do not have the capacity to buy, and the cities like Shanghai, Shenzhen and Guangzhou. China also bas two faces: a capacity to buy, an enormous capacity to make, and a terrible problem of copying and counter-feit. It is very dangerous." China may be fashion's last fron-

tier, with all the dangers of pioneeer territory, but what is undeniable is the enthusiam of Asians in general for the glamour and huxury of fashion, while in the West a guilt trip

has followed the gilt.

A fashion executive, speaking off the record, sums up the truth about purchasing power in high fashion today. "The first question American buyers ask us is 'How much?'" he says. "And the first thing the Asians want to know is how many they can buy."

SUZY MENKES is the fashion editor of the International Herald Tri-

# Accessories? Please, Call Them Art

By Nadine Frey

ARIS — Did you say fashion jewel-ry? You bave a lot to learn. Did you want a velvet choker to go with that baroque-embroidered jacket for

fall? You may be beyond redemption.
Fashion jewelry designs are literally coming out of the closet. Long considered the handmaidens, and often low-cost cousins, of fashion, jewelry designers today are firmly but politely establishing their distance, and where they want to go is closer to sculpture

"I hate when people call them fashion accessories," sighs Naila de Monbrison, owner of a jewelry "gallery" at 6 Rue de Bourgogne. De Monbrison has turned her passion for jewelry into both a business and a cause.

She likes two kinds of customers: private collectors and museums. Like an art gallery, she organizes the jewelers' work into shows, sends out invitations, keeps a commission on sales. She was the first to show the late Tina Chow ( . . . "a true artist") and has a firm understanding of the laws governing jewelry and ciothing: "Buy a simple black dress," she says. "It's the best for showing off the bijoux."

When the French speak of bijoux, they mean everything made from semiprecious

stones on down to recuperated cigarette filters dyed and strung into necklaces. "When I tell someone that a piece costs 4,000 francs, the first thing they usually say is, 'But it's not real gold'. That drives me crazy," De Monbrison says. "People have to get over the idea that price depends on materials. When you buy a painting by Julian Schnabel, you don't ask what the paint cost him."

One of De Monbrison's youngest designers is Géraldine Grinda, the 27-year-old daugh-ter of Florence Grinda, a fashion veteran now working at Ungaro. She has designed jewelry for Lanvin haute couture and had her own show at De Monbrison's gallery, where the likes of Claude Picasso, Helène David-Weill

and Beatrice de Rothschild turned up to buy 40 of her pieces priced from \$300 to \$3,000. In New York, her work is sold at Bergdorf Goodman, where her vegetal, often savagelooking pieces with raw uncut stones bring in

high-profile customers.

"At Saint Lanrent, I never saw the clothes," says Grinda. "I really don't like fashion. I don't think jewelry and clothes have that much to do with each other. Of course, there's a certain l'air du temps that relates the two - everyone felt the natural trend, for instance."

Hervé Van Der Straeten, 27, has designed the runway jewelry for a rackful of designers, from Lagerfeld to Mugler, Saint Laurent to Christian Lacroix. His atelier looks like Ali Baba's cave, strewn with masses of figurative, hammered bronze pieces, his trademark gilded wriggly sunbursts and trays of stones. His work is worn by everyone from Jeanne Mo-reau to M. C. Hammer, Jessye Norman to Prince, who jump on his sliced chunks of agate. "I'm very archaeological," be says. "I like the idea of materials as treasures."

Van Der Straeten sees things coming ceramic jewelry, for example, and jet — and knows that they'll make their way onto all the runways. "In the end, what's really art will stay, the rest is just mishmash and will all fall away," he says.

"There's only a small market for what we do," says Sophie Levy, whose elegant filigreed metal pieces disguise a taste for the surreal bordering on the bizarre. For one of her latest pieces, Levy used molds of her wisdom teeth to create a choker of 36 ceramic teeth that encircles the neck like an open jaw. Another pendant shows off three baroque and slightly sinister-looking dentists' tools, strung like charms. Her work is sold at the Takashimaya store in New York as well as at Bergdorf Goodman. "Never, never sell to ignerate stores" the says. "But museum houjewelry stores," she says. "But museum bouiques are good."

Stefano Poletti was so frustrated by the lack

of good venues for exposing his wares that he and four designer friends opened their own accessory store, SIC, at 4 Rue Herold, Poletti. who has designed laser-disk earrings for Musier shows and spiky glass-algae necklaces for Montana, believes that working with de-

signers "pushes you to create things you wouldn't have thought of yourself."

Poletti, an Italian who lives in Paris, is famous for his miniature crystal-bowl pen-dants harboring tiny sprigs of ivy; his latest collection includes intricately figured brass

bracelets set with metal cameos. "It's an incredibly creative period for jewel"says Picrrot, the 36-year-old leader of Paris's avant-garde jewelry contingent. In the store Magic Circle, his works sell alongside store Magic Circle, his works sen alongstore Xuly Bet's recuperated clothing and used 70s bell-bottoms from the flea markets. Today, says Pierrot, "everything by definition is de-mode." He says, "A week ago everything was grunge and now that look is already over. Punk is coming. You can see it. And glitter will follow." For his latest collection, he cut apart cartons of champagne and made chunky wooden bracelets.

Nathalie Ruili has designed jewelry for Mugler and Montana, Paco Rabanne and Castelbajac. She specializes in plastic worked in fantastical, funnistic shapes. She works night and day for 15 days preceding each runway show, creating extravagant pieces that often cover half the model's body, and will send a packed show into a storm of applause. She does not have a seat and usually has to crane over the fashion groupies to see her creations. Later, her pieces are photographed in all the fashion magazines. You won't see her name and her pieces aren't sold in any stores.

"It's very ephemeral what I do," she says.

"You don't get the satisfaction of seeing your

jewelry worn. It's like sculpture. I try not to be influenced by the fashion side. I never shop. I prefer to stay free from that whole culture of fashion."

NADINE FREY is a journalist based in Paris.

# Jittery Milan Bets on Quality to Save Italian Consumerism

By Richard Buckley

"The danger signs were all there in 1990, but people didn't want to face it." says

Fabio Inghirami, chairman of Inghirami

Textile Group, a conglomerate of apparel

year. There are a number of "for rent"

thing quite shocking."

lira and low interest rates."

Hervé Van Der Straeten's trademark sunburst

brooch, top; whimsical design by Sophie Levy.

**Couture Wranglers** "Now, Lady Spencer was used to going to Erik Mortensen, but beeconomy that has never been touched dicause we knew each other, he rectly. The real culprit to blame for the pushed for me, if you see what I mean. In other words, she selected Italian apparel market's current downward spiral, particularly domestically, is the us because of friendship."
In contrast to Grinda, Chanel's worldwide economic crisis, industry insid-

Catherine Rivière is no nighthawk, "I'm invited but I rarely she said. More ber style are go," she said. More ber style are small hunches and dinners she says fosters deeper, more personal rela-Whether or not Rivière and the

others choose to acknowledge it, Ludinghausen is the mother of them all. And if anyone in this souffle ghetto of snuggling-up and band-holding bas ber head screwed on straight, it is the hipshonting baroness. Notwithstanding her belief that

you have to be a member of the club, "You can't play the society lady in front of the client, boting her with the details of your last cocktail party. No matter how you look at it, when you do what I do, you're always behind the counter."

CHRISTOPHER PETKANAS, author of "At Home in France," is writing a history of the New York decorating firm Parish-Hadley.

ILAN — Throughout the dramatic events that have unfolded in the corruption unfolded in the corruption to the dramatic events that have unfolded in the corruption to the dramatic events that have unfolded in the corruption to the dramatic events that have because our exports suffered." Ferla points aged psychologically by all this," be says. Tincati blames the media for its relentless bombardment of bad news; fresh scandals every day, new taxes for this and that, not unfolded in the corruption scandals here, the fashion world has been the one sector of the Italian than last, with an increase in exports and

> When Milanese talk about the direct effects of the tangenti scandals on the fashion business, they speak about the curtailing of extravagant spending practices of some politics who are now biding time in Milan's San Vittore prison rather than shopping for cashmere jackets or vacation-

Milanese men are a conservative lot, espeand textile companies with a turnover of 5466 million a year. "When it finally feli in right in front of their faces, it was somecially those who wish to appear per bene (a state of being where everything is in order). They have their clothes custom made (suits from Caraceni and shirts from Truzzi) or No one here would deny that in Italy consumerism is on the decline. In Milan frequent prominent men's shops like Tincati or Bardelli. Gone are the days when clients alone, about 300 clothing stores have re-portedly gone out of business in the last would order a whole wardrobe by cellular phone from their Range Rovers. The gov-ernment's ever-probing investigations and lightning strike arrests have left some stores signs on Via Montenapoleone, one of the city's most exclusive shopping streets. Ru-mors circulate daily within the industry of literally holding bags filled with altered suits and dozens of shirts. the pending bankruptcy of one major ap-

Antonio Tmcati, owner of Tincati, will parel company or another. And everyone, neither confirm nor deny these stories, and even those who are still doing well, are dismisses them with a wave of his hand, "We are now getting a strong impact on reality," says Sergio Loro Piana. "The Ital-definitely a crisis, however, and my business has been affected by it," he says.

"For many years the value of the lira was

of Ideabieila. "It was good for Italian tour-ists abroad but bad for industry at home "Italians have been demoralized and dambillion a year, are selling more this year to mention international situations like war in Somalia, where Italy is part of the UN force, "All of this contributes to peo-

ple's insecurity and customers consequently don't want to buy," he says.

Textile, footwear and apparel executives all say devaluation of the lira has made

'When you hire a worker here, it is like marrying them.'

"Made in Italy" goods more competitive in the export markets, especially to the Far East and in the United States. The return of the foreign buyers to Italian trade shows is being credited not only to the position of the lira, but to high quality and lower prices.

The Italian footwear manufacturers' association has reported a healthy rise in exports in the first part of this year. Milanovendemoda, the women's apparel trade show held in mid-September, saw an increase of 7.3 percent in toreign visitors over last year. While women's apparel seems to have stabilized, experts are predicting the production of menswear will drop between 20 to 25 percent below last year.

Italian manufacturers say they are repo-The real problem at retail, Tincati says, sinioning their pricing (in many cases lowexaggerated," adds Sergio Ferla, president is with the middle-income consumer who cring the markups) to give their goods a

more competitive edge. This is true from the raw materials to the finished products and the prices in the stores. Inghirami Textile Co. is one of many Italian apparel concerns taking production off shore, par-ticularly to Eastern Europe, in the hopes of "finding an equilibrium with the prices of our products."

Says one executive: "The cost of labor in Italy is astronomical. When you hire a

"The real problem of ready-to-wear now is the prices have become so high that you might as well go to a tailor," says Carla Sozzani, wbose 10 Corso Como is one of Milan's most fashion-forward boutiques.

Overwhelmingly, retailers, as well as clothing and textile manufacturers, agree that the biggest effect of the current crisis has been the change in buying habits of the Italian consumer, and they say the key to survival in the '90s is quality.

The general trend for consumers," explains Ferrucio Ferragamo, chief executive officer of Salvatore Ferragamo, "is that they are looking for quality and durable products with intrinsic value, and all these things are in our favor." Ferragamo's worldwide sales, he says, are up 30 percent

"Today, the client is becoming very demanding, but is ready to pay if the price is right in relation to the quality," says Francesco Trapani, bead of Partecipazione Bulgari. "Although Bulgari is expanding distribution, there is no compromise in quality or service."

"We need to stimulate the consumer says textile baron Piero Gallo, president of Guabello. "They don't really need new clothes. They don't want a fashion of ap-pearances but are looking for a way of being."

Everyone agrees that fashion, such as it was in the boom years of the '80s, has changed and some companies are out of touch with today's realines. "Some manufacturers are in trouble because they worker here, it is like marrying them. It is facturers are in trouble because they easier to divorce your wife. We are being forced to go outside to produce something dro Dal Pra, chairman of Staff International, "We are always researching new markets, whether that be exports or just diverse

Despite the crisis, Pupi Solari, one of Milan's preeminent retailers, says her cus-tomers are loyal to her shops because of her insistence on service. "Without good service, having low prices doesn't guarantee the success of your business," she says. "Stores are like a good school: If you educate the customers well, they will re-

Meanwhile, life in Milan looks, at least magazine articles reported clothing stores were seeing a bealthy influx of customers the last half of September.

RICHARD BUCKLEY is European editor of Mirabella magazine.



Le nouvel espace MaxMara - 31, Avenue Montaigne - Paris

Like Ludinghausen, Florence Grinda knows all about upkeep. When she arrived at Ungaro three years ago, many clients the design-er once claimed had flown to other houses. "There are women who didn't buy for years but who came back for me, also because they like the clothes," said Grinda . Ungaro hired me because I know a lot of people, I go out a lot and I

ailly to have lunch with women and bring them to the countre." Asked if it was crucial to be an accredited part of the milieu of the women she serves, Grinda responded, "Absolutely. They're friends."

As an example of this, she pointed to Countess Raine de Chambrun. Grinda bad met Princess Diana's stepmother and Jean-François de Chambrun at her mother's house in Annibes. When she learned of their wedding, she called the count and told him Ungaro would like to do the dress.

**NEW FALL WINTER** COLLECTION **ESCADA** 

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Peter Keppler

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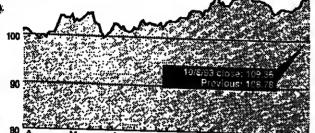
CHOPAPO BOURDUES: GENEVE-LONDON-WIEN-KUALA LUMPUH-SINGAPORE-HONG KONG-TOKYO-JAKARUA-DUBAI SAND LEADING JEWELLERS WORLDWIDE

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Page 17



International Herald Tribune World Stock Index e, composed of 230 internationally investable stocks from 20 countries, compiled by Bloomberg Business News. Jan. 1, 1992 = 100.



The index tracks U.S. dollar values of stocks in: Tokyo, New York, London, and Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Italy, Netherlands, New Zealand, Norway, Singapore, Spain, Sweden and Switzerland. In the case of Tokyo, New York and London, the index is composed of the 20 top issues in terms of market capitalization. In the remaining 17 countries, the ten top stocks are tracked.

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	Fri. close	Prev.	% change		Fri.	Prov.	change
Energy	109.87	109.17	+0.64	Capital Goods	105.07	104.39	+0.65
Utilities	117.86	116.54	+1.13	Raw Materials	105.96	105.25	+0.67
Finance	119.01	118.53	+0.40	Consumer Goods	90.64	90.07	+0.63
Services	119.25	118,77	+0,40	Miscellaneous	115.34	115.29	+0.04

Index, a booklet is available free of charge by writing to Trib Index, 181 Avenue Charles de Gaulle, 92521 Neully Cedex, France

**ECONOMIC SCENE** 

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# Fighting the 'Hijackers' Of Trade Policy on Japan

T EW YORK—When it comes to trade, everybody knows ASEAN Fears Diktat on Pacific Pact that the Japanese are different, and that the only way to make economic peace with them is to dispense with the vague promises and insist on specific trade results. Well, not quite everybody.

Last week, an elite, mostly American group of economists, including four Nobel Prize winners, wrote to President Bill Clinton and Prime Minister Morihiro Hosokawa, deploring America's drift toward a "results-oriented" trade policy and pleading for a return to what might be called internationalism by the rules. The appeal Times ahead of the Japanese leader's official visit to America. Why the harsh message? There is serious disagreement among serious economists about wheth-

er the Japanese economic system reates unique barriers to trade, An elite group of said Gary Saxonhouse, an econ-omist at the University of Michigan and an organizer of the letter campaign. It irritates him, though, that the results-oriented faction captured the Clinton administration without a fight.

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Forward Rates

economists has deplored Clinton's 'results-oriented' bent.

The now conventional wisdom about Japan goes something like this: Japan has lowered formal barriers to imports to the point where, with a few important exceptions, the restrictions have little effect. But in the words of C. Fred Bergsten, director of the Insotute for International Economics, a "very pervasive pattern of exclusionary practices" still makes it exceptionally difficult for foreigners to crack the local market.

In some cases, this pattern is transparent: Apples from Washington state that have been pampered to Japanese specifications are not likely to carry disease to the locally grown crop. More typically, the pattern is explained away by foreigners' failure to unlock the

secrets of Japanese marketing.

Either way, however, the solution of choice is not issue-by-issue head-butting, hut negotiated import targets: tangible goals with tangible measures of success or failure. That is apparently why even soft-liners in the Clinton administration — notably Lawrence H. Summers in the Treasury Department — want to hold Japan to a timetable for reducing its overall export surplus. And it explains why the hawks in Congress and the Commerce

Department want to go further. "managing trade" to guarantee a

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See TRADE, Page 21

# NAFTA May Raise U.S. Air **Fares**

By Keith Bradsher

New York Times Service WILLIAMSBURG, Virginia The top U.S. trade official said Friday that the Clinton administration would unveil in a few days its plan to pay for the budgetary costs of the North American Free Trade Agreement, a plan that is expected on Capitol Hill to raise airline ticket prices for Americans traveling overseas.

By gradually eliminating tariffs on imports from Mexico and Cana-

The government is bracing France for a world trade deal. Page 19.

da, the free-trade agreement would reduce the federal government's revenues by at least \$2.1 billion

over the next five years.

Mickey Kantor, the U.S. trade representative, said that officials were drafting a plan in consultation with members of Congress to re-coup lost revenues. Five Congressional participants in these conversations said this week that the most likely plan would be a sharp in-crease in customs and agricultural inspection fees now charged on airline and ship passengers arriving from outside of North America.

The \$5 customs fee and \$1.45 agricultural fee are included in the price of round-trip international airline tickets.

The fees would be doubled and would apply for the first time to travelers flying to the United States from Canada and Mexico, one negotiator said. Other participants said that the increase would be large but would not amount to a ■ Steel Talks Go Nowhere

Major steel-producing nations have failed to reach a multilateral steel agreement, leaving yet another daunting obstacle to wrapping up the Uruguay Round negotia-tions by year-end, trade diplomats said on Friday, according to a Renters dispatch from Geneva.

There was no breakthrough,"

# Professor Milken: Awesome Junk Bond King Is Hot Ticket at UCLA

By Amy Harmon

Los Angeles Times Service

LOS ANGELES — Forget the jail time, the savings and loan crisis and the toupee. The former junk bond king Michael Milken made his debut as a professor this week, and his students were, well, totally psyched.

Few at the University of California, Los Angele could cite the securities fraud charges for which Mr.
Milken was imprisoned, but nearly all of them
seemed to know about the other side of the belance
sheet. As one student, Michael Seery, put it, "He
made \$550 million in one year. It blows your mind."

If Mr. Milken ever made that much, he makes less now. Looking less at home behind the professor's lectern than his old X-shaped desk (he had some trouble with the overhead projector), he nonetheless held the 60 MBA students rapt during a three-hour session complete with props, charts and a drawing exercise that he once used to motivate the sales force at Drexel Burnham Lambert in the 1970s.

"He's the best finance guy since J. P. Morgan," said a second-year student, Jeff Stargardter, during a break. "This is a great opportunity."

The faculty at the John E. Anderson Graduate School of Management was ambivalent at first when the former Wall Street wunderkind began discussing the possibility of teaching with the administration shouth, after he was released from

ministration shortly after he was released from

The Associated Press

WASHINGTON - The U.S.

unemployment rate held steady at

6.7 percent in September as a big

pickup in jobs in the service sector

offset the seventh straight monthly

decline in manufacturing employ-ment, the government said Friday. Private economists were pleased

to see the unemployment rate

match the August level, which was

the lowest in two years. Many had

worried that the August improve-

ment, from a July figure of 6.8

percent, had been a statistical

Analysts said they also were glad to see a gain in payroll employment of 156,000 jobs last month after a

decline of 41,000 jobs in August. But they cautioned that the figure

looked stronger than it actually was

because the gains were concentrat-

ed primarily in low-paying, part-

federal prison in January.

But eventually the faculty decided that the value

of Mr. Milken's experience outweighed any poten-tial controversy. When the course was listed, it quickly became the toughest ticket on campus.

"We're not putting him up there as a role model of any sort," said the school's associate dean, Carol Scott, who is also faculty chairwoman. "What Milken did in the whole junk-bond period really did change the face of corporate America, and I don't think there is any more dramatic way of learning about history than having one of its central participants there."

Mr. Milken's class — Management 298D: Corporate Finance, Financial Institutions and Investing — is officially run by Bradford Cornell, who has taught finance at UCLA since 1979 and says he will voice his dissension from Mr. Milken's views when he feels it is necessary.

Apparently it wasn't necessary on the new man's first day. Mr. Milken held his audience in thrail with his charismatic style and depth of experience. "What is risk?" he asked rhetorically. "There's risk in everything. There's risk when you walk across the street. There's risk in owning government securities. There's risk in owning IBM. When there's no risk, there's no future."

While Mr. Milken encouraged students to chal-lenge him, several of them admitted to an initial awe of his celebrity.

"It's the first class, so everyone's a little intimidated," one student said.

U.S. Unemployment Steadies at 6.7%

Was There Foul Play on Data?

NEW YORK - The U.S. Labor Department and Chicago Board

of Trade are looking into whether the September employment report leaked out ahead of time on Friday, officials said.

Bond futures in Chicago gained almost 4 point between 8:27

A.M. and 8:30 A.M. Washington time, when the Burean of Labor

Statistics released the news. In the cash market, U.S. Treasury bonds

closed sharply higher Friday with the bellwether 30-year bond

finishing up 1 9/32 at 104 17/32.

In the minutes prior to the release, one large bond trading firm

bought as many as 2,500 bond futures contracts on the floor of the

CBOT, the cash equivalent of about \$250 million in bonds, dealers

# Cable Merger **Broadens Fight** For Paramount

NEW YORK - John Malone, the cable television titan, took a step toward strengthening his empire Friday and positioned himself for a key role in the multibillion dollar light for Paramount Com-munications Inc.

Mr. Malone is chief executive of America's biggest cable TV sys-tems operator, Tele-Communica-tions Inc., and chairman of Liberty Media Corp., the cable program investor that TCI spun off in 1991.
On Friday, the companies announced an agreement in principle to reunite under a single parent in a

The companies gave no estimate of the value of the deal, in which both TCI and Liberty stockholders would get shares in a new holding

Based on Thursday's closing price for TCI Class A stock, Liberty shareholders stand to get about \$3.3 billion for their 130 million shares. On Friday, TCl stock

The joh gains in September came

in the country's burgeoning ser-

vices sector. Employment by state, local and the federal government

rose by 71,000 and retail husinesses

However, the nation's manufac-

The September report continued

the string of moderate gains in em-

ployment that have been evident

for the past year. Since June 1992, when the jobless rate hit an eight-

year high of 7.7 percent, it has been gradually coming down.

See JOBS, Page 18

But analysts said the pace of

more than 28 years.

\$26.75 in over-the-counter trading. Liberty Media's Class A shares, which surged \$1.50 to \$28.50 overthe-counter Thursday, plunged \$3.50 to \$25 on Friday.

The new company will own all or parts of such cable services as The Family Channel, American Movie Classics and Black Entertainment Television and the capability to deliver them into one of every five households that have cable. The transaction, subject to share-

holder and regulatory approval, ap-pears sure to have implications in the battle for Paramount. Liberty Media owns 22.2 percent of QVC Network Inc., which has offered stock and cash valued at \$9.3 billion for Paramount, and Liberty is backing the QVC bid with \$500 million. By tying Liberty to the much larger TCL analysts said Mr. Malone would have more financial muscle, which could be important

if the Paramount bidding rises. Paramount has accepted an earlier cash and stock offer from Via-com worth about \$7.3 billion. On Friday, Viacom reiterated its inten-

riday, Viacom renerated its men-tion to complete its purchase of Paramount. The Paramount board is to consider QVC's offer Monday. Viacom said, "The TCI move merely confirms what we have known all along: QVC is just a stalking horse for TCI and John Malone.

hired 41,000 new workers last Viacom already has sued to month, many of them at restau-rants and bars. block QVC's bid for Paramount, saying Mr. Malone is trying to monopolize the cable todustry in vioturing sector remained in the dollation of antitrust laws. drums, shedding another 18,000 jobs last month, pushing overall manufacturing employment down to 17.7 million, the lowest level io

Under the TCI-Liberty deal, TCI shareholders would get one share of new stock for each share they hold, while Liberty shareholders would get 0.975 shares in the new company

for each Liberty share.

Last month, the Federal Communications Commission issued cable ownership guidelines that say cable systems can serve no more than 30 percent of the nation's ca-ble TV households and devote no more than 40 percent of their channels to programs they own.

(AP. Bloomberg)

#### "The economy is expanding, but intemployment." is low inflation but continuing high tion plan and to continued weak one trade diplomat said.

By Michael Richardson

International Herold Tribune SINGAPORE - About of highlevel meetings next month to shape an Asia-Pacific economic comm nity, several Southeast Asian ministers expressed concern Friday about plans for closer regional integration that have been advanced by several developed Pacific Rim

Analysts said that the concerns almost certainly would result in a slowing down of plans for liberalization of trade, investment and services in the Pacific favored by the United States, Australia and Canada, and the institutional arrangements needed to bring this

The ministers warned at a meet-ing here of the Association of South East Asian Nations that unless the six-nation grouping asserted control, smaller Pacific states, including those in ASEAN, might find themselves in a position where ma-jor powers could dictate the terms of future trade and economic cooperation in the region.

The reservations voiced by the ministers with responsibility for trade and economic affairs in ASEAN are unlikely to block the holding of a first-ever summit Economic Cooperation forum.

The six ASEAN nations — Indonesia, Malaysia, the Philippines, Singapore, Thailand and Brunei — are key members of APEC.

In a joint press statement iss Friday after their talks, ASEAN ministers took note of The informal summit meeting,

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is set to take place in Seattle after ministers from APEC hold their annual meeting there Nov. 17-18. But they said that since various

annual meeting there Nov. 17-18. Most APEC leaders have agreed to attend. Apart from the ASEAN countries, the other nine members

The concerns could result in a braking of plans for liberalization of Pacific trade and investment.

of the grouping are the United States, Canada, Australia, New Zealand, Japan, South Korea, China, Taiwan and Hong Kong. ASEAN sources said that Wash-

ington had tried to get the approva of other APEC members for a binding agreement to lower tariff and nontariff barriers in the Pacific. But that was vetoed by ASEAN

Instead, senior officials from APEC countries meeting in Honohulu last month agreed to recommend to the Seattle meeting that a meeting of leaders of the 15 mem-bers of APEC, the Asia-Pacific established to "pursue opportunities" to liberalize and expand trade

In a joint press statement issued Friday after their talks, the ASEAN ministers took note of the "continued evolution of APEC as a

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initiated by President Bill Clinton, constructive framework for sus-

it is still struggling to do so," said Allen Sinai, chief economist at Economic Advisers Inc. in Boston.

"The consequences of a three-

yards-and-cloud-of-dust economy

economic issues were coming to the fore in APEC, the economic ministers of ASEAN "should have more meaningful and active roles in providing directions and guidance to promote common ASEAN interests" in the forum.

While the tone of the statement was bland, several of the ministers spelled out their concerns in response to questions from reporters.

Rafidah Azz, Malaysia's minister of international trade and industry, said that since it was founded in Canberra in 1989, APEC had moved away from its original objectives of being a "loose consulta-tive forum." Some members, she said, wanted it to become a regional institution.

cited similar concerns in his decision not to attend the Scattle meeting, Mrs. Rafidah's comments were not surprising.
But Deputy Prime Minister Su-pachai Panitchpakdi of Thailand

Since Prime Minister Mehathir

bin Mohamad of Malaysia has

(Bloomberg, AP)

Mr. Sinai said he helieved

growth would improve in the sec-

and half of this year but sink back

again in the first half of 1994 due to

the administration's deficit reduc-

said that his country was "also worried by the evolution of APEC" in the direction of a body that would determine the rules for trade, investment and services in the Asia-Pacific region.
"We do not want APEC to be a

GATT for Asia," he said, referring to the global trade negotiations be ing held under the auspices of the General Agreement on Tariffs and Mr. Supachai said that instead of

seeking to turn the Pacific into a See BLOC, Page 21

Tired of being charged two or three times US rates for international calls? Sick of hotels that add 50% or more to every phone call?

Fed up with telephone credit cards that add two or three dollars to every call? Shocked to check out of a hotel

and find your phone bill larger than your hotel bill?

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Market Myths and Duff Forecasts for 1993 The US parties will make higher, precious metals have been setted, Japanese equilles are not in a new bull trend. You did that in FalletMoney - the leanablastic investment letter for a sample issue fonce only) at Charl Analysis Itd. / Swe Steet) lenden, W12 7H0, UK Tet (ondon 7] + 459 4961 (97) in UK Pox 171 | 439 4966

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**EUROPEAN FUTURES** 

**Dow Jones Averages** 

**NYSE Indexes** 

NASDAQ Indexes

**AMEX Stock Index** 

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#### MARKET DIARY

# MARKETS: A Surge in Europe

Continued from Page I

Party annual conference in Blackpool, England. They also called the rise as a direct response to positive Dow Little Changed economic data out of the United States and upbeat interest on Wall Street later in the day.

A report that showed U.S. unemployment held steady at 6.7 percent in September as a pickup m jobs in the service sector offset the seventh

#### N.Y. Stocks

straight monthly decline in manufacturing employment. "Investors are scared to death of Robin Aspinall, an analyst with

Panmure Gordon. When anybody sitting on fi-quidity sees prices running away they dare not let a run develop

without taking part," he said. Stockhalm's OM index, which is based on 25 shares on the main bourse list, also finished at a record closing high, 1,052.27, up from 1,044.89, after heavy turnover. In Paris, the Bourse rallied, shad-

owing other European markets. The CAC-40 index gained 8.97 points, to 2,156.38, but was short of its record high of 2,222.87.

Dutch shares finished only slightly firmer Friday, but were expected to advance again next week. The EOE index finished 0.28 points

higher at 360.76, short of its record 367.23 set on Aug. 31. In Germany, strong buying continued even after the official market had closed, and traders said they expected the bullish trend to it to 20%. continue next week.

"We are in a liquidity boom," said Klaus Röpke, analyst at James Capel in Frankfurt (Reuers, UPI)

U.S. stocks closed a little higher in cautious trading Friday after late computer-guided buy programs helped the market recover from early losses, wire services reported from New York.

The Dow Jones industrial average, which retreated 15.36 points Thursday, edged up 1.11 points to 3,584.74. The key barometer had been down about 25 points earlier in the session as sell programs being left out of a market run, "said erased gains caused by a bond rally at the start of the day,

Almost nine stocks rose for every eight that fell on the New York Stock Exchange. Volume was moderate at 243.3 million shares. A report on September employ-

ment wasn't strong enough for some investors concerned about corporate profits. "I think you're going to see more negative surprises than positive surprises" in third-quarter earnings, said Benedict Capaldi, manag-ing director at Brandywine Asset Management in Wilmington, Dela-ware. "I just don't think the economy is strong enough."

Worries about earnings were compounded by PepsiCo Inc., which said it expects earnings to grow in the "low to mid-double digits" this year, below some analysts' estimates in the high teens. PepsiCo slid 1 to 38 before re-

Advanced Micro Devices eased

(UPI, Bloomberg)

# JOBS: Unemployment Holds Steady

Continued from Page 17

gains underscored the sluggish nature of the current recovery. The household survey showed that 8.52 million Americans were

still listed as unemployed in Sep-Foreign Exchange

tember. This did not count 1.12 million other Americans who had become discouraged and dropped out of the labor market.

The Business Council, composed of chief executives of the country's largest corporations, released a new forecast predicting the overall economy, as measured by the gross dollar to fall sharply as a way of domestic product, will expand at cutting the U.S. trade deficit. an annual rate of 3.1 percent in the second half of this year, more than twice the plodding 1.3 percent rate of the first six months of this year. However, the economists who

advise the top corporations cautioned against expecting any surge. is not the administration's view. They instead farecast steady The U.S. unit slumped in 1.6038 growth over the next year that DM from 1.6238 DM on Friday would push the unemployment rate and weakened against other Euro-dawn slowly to 6.4 percent during pean currencies on disappointment the final three months of 1994.

Things seem to be picking up,"

WODIN STOCK MADVETS

are breaking out of the spring and summertime doldrums.

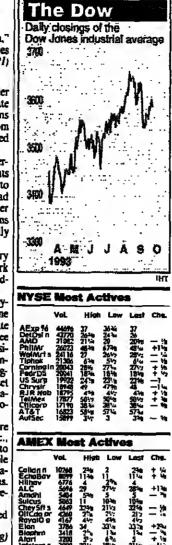
■ Dollar Loses 2 Pfennig The unemplayment figure caused the dollar to tumble 2 pfennig against the Deutsche mark but a comment by a leading U.S. official caused it to rise against the yen,

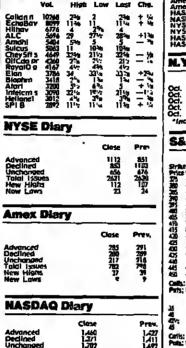
The dollar rose to 106.05 yen at the close 104.935 yen at Thursday's close. The catalyst was a statement from the Treasury under secretary, Lawrence H. Summers, who said that Washington did not want the

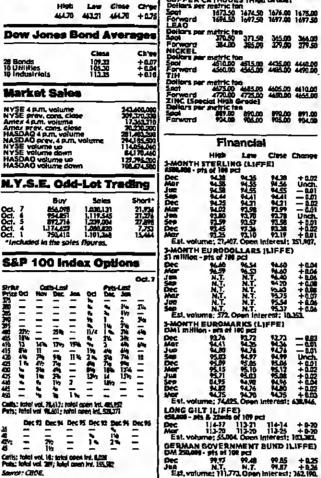
news agencies reported from New

"There had been quite a lot of dehate in the administration" about keeping the yen high against the dollar to rein in the trade deficit, said Steven Jury, chief dealer at UBS, "Summers is now saying that

over the jubless tigures. The dollar fell to 1.4053 Swiss said Robert Dederick, an econo-mist at Northern Trust Co. in Chi-5.6250 French francs from 5.6765 cago. "We are still not in anything francs. The pound rose in \$1.5345 resembling rapid growth, but we from \$1.5230. (Reuters. AFX)







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Marietta Said to Buy Space Business WASHINGTON (AP) - Martin Marietta Corp. has agreed to buy

General Dynamics Corp.'s space business, an industry newsletter rep ed on Friday. The report in Aerospace Daily said few details an price of terms were available. But it said "sources in the financial community as well as those lamiliar with the negotiations agreed that Martin is getting the business at a bargain price - dirt cheap, in the words of one source. Spokesman for the two companies declined to comment. General Dynamics makes the Atlas family of vehicles, while Martin Marietta makes Titans, which have double the Atlas's lifting capacity.

The reduction in the size of NASA's space station will translate into

as many as 4,000 jnb losses, industry officials said.

#### Ex-Soviet Exports Hurt Alcoa Profit

PITTSBURGH (Combined Dispatches) — Aluminum Co. of America said Friday that third-quarter earnings fell 36.4 percent to \$28.8 million. after \$45.3 million a year ago. It linked the result to oversupply and depressed prices caused by exports from states of the former Soviet Union.
Sales fell 8 percent to \$2.2 billion. Aloos stock fell 75 cents to \$67.75. "I think Alcoa's showing a remarkable ability to rein in its costs and remain profitable in what are absolutely disastrous industrial conditions," said Clarence Morrison of Prudential Securities. (Remers, Bloomly

#### Western Waste Takeover Is Scrapped

HOUSTON (Bloomberg) - Western Waste Industries stock plunged nearly 40 percent Friday after the company said its proposed takeover by

Browning-Ferris Industries Inc. was terminated.

Browning-Ferris had signed a letter of intent Sept. 1 to acquire Western Waste in a stock swap valued at about \$250 million on that date. But they

said Friday they were unable to agree on definitive terms.

Western Waste stock plunged \$6.75 to \$11. Browning-Ferris shares rose 75 cents to \$24,125. The merger's collapse is "devastating for Western Waste because they were sitting on a windfall. They had a chance to make \$100 million," said Robert Miner, a PaineWebber analyst.

#### Dell Recalls 17,000 Notebooks

AUSTIN, Texas (Bloomberg) — Dell Computer Corp. issued a world-wide recall of 17,000 notebook personal computers an Friday after three customers complained of overheating problems and one smelled smoke

while using the unit.

Roger Rydell, a Dell spokesman, said company engineers had determined that a capacitor that regulates electrical impulses in the 320SLI and 325SLI PCs might overheat, causing smoke or fire. Amdahl Corp., a mainframe-computer maker, said it would report. loss from operations in the third quarter ended Sept. 24 "considerably larger than its \$23.7 million second-quarter loss.

#### Motorola Sues InterDigital on Patents:

LIBERTYVILLE. Illinois (Combined Dispatches) - Motorola Inc. said Friday it had filed a lawsuit against InterDigital Communications
Corp., asking the court to declare that Motorola does not infringe on
InterDigital's patents on a digital wireless technology.

The suit also asks a Delaware court to declare InterDigital's patents

invalid and unenforceable. Motorola said it believes that InterDigital's TDMA patents for cellular systems are without merit. TDMA stands for time-division multiple-access technology, which is used in cellular infrastructure and subscriber equipment.

Motorola accused InterDigital of trying to "cast a cloud" over development of the digital cellular industry, "We have examined InterDigital's patents and will demonstrate that InterDigital was not the first to invent digital cellular," said Larry Conlee, vice president and general manager of Motorola's Pag. American Cellular Subscriber Group.

(Bloomberg, Reute...)

#### For the Record

Dow lones & Co. and the union representing 2,000 of its workers agreed tentatively on a three-year contract with 4 percent pay increases each year, union officials said. (UPI)

# Russia Debt Deal Is Elusive

Deutsche Bank AG, which was the bost for two days of talks nn :

Bankers had been aptimistic about reaching an accord this week. Deputy Prime Minister Alexander N. Shokhin of Russia flew to Frank-(Reuters, AFX) furt on Friday to help wind up the negotiations.

24: 16:

FRANKFURT — Russia and its foreign creditor banks failed to clinch a deal Friday to give Moscow more time to pay off \$26 billion of debt.

#### Vic Associated Pres

rescheduling of Russia's deht to banks, said substantial progress had been made during the discussions. But it added, "Recognizing the legal and technical questions that remain to be resolved, the two groups decided to continue their deliberations in the coming weeks."

Agence France Presse Oct. 8	ı				
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# , The SEAT Waiting Game Drags On Disbelief and Defiance Mix at Zona Franca Car Plant

New York Times Service

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BARCELONA — The tile floors are cracked and the metallic, mismatched office furniture looks like flea-market leftovers. A dozen middle-aged workers are milling about in disbelief in basement offices reserved for union activities at SEATs 40-year-old Zona Franca car factory south of Barcelona No one here helieves that Vnikswagen AG,

the parent company since 1986, will dare close the plant. It employs 13,500 workers.
And no one here believes Volkswagen's claim that its Spanish subsidiary has chalked up a staggering 100 billion pesetas (\$758 millinn) in losses for 1993.

"I'll tell you how it's possible," ventured one worker, Fernandez. "They, the Germans, imported everything from the topsoil in waste baskets for the Martorell factory."

He was referring to the ultramodern new SEAT factory 30 kilometers (18 miles) to the west that began production in February after a 244 billion peseta investment.

Several nther employees agreed. "They even imported the faucets, and now they don't work," said Juan, an office worker. Josè Rnyo, a union organizer, pointed out that SEAT had a profit in 1991 and a loss of

just 13 billion pesetas last year.

José Pujnl, another uninn organizer, warned, "There is nn future here without further investment."
While Madrid and Catalonian officials

wrangle with Volkswagen over who is to bail out the troubled subsidiary — so far nn one intends to pump any more cash in - these workers insist proudly that Zona Franca is indispensable

[Volkswagen said talks with both the Spanish government and regional authorities in Barcelona over the future of SEAT were very promising," AFP-Extel reported from Wnifshurg, Germany.

[VW also that the future of the Zona Franca plant had "played a major part" in the

talks, but added that no final decision on its of Italy held a minority stake, SEAT could future had been reached.

[Earlier, the daily El Pais newspaper of Madrid reported that VW would close the Zona Franca plant, The Associated Press reported from Madrid.

El Pais said that the VW chairman, Ferdinand Piech, and its purchasing chief. Jose Ignacio López de Arriorma, who is a Spaniard, made clear during talks with Deputy

The workers don't believe that Volkswagen will dare close the plant; they contest VW's

assertion that SEAT will suffer a loss of 100 billion pesetas this year.

Prime Minister Narcis Serra this week that VW planned to close the plant near Barcelo-

Zona Franca's days appeared numbered as soon as Martorell went on line. There, a mere 4,000 young workers, many creamed off from Zona Franca, make 1,500 Ibiza models a day. At Zona Franca, three times as many workers

make 1,600 cars a day, mostly Toledos. Shocked by this year's losses, Volkswagen had demanded cuts of up to 8,500 workers at the Zona Franca factory, which led to the resignation last month of its chairman, Juan Antonin Diaz Alvarez, who had offered only 5,000 job cuts.

Few analysts doubt an eventual closing of the Zona Franca factory, once the embodi-ment of Spain's rapid transition from underdevelopment to booming industrialization in the late 1960s. In those days, when Fiat SpA

barely keep up with demand for the legendary Fiat clone known as the "600."

Recalling these glory days, when customers had to wait months for their first car ever owned, these SEAT workers remembered the

union fights of yore with nostalgia.

"We've been through worse times before
and we'll make it through this," Mr. Pujol said. "If Zona Franca is closed and some workers are transferred to Martorell, the crisis is nnt so bad," said Pedro Nueno, an economics professor at Barcelona's prestigious private business school, IESE. This option has been

endorsed openly by Catalonia's regional head of government, Jordi Pujnl. Mr. Nuenn argued that the disappearance of the SEAT nameplate, if that were to happen, would leave even the Martorell factory vulnerable to eventual closure. That is a possibility that is already contemplated by other industry specialists.

Antonio Escudero, president of the Spanish association of auto parts manufacturers, feared that VW management has already decided in close Martorell "within 5 or 6 years." With no further investment for new models, as Volkswagen has hinted, he warned, "It is

only a matter of time."
Mr. Nueno added, "With a 20 percent to 30 percent drop in sales throughout Europe where SEAT exports most of its production, it makes no sense to have two factories." And in times

of crisis, overlapping competing models do not help either. SEAT workers said. "The real reason why Volkswagen wants to shut us down is that our models are cheaper and better, and compete with VW's Polo and Vento," another employee argued.

Militant unionism also has contributed to SEAT's present woes, Mr. Nueno said. "As a publicly owned company, after Fiat fled in 1980, tolerance of union extravagances became a management habit that has been difficult to shake," he said.

# The Independent Raises Its Price, **Against a Trend**

LONDON - The Independent newspaper announced a price increase Friday despite a bitter British circulation war that started in July when the media magnate Ru-pert Murdoch slashed the cost of

some of his publications. But Mr. Terrington said The The Independent said its Mon-Times seemed to have added slightday to Saturday editions would ly to its circulation, which was cost 50 pence (76 cents) starting Tuesday, up 5 pence, while its the price cut. weekly sister newspaper, The Independent on Sunday, would rise 10 pence to £1 pound. Both newspa-

pers will have expanded formats. The price increases make the publications the country's most expensive mass market newspapers. Their owner, Newspaper Publishing PLC, seems to be betting that Mr. Murdoch's strategy was

"It's either folly or extreme confidence," said Derek Terrington, a newspaper industry analyst with Kleinwort Benson, in London.

Mr. Murdoch's News Corp. cut the price of The Times to 30 pence from 45 pence last month, a move The Independent alleged was aimed at putting it out of business. In July, News Corp. cut the price of The Sim, its daily tabloid that boasts the biggest circulation in

Britain, to 20 pence. The Times has said that, contrary to popular wisdom, newspaper sales are price-sensitive, like most other commodities. The Independent says that readers know they get what they pay for and that

low prices are no substitute for

It is still not clear who got it right. The Audit Bureau of Circulation, the industry's independent monitor, said September figures were not due out until Oct. 18.

about 360,000 copies a day before The Independent, which was at about 340,000 a day, appears to

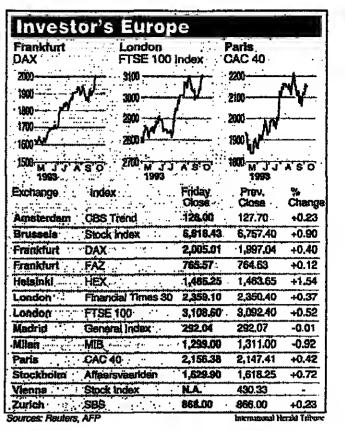
have held up well. Mr. Terrington said he believed the losers were the Daily Telegraph, which he thinks has lost 10,000 to 20,000 from its 1,020,000 circulation, and the tabloid Daily Mail, which he says lost 20,000 to 30,000 from its daily figure of

Dogged since it was founded in 1986 by lack of cash, The Independent has the most at stake in the price wars.

"This move smacks of despera-tion," said Vighnesh Padiachy, an analyst at Barclays de Zoete Wedd. They nhviously badly need the

Newspaper Publishing is working on a financial restructuring; some industry estimates abow it aims to raise £20 million.

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#### Very briefly:

 PSA Peugeot-Citroën's short-term debt rated A-1 was put on review for possible downgrade by the rating agency SP-Adef; it acted after the automaker posted a 1.12 billion franc (\$197 million) loss for the first half. Banque Nationale de Paris said it may have to reduce the number of shares allocated to small investors due to heavy demand for the issue; BNP is expecting 1.5 million small investors to seek shares, compared with an initial forecast of one million.

 Verlag Norman Rentrop, a Bonn publisher, has taken a 5 percent stake in Germany's troubled 24-bour news channel, N-TV, which is held 29 percent by Cable News Network and 23 percent by Time Warner Inc.

West German consumer prices rose 0.1 percent in September from August, taking the increase since September last year to 4 percent. Daimler-Benz AG will include a charge of 1.5 billion DM from its job-

cut program in third-quarter earnings, a company spokesman said; Chairman Edzard Renter said this week that the parent company incurred a loss of 1.5 billion DM in the first nine months.

# **GATT Deal Starting to Grow on France**

PARIS — The French govern-ment has begun the tricky task nf preparing public and political opining for a world trade agreement that would impose sacrifices nn farmers while ending seven years of painful negotiations.

Paris is not yet ready to give up its linely fight against deep cuts in agricultural subsidies. And a Dec. 15 deadline adopted with a U.S. domestic timetable in mind gets under the Gallic skin.

Thus Fnreign Minister Alain Juppé reminded the conservativedominated legislature this week that France would not give in to "intel-lectual terrorism" that trading partners were allegedly trying to impose on Paris by setting a deadline for a

pact under the General Agreement

on Tariffs and Trade. But Trade Minister Gérard Longuet is spearheading a public-rela-tions drive that emphasizes the benefits of a potential trade agreement and says France, the world's fourth-higgest exparter, must break with its protectionist past,

Mr. Longuet said in the National Assembly this week that France could no longer hold out alone in the GATT talks. "It must be recognized that nur country, with 1 percent of the world's population and 6 percent of world trade, cannot by itself paralyze world trade negntia-

tions," he said. The implication was not lost on the opposition left, which accused

accord named after Washington's Blair House mansion.

"We all know there will be no renegotiation of the Blair House accord but only a few interpretations," said Jean-Pierre Soisson, a centrist who was farm minister under the previous Socialist government.

The European Community has impact on EC farmers. Significantly, France's center-

right government, which neged the Socialist government to vetn the Blair House agreement when it was signed last November, no longer rejects it out of hand. Instead Paris and its 11 EC part-

the government of essentially cav- ners want to ease the pain of the paign is not yet under way.

ing in to a U.S.-EC farm trade pact, which would slash the volume of subsidized EC farm exports by

21 percent over six years. The government has indicated there are limits to how far it can go with the threat, born during a general election campaign, to torpedo a GATT accord for the sake nf French farmers.

"France can act alone but is betasked Washington to consider revising the agreement to soften its ment spokesman, Nicolas Sarkozy, said this week. "The prime minister does not want a crisis."

Political pundits say the time will never be better for Mr. Balladur to clinch a GATT agreement. He is still riding high in opinion polls after six and a half months in office, and the 1995 presidential cam-

## Aer Lingus Applies Heat To Get Union Settlement

DUBLIN - The ailing Irish flag carrier Aer Lingus PLC vowed Friday to take "whatever measures are necessary" if it has not reached a deal with unions on cost cuts by its Oct. 31 deadline.

In a hlunt letter to staff qunted by Irish state radio, the airline said it would take further steps if the full 50 million punt (\$73 million) savings it must make under a government-backed rescue deal are not agreed in time. Aer Lingus hopes to cut 21

million punts through staff cuts, but said it could immediately release unly 314 of the 878 employees whn applied for sevcrance

Talks between management and the unions are proceeding sluggishly, unions say.

Debt-laden Aer Lingus, whose losses are estimated at 1 million punts a week, must slash costs by 50 million punts to qualify for a 175 million punt government cash injection. The European Community is looking into the aid on competition grounds.

#### Dassault Overture to Taiwan

Agence France-Presse

TAIPEI - The French aircrast manufacturer Dassault Aviation SA said Friday it was willing to transfer technology in order to set up a joint venture in Taiwan.

Long-running talks between British Aerospace PLC and Taiwan Aerospace Corp., which is 29 percent owned by the state, have stalled, reportedly due to the British company's reluctance to pass on technology.

wan's Central News Agency that his company would be prepared to transfer knowledge in a pariner in Taiwan, "I have all the power to make the decision without being interfered with by any political force as far as an international civilian plane cooperation project is concerned," he said.

The proposed Taiwan venture with British Aerospace is intended to develop a short-haul regional service passenger jet. Talks with Serge Dassault, the president of the French company, said to Tai-BAe are due to reopen nn the trans-

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ASIA/PACIFIC

Tokyo Nikkei 225

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Prev. Close

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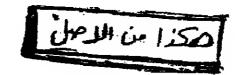
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# \*Slumping Sanyo Searches for a Hit Its Days of Being All Things to All People Are Waning

TOKYO - For years, Sanyo Electric Co. could count on steady profits from its vast product line that covered the waterfront of consumer electronics, everything from toesters to fancy wide-screen televisions.

Yet oow these far-flung products are starting to weigh heavily oo the earnings of the Osaka-based company. And with Sanyo already under assault from the mighty yen and reluctant consumers in Japan and ahroad, some wonder whether the company can still ford to be all things to all people. "Sanyo has too many product lines," said

Makin Inui, industry analyst at Kleinwort Benson Securities. He argues that Sanyo, which maintains eight separate product divi-sions, should get out of the glutted home appliance business and focus more on its leading positions in battery and commercial air-cooditioning technologie

While the company is far from employing that kind of radical surgery, it is trying to fix things on several fronts. At home, Sanyo is casting around for new products while pruning costs. Abroad, it is moving production to cheaper locales, while trying to tap such

emerging markets as China.

That all helps, but even top executives at Sanyo concede it is probably not enough.

"We do not know at the moment what the best way out of the current slump is," said the Sanyn vice chairman, Masaru Yamano. The company needed to consider a "wide range" of options, he said.

That is especially true given that Sanyo's pretax profit for the half year that ended May 31 plunged more than 77 percent to 2.17 billion yen (\$20.7 million), while sales fell 8.4

percent to 500 billion yen.
In December, the company is expected to

report that its pretax profit for the full year through Nov. 30 tumbled 40 percent to 6.5

Sanyo is now easting around for a smash-hit product to drive future revenues. One promising area, it says, might be the emerging market for digital cordless telephones. But scoring big will not be easy. Japanese consumers have been immdated with elec-

At home, Sanyo is seeking new products and pruning costs. Abroad, it is moving production to cheaper locales.

tronic gadgets since the late 1970s, and consumer spending here is at a crawl.

Sanyo's prospects are considerably better overseas, however. It already is well posi-tioned in China, the world's fastest-growing economy and largest consumer market. This past week, the company opened its ninth manufacturing facility in China, a joint venture refrigeration equipment factory in the northeastern city of Dalian.

That edge may not last for long, however. In September, Matsushita Electric Industrial Co. said it would spend 3 billion yen on a factory in China to produce andio products for export to Europe and the United States. Sony Corp. will begin production of cam-corders in China in November.

Back home, Sanyo is taking steps to cut

TRADE: Elite Group of Economists Parts With Clinton on Japan Policy

costs. In September, it ended production in Japan of a combination compact disk and radio cassette player. The players were made

at Sanyo's affiliate, Sanritsu Denki KK. The orders from Sanyo accounted for 70 percent of Sanritsu's business. With the termination of the relationship, the plant closed and 170 people were out of work.

Mr. Yamano, the vice chairman, said that the end of production at Sanritsu had been in the works for several years. He added that Sanritsu had not made enough effort to find new husiness to replace the Sanyo orders. Mr. Yamano does not expect a case like Sanritsu's to recur with other Sanyo affiliates. Still, be says a change in the way Sanyo does

business is inevitable. "Regional control of operations outside Japan will become more important," he said. Although products intended for a certain market will be made in that area, factories must be able to make any product for any market, he added.

Meanwhile, Sanyo is not offering investors much in the way of dazzling returns.

The company's stock, which closed at 451 yen on Friday, has risen about 22 percent since the start of the year. But that is below the 27 percent jump in the TOPIX index of all shares traded on the Tokyo Stock Exchange's first section.

Without some new approach, investors will have little reason to expect much of a turnaround at Sanyo when the consumer elec-

tronics business picks up, said Barry Dargan, industry analyst at S.G. Warburg Securities. Yet big change at Sanyo may be a long way off, Mr. Yamano concedes, "Those of us in top management now are old and a little set in our ways," he said. "It will take another generation to really bring about major changes."

# An Heir-Apparent To the Nikkei 225; It's the Nikkei 300

Compiled by Our Staff From Dispatches TOKYO - The Nihon Keizai newspaper unveiled a new index Friday - the Nikkei 300 Stock Index - that is intended to replace the Nikkei 225 average, the most closely

watched stock index in Japan. The new index, which will begin tracking 300 leading stocks when markets open again after Monday's holiday, is the center of a plan to scrap Nikkei 225 futures and replace them with a new benchmark futures contract, traders said.

The Osaka Securities Exchange, where Nikkei 225 futures now trade, has yet to accept the Nikkei 300 as an alternative index. But a spokesman for the exchange said that if the answer is yes, the new futures would begin trading early next year. The new index is part of an elabo-

rate endeavor to curb the market volatility that many Japanese have hlamed on Nikkei 225 futures. Many traders say it will be a more accurate gauge of the Japanese economy than the aging Nikkei 225. Critics say the Nikkei 225 is too easily manipulated by traders, and that its component stocks no longer

accurately reflect the economy.

I think the new index will be a hetter index," said Thomas McCusker, a vice president of derivative sales at CS First Boston. "We could see more global institutional money managers in here trading the new index."

the offer price could be around 1.70

Hong Kong dollars per share and the issue will then be aimed at rais-

ing some 2.90 billion Hong Kong

Shanghai Petrochemical, the big-

gest offer in Hong Kong history,

raised 2.65 billioo dollars in July

after a relatively cool response, Af-

ter phenomenal demand for other

China-related share issues earlier in

the year, Shanghai Petrochemical's

offer of shares at 1.58 dollars each

Analysts attributed the response

to ocws that Beijing was launching

its austerity campaign and the com-

was 0.77 times oversubscribed.

dollars," the source said.

successful futures traded on the new index will be. Arbitragers, who trade on differences in pricing between markets, like the old Nikkei because its inaccuracy produces ample trading opportunities and is one of the few ways to make a profit in Japan's flagging stock market.

Dichard fans of the old Nikkei futures may simply move their orders to the Singapore International Monetary Exchange. SIMEX's right to use the Nikkei 225 average to trade futures will not expire until 1995. And over-the-counter trades may become even more popular.

for the volume of the new futures to rival that of the Nikkei 225 futures. Nicholas Waltner, a derivatives Asia, said that the Nikkei 225 eventually "would be phased out if this thing is successful."

This means it could take years'

One of the Nikkei 225's biggest problems is that it is slow to keep up with the times. It does not include such popular stocks as Nintendo, the second most profitable company in Japan, or Mitsubishi Motors Corp.. But the Nikkei 300 will.

"There are some surprising issues with low volume and terrible earnings, and even some, like Matsuzakaya Co., that were once taken off the 225-share index," a broker (Bloomberg, Reuters)

# Very briefly: Wako Research Institute forecast the Japanese economy would shrink 0.1 percent in the year to March 31 from a year earlier.

Investor's Asia

Singapore Straits Times

2100

Hano Seno

Straits Times

All Ordinaries

Weighted Price

Composite

Stock index

Nikkei 225

Hong Kong Hang Seng

8000 M JJ A S O

Kuata Lumpur Composite

New Zealand NZSE-40

7500

7000 /

Exchange

Sydney

Bangkok

Hong Kong

Toyota Motor Corp. lowered its 1993 domestic auto sales projection to

Composite Stock 714.58

2.12 million from its already revised figure of 2.20 million. · Toyoda Machine Works Ltd., a machine tools maker affiliated with

Toyota Motor, forecast it would suffer its first pretax loss for four decades in the year to March. Malaysia is working on legislation to improve work conditions, a
government minister said, and the United States delayed until January a

decision on whether to end favorable treatment for Malaysian imports. Philippine Airlines obtained a U.S. Export-Import Bank guarantee of \$235 million to finance the purchase of two new Boeing 747-400 jets,

# BLOC: ASEAN Fears a Diktat

rec-trade zone, APEC members should be giving priority in doing everything possible to ensure that the stalled multilateral trade talks reached a successful conclusion.

He also said that if the multilatral system failed and APEC beer members might be "coerced" into accepting new rules for trade dictated by major economic pow-

Speaking as chairman of the and cooperative attitude among its ASEAN meeting, Suppiah Dhanamembers. balan, the Singapore minister for trade and industry, said that the ministers did not want ASEAN's group was concerned that APEC involvement in other organizations "should not become a kind of orgato weaken "what we have achieved

the kind of relationship that we

have within ASEAN." At a news conference Sept. 22 in Honnhilu, where she attended the APEC senior nfficials meeting, Charlene Barshefsky, the deputy U.S. trade representative, said that Washington "looks at APEC as being the premier Asia-Pacific insti-

tution or body in this region." But Mr. Dhanabalan said that it had taken ASEAN some 30 years to develop a working relationship

He added that the economic

Maanshan Readies H.K. Issue

HONG KONG - China's stateowned Maanshan Iron & Steel Co. plans to launch an international share issue likely to match the 2.65 billion Hong Kong dullar (\$343 million) offer by Shanghai Petro-chemical Co. earlier this year, secu-

rities sources said Friday. The company, known as Magang aims to offer 1.70 billion "H" shares by the end of October to become the lifth China-incorporated enterprise to list in Hong Kong. The offer from Magang, which is

based in Anhni province, would be the biggest from China since Beijing but the sources said it would give an attractive price/earnings ratio based on the company's latest profit fore-

Kong-listed shares to be issued by cast. "If the P/E is set at 13 times, Magang will be publicly offered in the territory, one source said. If subscription starts as planned. trading could begin in Hong Kong by early November.

"The rest of the issue will be placed to professional fund manag-ers in the U.S. and Europe and some Asian countries including Japan," the source said, "But it won't be a public affer in other parts of the world apart from the one in Hong Kong.

The offer price has yet to be fixed

plicated offer package. Magang will draw from Petrochemical's experience," a second source said. Unlike Shanghai Petrochemical, which set a flexible price that was later cut, Magang will use a fixed price offering, he said. Continued from Page 17.

tices filled "Fair Trade Fraud," a downnents of natural resources, recent book by James Bovard, a capital and labor. And evidence that come out on the Saxonhouse from 12 individual industries just that come out on the Saxonhouse and of the argument.

There are another dozen studies that come out on the Saxonhouse from 12 individual industries just that come out on the Saxonhouse and of the argument.

Moreover, even if the "results-

Magang's profit has been affected by falling steel prices in China since Beijing began economic retrenchment. But prices have stabi-

Japan's trade surplus with America search on the question of whether to a specific dollar figure.

Mr. Saxonhouse said, however, that "it is by no means clear who wins on anecdotes." Well-documented horror stories about America's own exclusionary trade practice. And the statistics-based research on the question of whether Japan is different is inconclusive.

Work by Robert Lawrence of Work by Robert Lawrence of Incomplete that "it is by no means clear who wins on anecdotes." Well-documented horror stories about America's own exclusionary trade practica's own exclusionary trade practically and the statistics-based research on the question of whether Japan is different is inconclusive. Work by Robert Lawrence of Incomplete the view that Japan is under-importing by about 30 percent. On the other hand, parallel research by Mr. Saxonhouse places manufactured goods than can be Japan's import behavior squarely in the middle of industrial nations.

#### Honda Weighs Building the Acura in U.S.

New York Times Service PONTIAC, Michigan -Acura, Honda Motor Co.'s luxury car division, is considering building an assembly plant in the United States in the next

three to five years, the general manager of the unit has said. The executive, Rich Thomas, said on Thursday, "If we bring something here, it will probably be a oew model, and it will probably be an export-able model."

He said the idea of a U.S. plant was appealing because of the strength of the yen. He declined to say whether

Acura was profitable in the United States. The Big Three automakers have charged that their Japanese rivals are selling their cars in the United States at a loss to seize a great-

er share of the market. Mr. Thomas said Acura had

#### COMPANY RESULTS

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# **SPORTS**

# Seminole Prop: Freshman's Leg

## Kicker Is Key Against Miami

By Ken Denlinger

TALLAHASSEE, Florida - In Scott Bentley's first math class at Florida State University, the professor recognized him and said, "Oh, you're the kid who's going to solve our wide right problem."
All the nonplussed freshman could do was reply, meekly, "I hope

Florida State might be working on its third straight national championship if Gerry Thomas's 34yard field-goal attempt had not been wide right against Miami two years ago and if Dan Mowrey had not been wide right from 39 yards against Miami last year.

Now Bentley, 19, may get his chance at jinx-ending glory when the top-rated Seminoles play host to No. 3 Miami on Saturday. Optimistically, Bentley says: "I don't expect the game to come down to a field goal." Bravely, be adds: "If it

does, I'll be ready. Seminoles fans are not so sure. Bentley arrived with a reputation ideye accuracy from anywhere inside the state line, but he has already missed seven extra

That's 7 out of 30, because the Seminoles have not scored fewer than 33 points in any of their five blowout victories. Also, Bentley missed the first field-goal attempt of his college career, from 32 yards

point miss, but he changed his

mind. On Tuesday, Bowden said of the Miami game, "I'm going to take my chances with Scott."

Other than the Miami games, the Seminoles have lost just twice in the past three seasons. After the latest last-second crooked kick, Bowden searched the country for the best high school place kicker and thought he had found him in the Denver suburh of Aurora.

Even at altitude, Bentley's stats were astonishing: 7 field goals of 50 yards or more, 11 for 13 inside 50 yards and 40 for 40 on extra points as a senior. He had game-winning kicks of 57 and 58 yards. He helped win an all-star game with a 48yarder.

So excited was Bowden that be promised Bentley that the Florida State position was his to lose. This was a way to keep Bentley from choosing his father's alma mater. Notre Dame. By itself, that would have created immense pressure. Two other incidents made Bentley a national presence.

The first was Notre Dame's coach, Lou Holtz, not taking the recruiting loss gracefully.

"Son," he said to Bentley, "you didn't just make a four-year mistake: you made a 40-year mistake. You let me down, and you let your

Bentley's father, Bob, responded of his college career, from 32 yards on a sloppy field at Duke. (Yes, it was wide right.) He has been six for seven since, the longest 47 yards.

Coach Bobby Bowden nearly yanked Bentley for Movrey at halftime against Georgia Tech last week, after an especially ugly extrapoint miss, but he changed his

Then Scott Bentley agreed to



NO. 7 NEBRASKA STOPS OKLAHOMA STATE - Oklahoma State's Rafael Danson eluding the Cornbusker cornerback John Reece. The Cowboys outplayed No. 7 Nebraska in the first half, but the visiting Cornhuskers charged back in the second to win, 27-13.

pose for the cover of Sports Illustrated's college football preview istrated's college football preview istrated's college football preview istrated's college football preview istrated team before he had to make freshman mistakes." sue. The magazine even hauled in the actor Burt Reynolds, a Seminoles halfback in a prior life, to pose with Bentley.

"I thought about turning SI down," Bentley said, "hut I didn't

spent an official day on campus. Plus, he'd gotten into a public feud with a college icon and its coach.

Plus, he was a Sports Illustrated thing close to a pressure kick. Also, cover boy before he had ever met some mechanics have needed re-

most of his new teammates.

One of those mistakes was losing concentration. After all, none of tooling. Two of the extra-point

right."
"People say I just signed here because of the Miami game," Bentley said. "I don't think that's true. I can't concentrate on the past. Hopefully, I'll make my mark

down," Bentley said, "but I didn't want to run away from the situation."

"I didn't expect the way every part of my game was lonked at," Bentley said. "Dissected. Why did I miss it this way? Why did it only go youngster assuming the most scru-youngster assuming th

"The number of races - I rode too

many," he said. "I was going from one race

to another, at the beginning of the season

especially." He estimated that for years he rode 160, "170 maximum," days a season,

or 40 to 50 days more than are customary

Although he finished as high as fourth in the Tour in 1985 and fifth in 1984 and won

the green points jersey a record four times, he was never a contender for final victory.

signing for another year with Festina, which is undergoing a cutback after a dis-

organized and unsuccessful season. But, if

it has no room for him and nobody else

Quinn summed it up this way: "He has

Kelly seemed uninterested in discussing

Kelly did not rule out the possibility of

came around. I paid for that," be said.

# Giants vs. Redskins: Ever-Brutal Affair

GIANTS (3-1) at REDSKINS (1-3): KEY STAT: Giants have won four of the last five in RFK Stadium: Redskins rookie Reggie Brooks leads team with 256 rushing yards. COMMENT: Always a brutal, hardhitting affair, this matchup figures to be no different. The Giants are disappointed after losing a close game at Buffalo, and Washington is down after its first 1-3 start since 1985. With Philadelphia next, the Giants want desperately to keep pace with the Eagles. But with quarterback Mark Rusien likely returning and the Redekins on the beink of back Mark Rypien likely returning and the Redskins on the brink of hitting rock bottom. Washington wants, needs and will execute as if it has to have this one. Oddsmakers have made the Redskins 2½-point favories.

BEARS (2-2) at EAGLES (4-0): KEY STAT: Bears have won six

straight over Philadelphia with last meeting in 1989; Eagles have won 11 straight at home. COMMENT: Chicago is 43-2 since 1983 in games in

#### **NFL MATCHUPS**

which it has rushed 40 or more times. Its defense has not allowed a rushing touchdown this season. Problem No. I: The hard hitting Eagles won't let the Bears running game come close to 40 attempts. Problem No. 2: The Eagles variety of backs, especially rookie Vaughn Hebron, will

get into the end zone on the Bears. Eagles by 7.

BENGALS (0-4) at CHIEFS (3-1): KEY STAT: Bengals have been outsacked 15-6; Chiefs have held each opponent to fewer than 80 rushing yards. COMMENT: Bengals back Derrick Fenner has rushed 28 times for 119 yards and Harold Green bas rushed 37 times for 57 yards (a 1.5 avg. gain per rush). They meet the NFL's No. 1 rushing defense. It could get ugly, regardless of whether injured Joe Mootana plays. Chiefs by 14th.

COWBOYS (2-2) at COLTS (2-2): KEY STAT: Cowboys are only NFL team to have not played in Hoosier Dome, and meet Colts for first time since '84: Colts have allowed only two sacks. COMMENT: It is tempting to choose the Colts here in an upset. They have allowed 75 points, only three more than Dallas, and have a young, hungry group players who will shine at home vs. the defending champions. Look for a big emotional effort from the Colts that falls short. Cowboys by II.

DOLPHINS (3-1) at BROWNS (3-1): KEY STAT: Dolphins have outsored concepts 44-7 in first quarter. Browns seek first 4-1 start

outscored opponents 44-7 in first quarter; Browns seek first 4-1 start since 1979. COMMENT: In the second Monday night game a year ago. Cleveland all hut had Miami beat until the Dolphins drove 84 yards and scored on Mark Higgs's 1-yard run with seven seconds left to win. 27-23. Cleveland comes off a bye week, but may not be able to match the new balance that Miami has on offense and the new aggressive style of the Dolphins defense. Dolphins by 2.

BUCCANEERS (1-3) at VIKINGS (2-2): KEY STAT: Buccaneers defensive ends Ray Seals and rookie Eric Curry each have three sacks; Vikings have won four straight over Tampa Bay, COMMENT: The Buccaneers take their show on the road, where they usually wilt. That's what the Vikings did at San Francisco, getting clobbered, 38-19. Vikings quarterback Jim McMahon has won 18 straight starts vs. NFC Central

teams. Vikings by 10.

CHARGERS (2-2) at STEELERS (2-2): KEY STAT: Chargers' end. Leslie O'Neal has at least one sack in each of his last eight games; Steeless are 36-11 at bome in October since 1970, COMMENT: The San Diego defense features Junior Seau and a host of quick, ball-pursuing hitters but Pittsburgh is tough in the red zone: it has scored on 12 of 13 trips inside the 20, with eight touchdowns and four field goals. That means the Steelers bave a strong offensive line and know how to use it. Steelers by 4. PATRIOTS (0-4) at CARDINALS (1-3): KEY STAT: Patriots have

rushed 90 times and have thrown 165 passes; Cardinals' Gary Clark needs 61 yards to become 13th NFL player to gain 9,000 receiving yards. COMMENT: What a turnaround for ground-control, ball-possession, mistake-free-minded coach Bill Parcells in New England. With No. I pick Drew Beldsoe at quarterback. Parcells is going with what he has and turning the passing game loose, but thus far, to no avail. Cardinals by 10.

JETS (2-2) at RAIDERS (2-2): KEY STAT: Jets' tight ends have

caught seven of team's nine touchdown passes; Raiders have not allowed 300-yard passer or 100-yard receiver. COMMENT: Boomer Esiason has not been sacked in three straight games and the Jets have not protected the quarterback so well since 1972, when Joe Namath was back there. Esiason is doing something with the extra time, picking receivers up right and left and down the middle for big gains. The Raiders have the size and strength to pressure Esiason. Raiders by 3½.

BRONOCS (3-1) at PACKERS (1-3): KEY STAT: Broncos only NFL

team that has never played at Lambeau Field; Packers only NFC team that has not lost a fumble. COMMENT: Green Bay is slipping and sliding, losing close games and blowouts. Brett Farve has not duplicated his outstanding first season in Green Bay and Reggie White has found the going rough in his new home. Denver is solid but the Packers have built a

OILERS (1-3) at BILLS (3-1): KEY STAT: Oilers are 5-1 in Monday night games since 1988; Bills lead AFC in rushing (130.5 yards per game) but have not scored a rushing touchdown. COMMENT: Buddy Ryan joined the Oilers as their new defensive coordinator promising Houston fans he would help them forget about Buffalo. This is a nice place to sta?
— in Buffalo. It was in Buffalo last season where Houston blew that 32point lead in the playoff game and lost 41-38 in overtime. The Buffalo offense is struggling and Houston has struggled all season on both sides of the ball. Bills by 342.

These matchups were prepared by Thomas George of The New York Times. Odds were provided by Harrah's.

# Bike Season's Days Are Numbered, but Kelly Isn't Counting

By Samuel Abt onal Herald Tribune

PARIS - October, November, December: Much of the year is left for those who mark it by the calendar. For those whose measure is the bicycle racing season, the year is near its end.

All that's left are two World Cup races, in Italy and France, and the Montjuic climb in Spain. In less than two weeks, there's nothing except six-day races on European tracks and such Asian oddities as the Japan Cup and assorted spins around Australia.

The transfer period for riders who are moving to new teams officially opened Oct. l, but anybody who waited until then to plan for next year is in grievous trouble. Although the occasional domestique, a lowpaid nobody, may still find a job, rosters began to calcify as early as July.

For a star like Sean Kelly, a rider who commands — or at least asks for — a hig salary, these could be worrisome days.

"He wants to go on if he finds a good team and gets good money," said Kelly's agent, Frank Quinn, on the phone from Duhlin. "I'm telling teams, 'Kelly's available.' They're interested but in the next breath, the teams say their hudget is gone." He rated Kelly's chances of riding next

year at 50-50. Kelly puts it a bit higher: 60-40. Salary is

not the only negative factor; age and recent performance weigh against him, ton. A criterium is not much of a race to win

— just an exhibition, really — but so far this season it's all Kelly has won. Once, He did it in the Netherlands in July, when most other stars were competing in the While there are riders who base their

careers on criteriums in Belgium and the Netherlands, Kelly, even at 37, is surely not among such small fry. Not King Kelly, the winner of 33 races in 1984 and the domi-nant classics rider of the mid-1980s. His record in the one-day events includes two victories in Milan-San Remo, two victories in Paris-Roubaix, two in Liège-Bastogne-Liège and three in the Tour of Lombardy.

King Kelly? He was an emperor. A victory in the Vuelta a España, two victories in the Tour of Switzerland and seven consecutive victories in Paris-Nice. Consider his record in 1986, when he won his third consecutive Super Prestige Pernod award as the season's top rider; first in the Grand Prix des Nations, Tour of Catalonia, Paris-Nice. Milan-San Remo and Paris-Roubaix; second in the Tour of Flanders, Paris-Brussels and Tour of Lombardy; third in the Vuelta and filth in the world champi-

onship road race. Now there is the sole criterium victory. "This year wasn't a very good one for me," he agreed. "I had a crasb that

knocked me out of the classics for a while, out of Liège-Bastogne-Liège and the Amstel Gold." Coming out of a left-hand bend, he crashed in the Flèche Wallonne in mid-April and strained his groin, "If you strength is back, but is it ton late?"

knocked me out of the classics for a while, getting the sort of form that I should have regrets, But if I could go back and start my career again, there would be things I would change, of course, Everybody would."

"The number of races — I rode too get knocked out for two weeks, that sets

you back an awful lot," quits in August and Stephen Roche a little from this year."

Kelly is believed to have earned about Kelly. Nevertheless, Kelly said be was in \$600,000 this year from the Festina team no rush to leave. Despite repeated rumors based in Andorra, That's a lot more money that be will not be back when the new — about 100 times more — than Kelly denied that he had made any decision.

"I never said this was my last season that I never said," he said by telephone bicycles have changed, the style of racing, from his home in Belgium this week as his the standards have improved, as they have 3-year-old twins. Nigel and Stacy, played in the background. "I'm stopping some"There are many more riders now at a

on Saturday. Kelly last won Lomhardy in 1991, and another strong performance could sway any doubters.

Can he still win a hig race? "I think I'm well the last three weeks and that gives me confidence for another season. It's really

As he nears to only in the last few weeks that I've been

"The motivation is there now," said Quinn, his agent, "And his poor season this Some big names are retiring from the sport this year. Laurent Fignon called it willing to take a fair reduction in salary

now. "Then by the time the Tour de France season starts in Fehruary, Kelly strongly earned when be began his professional career in 1977. "I've seen a lot of change," he said, "The

time but I haven't said just yet."

The decision, he continued, will be made soon after the Tour of Lombardy in Italy top and there was a step down to the next. does either, he said: "I'll return to Ireland. I don't know what I will do. I haven't really decided as yet.' Now you have 60 or 80 riders up there." no plans for next year — no driving sports cars, no farming, no doing television commentary. He wants to go on racing."

Are the riders better now or better trained? "When you train better, you be-come a better rider," be replied. "You have capable of winning classics, yes," he re-to push yourself to the limit — that's what plied. His hard gaze, those cold eyes, could be felt over the phone. "I've been going it but that's what makes the good ones and

retirement plans since, in his mind, be is not yet old. Measured by the calendar, As he nears the end of his career, Kelly perhaps not; measured hy the racing seavoices no regrets. "Regrets," he says, re-

CALVIN AND HOBBES







#### WIZARD of ID





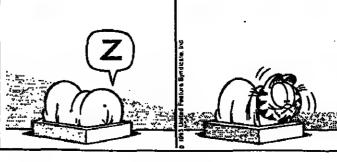


#### REX MORGAN





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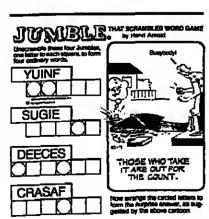




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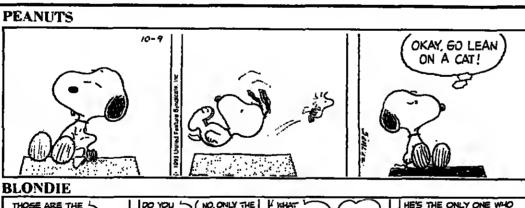


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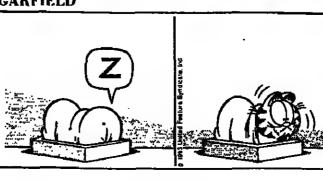
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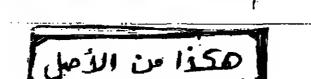












# SPORTS

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A. Philodelphia 2.25—Nicon (2), Gant 2 (2),

HR—Dykstro (1) off Wohlers, D. Hollins (1)

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2 (2). Pendicton 3 (3), Berryhill 3 (3), Dykstry (1), D. Hotins 2 (2), 58—Morphelis (3), Dykstry (3), D. Hotins 2 (2), 58—Morphelis (3)

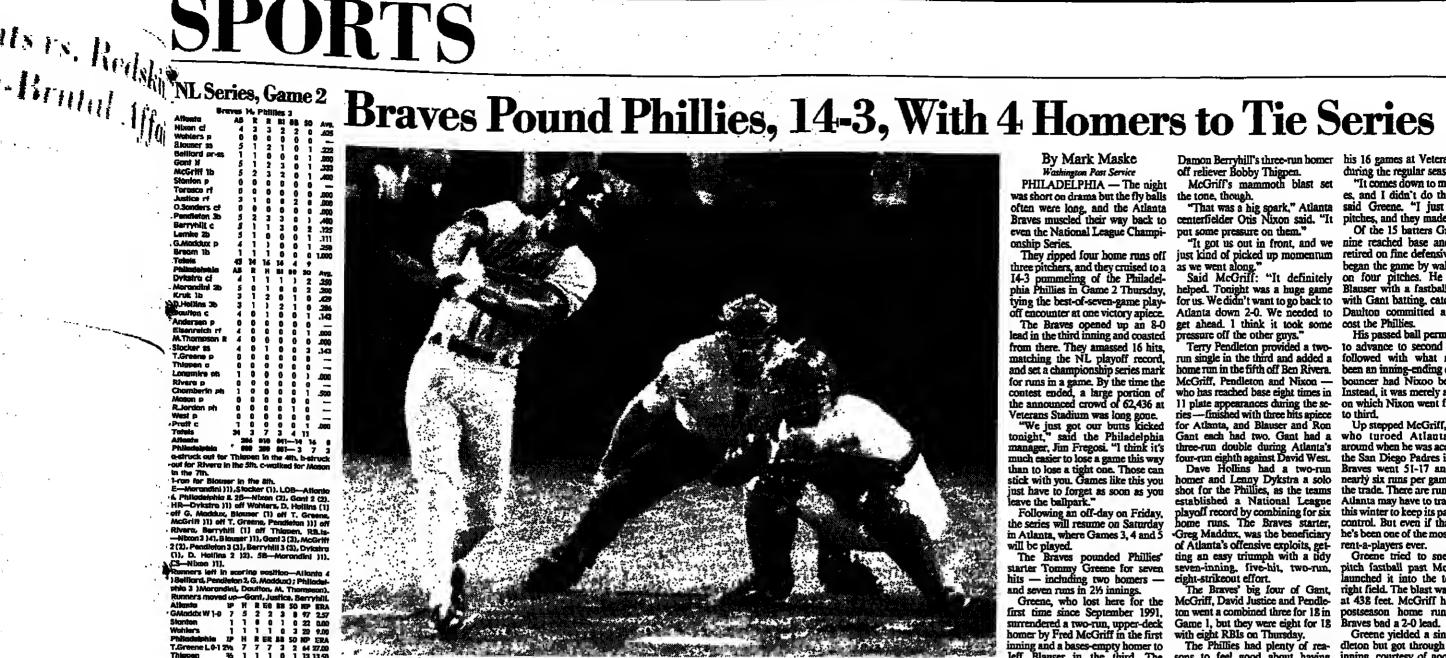
AMERICAN LEAGUE PLAYOFFS

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Sunday
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Toronto at Chicago, 8:12 P.M. Wednesday

\* Toronto at Chicago, 8:12 P.M.
NATIONAL LEAGUE PLAYOFFS

.(Hentgen 19-9), 8:12 P.M. Saturday



matching the NL playoff record, and set a championship series mark for runs in a game. By the time the contest ended, a large portion of the announced crowd of 62,436 at

Veterans Stadium was long gone.
"We just got our butts kicked
tonight," said the Philadelphia manager, Jun Fregosi. "I think it's much easier to lose a game this way than to lose a tight one. Those can stick with you. Games like this you just have to forget as soon as you leave the ballpark."

Following an off-day on Friday, the series will resume on Saturday in Atlanta, where Games 3, 4 and 5

will be played.

The Braves pounded Phillies starter Tommy Greene for seven hits — including two homers — and seven runs in 2½ innings.

Greene, who lost here for the first time since September 1991, surrendered a two-run, upper-deck

homer by Fred McGriff in the first inning and a bases-empty homer to Jeff Blauser in the third. The

e tone, though.
"That was a hig spark," Atlanta said Greene. "I just made bad centerfielder Otis Nixon said. "It pitches, and they made me pay."

as we went along."

Said McGriff: "It definitely helped. Tonight was a huge game for us. We down a form with a fastball away. But with Gant batting, catcher Darren Atlanta down 2-0. We needed to Daulton committed a gaffe that

Terry Pendleton provided a two-run single in the third and added a home run in the fifth off Ben Rivera. McGriff, Pendleton and Nixon -11 plate appearances during the series—finished with three hits apiece for Atlanta, and Blauser and Ron

on which Nixon went from second to third.

Up stepped McGriff, the slugger Gant each had two. Gant had a

three-run double during Atlanta's four-run eighth against David West. Dave Hollins had a two-run homer and Lenny Dykstra a solo shot for the Phillies, as the teams established a National League playoff record by combining for six home runs. The Braves starter, Greg Maddux, was the beneficiary of Atlanta's offensive exploits, getting an easy triumph with a tidy seven-inning, five-hit, two-run, eight-strikeout effort.

The Braves' big four of Gant, McGriff, David Justice and Pendleton went a combined three for 18 in Game 1, but they were eight for 18

with eight RBIs on Thursday.
The Phillies had plenty of reasons to feel good about having Greene on the mound. He was 10-0

Damon Berryhill's three-run homer off reliever Bobby Thigpen. his 16 games at Veterans Stadium during the regular season. "It comes down to making pitch-

Of the 15 batters Greene faced, "It got us out in front, and we nine reached base and two were st kind of picked up momentum retired on fine defensive plays. He

His passed ball permitted Nixon to advance to second base. Gant followed with what might have been an inning-ending double-play bouncer had Nixoo been at first. who has reached base eight times in Instead, it was merely a groundout

> who turoed Atlanta's seasoo around when he was acquired from the San Diego Padres in July. The Braves went 51-17 and averaged the trade. There are rumblings that Atlanta may have to trade McGriff this winter to keep its payroll under control. But even if that happens, he's been one of the most successful

rent-a-players ever. Greene tried to sneak a firstpitch fastball past McGriff, who launched it into the top deck in right field. The blast was estimated at 438 feet. McGriff had his first postseason home run, and the Braves bad a 2-0 lead.

Greene yielded a single to Pendleton but got through the second inning, courtesy of good plays by John Kruk at first base and Milt Thompson in left field. He wasn't as fortunate in the eight-run third, the Braves' highest-scoring inning in playoff competition.

The first six Braves got hits equaling a playoff record for hits in out during that span coming when Nixon was thrown out by Daulton trying to steal second base.

The rest of the game was cosmetic, as Maddux cruised to his first postseasoo victory. Hollins got Philadelphia on the scoreboar with his two-run shot to right field in the fourth, but Pendleton's solo homer in the fifth gave Atlanta a 9-2 cushion.

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#### Fred McGriff connected on Tommy Greene's first-pitch fastball for a two-run homer in the first, setting Atlanta's scorching pace. For White Sox, It's Not Over Till It's Over (and Other Clichés) Chicago (Alvarez 15-8) at Toronto

By Murray Chass New York Times Service

TORONTO - Lance Johnson, the Chicago White Sox center fielder, was asked whether the team's 0-2 deficit in the American League Championship Series would prompt players to utter proverbial clichés.

not been down 2-0 in a league champion-

Saturday Philadelphia (Mulholland 12-9) at Atone game at a time, take it one day at a lanta (Glavine 22-6), 3 P.M. Sunday Philadelphia (Jackson 12-11) at At-lanta (Smoltz 15-11), 8-29 P.M. Tim Raines, Johnson's outfield neigh-bor, offered one himself. "We've been in these simations before," he said. But, Philadelphia at Atlanta, 3:07 P.M. Raines was reminded, the White Sox have

Wednesday

\* Atlanta at Philadelphia, 3:07 P.M. or ship series. "That's true, too," he conceded. And then there was the view expressed Atlanta at Philadelphia, 8:12 P.M.

said. "when we've lost two in a row and come back and won four in a row."

Managers in his circumstance often say something like that without facts to support them. In Chicago's case, however, they can point to four times this year when they lost at least two in a row, then turned "No," he replied, "We're going to play around and won at least the next four.

The problem is, they haven't done it playoff series has switched to the other runs and getting hig hits. Right now we team's park.

That is where the White Sox would be when the foor-of-seven-game series resumed Friday night in the Toronto Blue fans. During the second game at command Jays' Skydome. The White Sox oeed to win Park, the fans roughly treated Lamont and Dan Pasqua, who played first base while the designated hitter. by the White Sox manager, Gene Lamont. at least two of the three games there to "There have been times this season," he force the series back to Chicago.

To win even one game, the White Sox will have to produce more hits generally and more timely hits specifically than they did in Cora bat in the ninth with two out and a the first two games. Batting only 206 as a runner at first. They wanted Bo Jackson or team in those games, but getting 15 walks to George Bell to bat for Cora and hit a home saturate the bases with their runners, they left 23 on base and managed only 2 hits in 21 times at bat with runners in scoring position.

"I don't think that's occessarily a letlately, they haven't done it under playoff down," Lamont said. "At times during the pressure and they haven't done it after the season, the whole team had trouble scoring

> The failure to get those hits has affected some of Chicago players and many of their

Asked after the game whether he was frustrated, Jackson said he was and added. The last two days we've been one man short and it shows." It sounded like a criticism of the manager, but Lamont took it to be a criticism of Pasqua, who is 0 for 6 and made two outs Wednesday with a total of five runners on base.

"I think that's directed at one player," Lamont said. "If Bo struck out four times in a game during the season, I would hope no player would say we played one player short. I don't like comments like that."

fore the White Sox workout Thursday to ask him about his comment, he barked: "Get away, get away, get away. Leave me alone." Then he turned to a teammate and muttered, "Why do they want to talk to me? I haven't played."

After the workout, Lamont said Jackson would be the designated hitter in the third game while Thomas, his left arm sufficiently healed, returns to first. Why Jacksoo over Bell? "I just think he's swinging the bat better than George," he said. Jackson and the other members of the

starting linear will face right-hander Pat Hentgen, Toronto's top winner with 19 vic-tories. Wilson Alvarez, a 23-year-old left-hander, has the assignment of pitching Chicago back into contention for the pennant.

Sweden (nitmail)

COUNTRY

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# NBA Says Jordan's Move Not Linked to Betting Probe

NEW YORK — The National Basketball Association's investiga-tion into Michael Jordan's gambling was not a factor in the Chicago Bulls' star's decision to retire, according to the NBA commissioner. The commissioner, David Stern, said the investigation was not finished and Jordan was not informed of any of the findings before he appounced his retirement on Wednesday. He said there was

Jordan contacted Stern on Tuesday and told him of his decision to retire, according to an NBA spokesman, Jan Hubbard. Jordan said Wednesday he was Icaving the NBA after nine seasons because he had nothing left to prove and no longer has a strong desire to play. With Jordan's retirement, even if the NBA discovered problems with his offcourt gambling activities, the league would be powerless to do

# NHL Standings

"absolutely no connection" between the probe and the retirement. "The investigation was nearly complete," Stern told The Washington Post. "We had a meeting scheduled, but we deferred it because of this. Michael said he would still come in because he wants the loop to

# SIDELINES

Ballesteros Leads Belgian Open by 4.

KNOKKE, Belgium (AP) — Seve Ballesteros of Spain took a commanding lead halfway through the Belgian Open on Friday, despite a record-equaling round by Bernhard Langer of Germany.

The Spaniard, still winless this year, shot a 65 to reach the halfway stage at 10-under-par 132 and held a four-shot lead over Nick Faldo of Britain and Langer. Also at six-under was Tom Pernice of the United States and Northern Ireland's Darren Clarke, Langer shot a 64, equaling the record set last year by Miguel Angel Jimenez of Spain.

• In Lake Buena Vista, Florida, Tom Purtzer, Keith Clearwater and Ted Trybs shot 8-tunder nar 64s to share the first-round lead of the Walt

Ted Tryba shot 8-under par 64s to share the first-round lead of the Walt

#### **Tapie Cites Lower Marseille Deficit**

PARIS (Reuters) — Bernard Tapie, president of Olympique Marseille, denied on Friday that his soccer club had a massive deficit and said the igure was much lower than that being widely reported.

Tapie told the daily Le Monde in an interview published in Saturday's

editions that those who spoke of a deficit of 400 million francs (\$70 million) were "liars." "I have in front of me the financial statement for Marseille at the end of June," he said, adding that the deficit was "exactly 56,391,034.27 francs."

#### For the Record

Peugeot will equip the McLaren Formula One team with a V10 engine reginning next season, the French automaker said on Friday. (Reuters) Monica Seles, out of action since being stahled by a spectator at a ournament in April, is to return to competitive teams in Dublin on Dec.



EASTERN CONFERENCE

5t Louis Toronto Winnipes Dallas

Neetry, D. z. J. Louise S. J. Hannon, Audelte).
Shots on soci—Buffalo Jon Cosey 1488—20.
Boston (on Putur) 11-9-19-39.
1 9 8—1
Pittaburgh 9 7 9 1—2 Prisocret
First Pariod: Atoller, M., 2 Bellows. Domphouses) (pp), Second Period: Tocchet, P, 1
)Stevens, Froncis) (pp), Third Period: None.
Overtime: Autien, P, 2 (Francis).
Shots on seci—Montreal (Barrasso, Wregpel) 10-8-16-1—35. Pittsburgh (on Roy) 13-19-

SCOREBOARD First Period: McDougail, TB, 1 (Gallant) (Liciter, Healy); Graves, NY,1 (M.Massler) (sh); M.Messler, NY,1) Kavalev). Third Period: McDougall, TP, 2 (Tucker, Andersson); Tildkonen, NY, 3 )Patrick, Hudson); Leutch, NY, 1 (Graves, Patrick) (pp); Beers, TP, 1

(McDaugal, Gration) Ipo). Shats on goal—Tampa Bay (on Healy) 5-8-4—19. New York )on Jablanski) 16-11-11—38. T,2)Gilmour) (pp). Third Period: Modano, D, 2 (Gagner, Black); Borschevsky, T, 1 )Gil-

2 (Gagner, Black); Borschevsky, T., 1 (Gli-mour); Gill, T.1; Pearson, T.1 (Cullen); Mo-dona, D. 3 (Varvio, Courinoill); Clark, T.1 (Osbarne) (en). Shots on goal—Dallas Jan Patvin) 9-11-9-29, Taronta Jan Maog) 12-11-19-42. Plarida 0 2 1-3 St. Louis 0 3 3-5 Sirel Medical, Mana, Second Pariott, Shopp. First Period: None. Second Period: Sheno-hon, S.L. I JAIIIler, J.Brown J (pp.): Meurahy, F. 2 )Mellonby, Dovydov); Mellonby, F. 3 )Ben-ning); Houstley, S.L. 1 (Hrkoc) (pp.). Third Period: Shonohon, S.L. 3 (Janney, Hedican); Janney, S.L. 1 (Miller, J.Brown) (pp.): Levins, F. 1 (Godynyul, Bekanger); Shonohon, S.L. 3 (AMiler, J.Brown) (en). Shots on goal—Fiorida (on Joseph) P4-13—30, St. Louis (on Fitzpatrick) 9-11-12-32. Son Jest Calsory 6 6 9-6 First Period: None. Second Period: Nieuvendyk, C. 2 (Mactinuls, Sutar) (on); Felton, S.J. 1 (Mactinuls, Sutar) (on);

Nieuwendyk, C. 2 (Macimils, Sufar) 1001; Fallions, S.J.1) Nacrian, Garpentov); Fleury, C., 2 (Reichel, Roberts); Rochelm, C. 1 (Petil, Otto); Macimils, C. 1 (Drury, Otto); Shern, C. 1 (Petil, Watz); Reichel, C. 1 ) Fleury, Macimils, Third Period: Folioon, S.J. 2 (Nortan). Shots on goal—San Jose 10n Vernan) 5-6-7—18. Calgary 10n Wattel 6-12-6—24.

#### TRANSACTIONS

HOUSTON-Reinstated Juan Guerrers, In iall, catchers, outright to Ottowo, IL and Moises Alou, outfielder, from the BASKETBALL

Mational Seakethall Association
DALLAS—Re-stoned Martina Wiley, guard,
Signed Grey Drellins and Darren Morningstar, centers; Tim Brooks and Seas Gay,
guards; and Slettond Johnson, Jose Varsos
and Jared Miller, fortwards.
DENVER—Stened Tont Hammonds, Morcus Liberty and Shown Vandiver, forwards,
and Damel Mee, award, invited Regale
Theus to training comp.

DETROIT—Walved Mork Aguirre, forward.

Pauley, center.
ORLANDO—Agreed to torras with Anternes Hardoway, suord, on multiyear contract.
SEATTLE—Signed Adonts Jordan and Ston
Kimbrough, suords, and Brian Hendrick and Chris King, forwards, FOOTBALL National Football League ATLANTA—Signed Bob Gaggana, a

SAN DIEGO—Placed Eric Maten, guard, on Injured reserve. Signed Kent Sullivan, pumer. SAN FRANCISCO—Waived Larry Kelm, HOCKEY

Notional Hockey League
NHL—Suspended Jim Nontgomery, St.
Louis center, 4 games and fined him \$500 for

Sept. 3st.

ANAHE IM—Assigned Mikholi Shtolenkov, godhander, to San Diego, IHL for two weeks of conditionine. Assigned Jornal Skoldy, camber; Londie Looch, left wins; and Scott Chariter, defensemen, to San Diego, IHL.

BUFFALO—Assigned Joson Dowe, left wing, and Deon Melanson, defensemen, to Rochester, AHL.

CHICAGO—Acquired Kevin Todd, center, from Edmonton for Adom Bennett, defensemen.

FLORIDA—Signed Rab Niedermayer, camier, Bought Brent Severyn, defensemen, from Winnipeg for Milon Tictry, defensemen, assigned Rick Hoyword, defensemen; Jeff Greentow, left wins; and Jome Lasch and CJ. Young, right wins; to Cincinnali, IHL HARTFORD—Signed Chris Pronger, defensemen, to 4year contract; and Brion Propp, left wing, to 1-year contract.

lender, to 2-year controct, Sent Brant Thomp-son, defensemen, to Phoenix, Hil., Reculled Dominic Lavole, defensemen, from Phoenix. Signed Jimmy Carson, center, to 2-year con-troct and Mike Donnelly, left wing, to 1-year controct. Loaned Brett Seguin, center, from Phoenix, IHL to Fort Wayne, IHL. Assigned Bobby Jay, Dominic Lavole and Brion Chap-mon, defensemen, and Marc Fortier, Rob Murphy, Dave Thominison and Robert Lang, forwards, to Phoenix IHL. Returned Kevin Brown, forward, to Detroit, OHL. MONTREAL—Sent Frederic Chabot, eacl-tender, to Las Vegas, IHL. tender, to Los Vegos, IHL.

Dowd and James Olonen, centers, to A
AHL. Loaned Milke Dunham, goother
U.S. Olympic feam,
N.Y. 1SLANOERS—Assigned Chynoweth, defensemen: Don Plante, right wing, and Donny Lorenz, geolfender, to Salt Lake, IHL. Recalled Bob McGill, defensement,

from Sait Lake. Assigned David Chyzowski, for-ward, to Sait Lake for two weeks of conditioning. N.Y. RANGERS—Sent Daniel Lacroiz, cen-

QUEBEC—Signed Jocelyn Thibouit, goal-tender, to 3-year contract, and Peter Fors-bert, center, to 4-year contract. SAM JOSE—Signed Vlastimili Kroupo, de-ferament. Assigned Wate Flotterty and Cor-win Sourdiff, goaltenders; Andrel Nazorov. Ed Courtenay, Joroslov Otevrel, Fradrick Nilsson and Alexander Cherbayev, torwards; and Guy Gosselin, Tom Pederson and Andrel Buschan, defensemen, to Kansas City, IL. ST. LOUIS—Assigned Dan Laperriere de-fensement, and Geoff Sarjeant, goaltender, to Peorla, IHL.

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(Continued From Page 10)

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Herald Eribune.

#### **DAVE BARRY**

# Once-in-a-Lifetime Role

MIAMI—The reason I agreed body — lost my lines, and began to be in an episode of a TV frantically rummaging around for situation comedy was that the role was perfect for me. You want to choose your roles carefully, as an actor, You want to look for roles in which you can display the range, the depth, the infinitely subtle ouances of your acting talent.

"It's just one word," the director said. "You say, 'Howdy.' " "I'll do it," I said. A role like that

comes along once in a lifetime. The TV show is called "Dave's World." It's loosely based on a book and some columns I wrote, I use the term "ioosely" very loosely. There's no way they could just take my columns and turn them directly into a TV series; every episode would last four minutes, and end with all the major characters being killed by an exploding toilet. So they have professional writers supplying dramatic elements that are ssing from my writing, such as plots, characters and jokes that do

not involve the term "toad mucus."

I worked bard on "Howdy,"
memorizing it in just days. Depending on the scene. I could deliver the line with various emotional subtexts, including bappiness ("Howdy!"), sorrow ("Howdy!"), anger ("Howdy!") and dental

problems ("Hmpgh!").

Then, just before I flew to Los
Angeles for the filming, the director called to tell me that they had changed my role. In my new role, I would play a man in an appliance store who tries to buy the last air conditioner, but gets into a bidding war for it with characters who are based, loosely, on me and my wife. In my oew role, I bad to say 17 words, not ONE of which was "Howdy!" I was still memorizing my part when I got to the studio. It was swarming with people — camera people, light people, sound people, bagel people, cream cheese people, people whose sole function (this is a coveted union job, passed down from father to sonl is to go "SSHHH!" You, the actor, have to say your lines with all these people

constantly staring at you.

As we got ready to film my scene,
I was increasingly nervous. I was
supposed to walk up to the appliance salesman and say: "I need an air conditioner." I had gone over this many times, but as the director said "Action!" my brain — easily the least intelligent organ in the

them in my memory banks. You could actually see my skull bulging with effort as I walked onto the set with no real idea what I was going to say ("I need a howdy").

But somehow I remembered my lines. The director seemed satisfied with my performance, except for the last part, where Harry Anderson, outbidding me for the air conditioner, hands the salesman some takeout sushi and says, "We'll throw in some squid," and t become disgusted and say, "Yup-pies." (If you recognize this dialogue, it's because it's very similar to the appliance-buying scene in "Hamlet."

That was perfect, Dave," said the director. (This is what directors say when they think it stinks.) "But when you say 'yuppies,' make it

So we redid the scene, and as we approached my last line, I was totalfocused on doing a smaller "yup-ies." Then I noticed that (a) the pies." Then I noticed that (a) the other actors weren't saying any-thing, and (b) everybody in the studio was staring at me, waiting. I had clearly messed up, but I had no idea how. This was a time to think fast, to improvise, to come up with a clever line that would save the scene. So here's what I did: I fell down. I It's a nervous habit I have. Ask my wife,) When I got up, I explained I'd been waiting for Harry to say the

squid line.
"They took that out," somebody

"They took out the SQUID?" I

said. "The squid is GONE?" said, "The squid is GONE?"

It turned out that everybody else knew this. So we had to do that part again, with my brain feverishly repeating "No squid! Smaller yuppies!" (This would be a good slogan for a restaurant.)

That time we got through it, and my television career came to an end, and I went back to being loosely, a newspaper columnist. I have not. however, ruled out the possibility of starring in a spinoff. I am thinking of a dramatic action series about a hero who, each week, tries to buy an air conditioner. I have a great line for ending this column, but I can't mber what it is.

Knight-Ridder Newspapers

# Toni Morrison's Urgent, Lyrical Novels

By Michiko Kakutani

New York Times Service TEW YORK - Violent, heartwrenching events occur in Toni Morrison's fiction: a fleeing slave cuts the throat of her baby daughter with a band-saw; a cosmetics salesman hunts down his mistress and shoots her dead; an old woman burns her own son to death for having become a junkie. These are not random, senseless deaths, but deaths wrought by history, by decades of familial disappointment and pain and an ineradicable racial memory of slavery and betrayal. In fact, for Morrison's characters,

"caught midway between was and must be," tnnocence does not exist.

"An innocent man is a sin before God," sbe wrote in "Tar Baby." "Inhuman and therefore unworthy. No man should live without absorbing the sins of his kind, the foul air of his innocence, even if it did wilt rows of angel trumpets and cause them to fall from their vines,"

in six novels that progressively open out to encompass 300 years of American history, Morrison, who was awarded the Nobel Prize for literature on Thursday, has spun the borrors of slavery and its emotional and spiritual legacy into a fiercely woven my-thology all ber own. Her achievement here exists less in providing an alternative to the traditional, canonical literature of white America that she assailed in a recent book of essays ("Playing in the Dark: Whiteness and the Literary Imagination") than it does in creating a body of work that stands radiantly on its own as an American epic. She has taken the specific and often terrible history of black people in America and lofted it into the timeless realm of myth.

Yes, race relations and racism are eviscerated in her novels, but never in any didactic way. Although works like "The Bluest Eye" and "Sula" give the reader an exacting portrait of an entire community and way of life, Morrison is not really concerned with social conditions (or social realism), but with the consequences those conditions have on the hearts and minds

of men and women.

In "The Bluest Eye," a young black girl from a small town longs to have blue eyes.

In "Tar Baby," a beautiful black woman finds herself torn between the rich, white world of Paris and the world of ber black lover, an escaped criminal from north Florida. And in Morrison's masterpiece, the Pulitzer Prize-winning "Beloved," a runaway slave struggles to come to terms with the desperate act she committed in an effort to spare ber child the fate she suf-fered herself as a victim of a system that moved meo and women about "like check-

The writing in these novels is urgent,



'No man should live without absorbing the sins of his kind," the Nobel Prize winner wrote in "Tar Baby."

lyrical, sinuous: Faulknerian in its rhythms, Garcia Mårquezesque in its imagery. Proustian in its ability to ruse time past and time present into a single, shimmering moment of perception. There are ghosts and voodoo dolls in Morrison's stories, people falling out of windows, bags of bones dangling from the ceiling and holder swinging from trees. In "Song and bodies swinging from trees. In "Song of Solomon," an insurance agent leaps off the roof of a bospital in a crazed attempt to fly. In "Sula," the beroine's return bome "accompanied by a plague of robins." These fantastical events are taken for granted by Morrison's characters. They are used to living in a world in which the ordinary seems out of reach. They are on intimate terms with a history that has been

surreal in its cruelty and deceptions.

Some of Morrison's men are memorable - Milkman, who ourses at his mother's breast long after childhood; Son, who prowls the swamps of a Caribbean island in search of his girlfriend — but it is her women who ask to take up permanent residence in the reader's mind: the grandmother in "Sula" who sticks her leg in front of a train so that she can live off the

\$10,000 injury compensation; Reba in "Song of Solomon," who lives "from one orgam to another"; Jadine in "Tar Baby," who is so beautiful she can make "those white girls disappear. Just disappear right off the page," and the old women in "The Bluest Eye," who "were through with lust and lactation, beyond tears and terror," who were "old enough to be irritable when and where they chose, tired enough to look forward to death, disinterested enough to accept the idea of pain while ignoring the ence of pain."

Witches, sorceresses and survivors, these women at some point have all been avid for life, eager to embrace danger and passion and love, even though they know the dangers of caring too much, even though they know that loss and leaving are conditions of their lives. Parents die, children grow up, lovers move on, land is sold, possessions are stolen; this is the first lesson that Sethe, the beroine of "Beloved," learns at considerable cost. The second lesson she learns is that the past must sometimes be left behind, that redemption is to be found not in remembering but in forgetting.

Indeed redemption always remains a possibility for Morrison's characters, because as brutal as her vision so often seems, she writes with a deep appreciation of "the music the world makes," as she puts it in "Jazz." "What is curious to me," she once said, "is that bestial treatment of buman beings never produces a race of

In Morrison's most affecting works, acceptance of the world coexists with anger and despair, bope survives mixed with doubt. As she wrote in "Tar Baby": "At some point in life the world's beauty becomes enough. You don't need to photograph, paint or even remember it. It is enough. No record of it oeeds to be kept and you don't need someone to share it with or tell it to. When that happens that letting go - you let go because you

"So the windows of the greenhouse can be opened and the weather let in," she goes on. The laich on the door can be left unhooked, the muslin removed, for the soldier ants are beautiful too and whatever they do will be part of it."

#### **PEOPLE**

A Stieglitz Photograph Is Sold for \$398,500

An Alfred Stieghtz photograp of his wife, the artist Georgia O'Keeffe, was sold at Christie's in New York Friday for \$398,500, the highest price ever paid at auction for a photograph. The signed palla-dium print in sepia tooes of O'Keeffe, her hands posed over fabric with needle and thimble, was purchased by an unidentified bidder at a sale of 19th- and 20thcentury photographs.

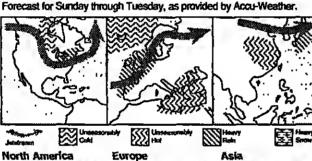
Block Island, Rhode Island, is braced as the Kennedy family, followed by media hordes, flocks in for the wedding Sunday of Edward Kennedy Jr., a son of the senator, to Katherine Ame Gerslanan. 2 psychiatrist. About 300 guests with invade the island for the four-day celebration that began Friday. Hotels are all booked, and reporters. photographers and others searching for a bed were steered toward residents who might be willing to rent a room. "Just another couple of people getting married," grum-bled Ralph Derby, who works at an information booth on the island.
"Don't know what the big deal "Don't know what the big deal is." ... Prince Charles said he couldn't get off work, the Duchess of York said they weren't her relatives anymore, and Prince Philip bad a previous engagement. The bride didn't show up for the wedding rehearsal. Regardless, Viscount Linley, son of Princess Margaret and nephew of Queen Plizabeth II. married Serena Stan-Elizabeth II, married Serena Stanhope on Friday in the society wedding of the year.

Michael Jackson is resuming his "Dangerous" world tour with three concerts in Buenos Aires.

Covent Garden gave a tumultuous ovation to the mezzo-soprano Marilyn Horne when she brought down the curtain on her long career with a performance in Rossini's "L'Italiana in Algeri." "I bave been singing Rossini operas for 37 years," she said at the Royal Opera House. "This seemed like the right opera, the right role and the right opera bouse to bow out."

INTERNATIONAL CLASSIFIED Appears on Pages 6, 7 & 10

#### WEATHER



**North America** 

Cold oir will overspread loc-land by next week. A new storm will bring rain to much

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2582 1456 a 2882 1889 a
2377 13-55 pc 3373 13-56 pc

#### **POSTCARD**

# Special Library in Paris Has English World on Tape

By Barry James PARIS — Like subscribers in

more than 20 countries. Henry Chauchat, who teaches English at a high school near Paris, cannot imag-me what life would be like without an organization called the English Language Library for the Blind.

With the help of a small band of volunteer readers, the library pro-vides books on cassettes for blind pole like Chauchat who want to listen to unabridged books read by native English speakers. There's nothing else quite like it in

Europe. National orga the blind provide talking books for people in their respective languages. but not for those who want to listen in English. The Royal National Institute for the Blind says it supplies books on tape to 70,000 blind and partly sighted people, but only in Blind Intellectuals can supply books in English on request, but not usually read by native speakers.

about 1,400 books on tape, a buge



investment in time considering it takes at least 20 to 30 hours of steady reading to record a book. If it receives a request for a book not in the collection, it will seek to have it recorded as quickly as possible.

On its shelves in a tiny apart-ment in Paris, the English Lan-guage Library for the Blind keeps providing them with special record-The library has belped many ings of the books they need for university courses, sometimes a long list of them.

"It is very important for me," said Chauchat, who is French but who speaks English better than most native speakers and who teaches the language and its literature to sighted students. Chauchat knows of other phy, history and pocury.

The idea for the library dates from World War II, when women members of the congregation of the American Cathedral in Paris organized readings for the daughter of a parishioner. The library was founded in 1952 and spent its early years under the auspices of the cathedral and the American Library in Paris.

It is now a charity under French law, and almost half its 104 sub-

scribers are French. Other subscribers come from 19 other nationalities, only a handful of them British or American. They range from a 100-year-old English woman in southern France to university students pre-paring for top-level diplomas at various universities in France. The library sends out books to places as far afield as Senegal, Australia, Israd and Hong Kong.

The library is of particular interlibraries that supply talking books, est to people who lose their sight as but none with such an extensive adults, since unlike people born selection of popular fiction, biogra-blind, they are frequently unable to blind, they are frequently unable to

Unlike commercial publishers of talking books, the library offers in packing virtually free. It charges members an annual fee of 250 francs, the most many of them can afford, and seeks to raise cash through a variety of charities and fund-raising events. It costs an average of 250 francs to produce and duplicate a book.

# "I wonder if the little guy had tun today

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